

# RattanIndia Infrastructure Limited

(formerly Indiabulls Infrastructure and Power Limited)

Registered Office: M-62 & 63, First Floor, Connaught Place, New Delhi – 110 001. CIN:L40101DL2010PLC210263 Email: ir@rattaindia.com, Tel: 0124-6695600, Fax: 0124-6695868, Website: www.rattaindia.com/rii

**OPEN OFFER FOR ACQUISITION OF 35,93,90,094 EQUITY SHARES FROM THE EQUITY SHAREHOLDERS OF RATTANINDIA INFRASTRUCTURE LIMITED ("TARGET COMPANY") BY LAUREL ENERGETICS PRIVATE LIMITED ("ACQUIRER1") AND ARBUTUS CONSULTANCY LLP ("ACQUIRER2") (ACQUIRER1 AND ACQUIRER2 HERINAFTER COLLECTIVELY REFERRED TO AS "THE ACQUIRERS" WITH YANTRA ENERGETICS PRIVATE LIMITED ("PAC1"), SPIRE CONSTRUCTIONS PRIVATE LIMITED ("PAC2"), NETTLE CONSTRUCTIONS PRIVATE LIMITED ("PAC3"), MR. RAJIV RATTAN ("PAC4") AS THE PERSONS ACTING IN CONCERT WITH THE ACQUIRERS (PAC1, PAC2, PAC3 AND PAC4) HEREINAFTER COLLECTIVELY REFERRED TO AS "PERSONS ACTING IN CONCERT" / "PACs") AT A PRICE OF ₹ 3.20 PER EQUITY SHARE ("OFFER"/"OPEN OFFER").**

This detailed public statement ("DPS") is being issued by Motilal Oswal Investment Advisors Private Limited, the manager to the Offer ("Manager"), on behalf of the Acquirers and PACs, in compliance with Regulations 13(4), 14(3), 15(2) and other applicable Regulations of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("SEBI (SAST) Regulations") and pursuant to the Public Announcement filed on October 28, 2015 ("PA") with the National Stock Exchange Limited, BSE Limited ("NSE" and "BSE" respectively or the "Stock Exchanges", collectively), Securities and Exchange Board of India ("SEBI") and sent to the Target Company in terms of Regulation 3(2) of the SEBI (SAST) Regulations.

## I. ACQUIRERS, PACs, TARGET COMPANY AND OFFER

### 1. Details of the Acquirers and the PACs

#### Laurel Energetics Private Limited ("Acquirer1" or "LEPL")

1.1. LEPL is an unlisted private limited company incorporated on May 4, 2010 under the provisions of the Companies Act, 1956 (CIN: U74999DL2010PTC022269). Its registered office is situated at 60, 2nd Floor, Vasant Marg, Vasant Vihar, New Delhi, India - 110057. There has been no change in the name of the LEPL since inception. The equity shares of Acquirer1 are not listed on any stock exchange in India.

1.2. LEPL has been incorporated for the purpose of carrying on business in the energy sector including by way of manufacture of energy equipment and components as also the allied business activities.

1.3. LEPL belongs to the RattanIndia Group.

1.4. LEPL is 100% owned by Nettle Constructions Private Limited ("NCPL"). Mr. Rajiv Rattan (PAC4) and Mrs. Anjali Nashier are the promoters of and in control of NCPL and collectively hold 10,000 Equity Shares of face value of ₹ 10 each, representing 100% of the issued and paid up share capital of NCPL.

1.5. As on the date of this DPS, LEPL is part of the promoter group of the Target Company and holds 54,33,39,386 Equity Shares of the Target Company, representing 39.31% of the Voting Share Capital. Additionally, PAC4 who is in control of LEPL (through his holding in NCPL), is also the Promoter and Chairman of the board of directors of the Target Company.

1.6. LEPL shall not sell the Equity Shares of the Target Company during the offer period in terms of Regulation 25(4) of the SEBI (SAST) Regulations.

1.7. As on the date of this DPS, LEPL has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the Securities and Exchange Board of India Act, 1992 ("SEBI Act") as amended or under any other Regulations made under the SEBI Act.

1.8. The key financial information of LEPL, as obtained from its audited financial statements as at and for the 12-months period ended March 31, 2013, March 31, 2014 and March 31, 2015 and the interim unaudited financial information, which has been subject to limited review by LEPL's auditors, as at and for the six months period ended September 30, 2015, are as follows. The said financial statements have been prepared in accordance with the Indian GAAP.

| Particulars                           | As at and for financial year ended March 31, 2013 | As at and for financial year ended March 31, 2014 | As at and for financial year ended March 31, 2015 | Certified Financials for six months ended Sept 30, 2015 |
|---------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------------|
| Total Revenue (₹)                     | NIL                                               | 2,64,50,288                                       | 66,10,757                                         | 14,331                                                  |
| Profit/(loss) after tax (₹)           | (29,217)                                          | 2,64,11,337                                       | 61,42,858                                         | 5,250                                                   |
| Diluted Earnings/(loss) per share (₹) | (2.92)                                            | 2,641.13                                          | 614.29                                            | 0.53                                                    |
| Net worth/Shareholder Funds (₹)       | (2,15,01,142)                                     | 49,10,195                                         | 1,10,53,054                                       | 1,10,58,304                                             |

#### Arbutus Consultancy LLP ("Acquirer2" or "ACLLP")

1.9. ACLLP is a limited liability partnership, registered on June 23, 2015 under the laws of India (LLPIN: AAE-2382). Its registered office is situated at 60, 2nd Floor, Vasant Marg Vasant Vihar, New Delhi, India - 110057. The Designated Partners of Arbutus Consultancy LLP are Mr. Rajiv Rattan and Mrs. Anjali Nashier.

1.10. ACLLP belongs to the RattanIndia Group.

1.11. ACLLP has been incorporated for the purpose of carrying on the business in India or elsewhere, of acting as advisors and consultants on all matters including finance.

1.12. The Designated Partners of ACLLP and the persons in control are Mr. Rajiv Rattan (PAC4) and Mrs. Anjali Nashier. PAC4 who is in control of ACLLP is also the Promoter and Chairman of the board of directors of the Target Company. ACLLP holds 3,30,51,261 (Three crore thirty lac fifty one thousand two hundred and sixty one) Equity Shares in the Target Company, which it acquired subsequent to the Public Announcement, and for which the relevant disclosures have been made to the stock exchanges.

1.13. ACLLP shall not sell the Equity Shares of the Target Company during the offer period in terms of Regulation 25(4) of the SEBI (SAST) Regulations.

1.14. As on the date of this DPS, ACLLP has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act as amended or under any other Regulations made under the SEBI Act.

1.15. Since ACLLP was incorporated on June 23, 2015, it has not completed a financial year and hence financial information (interim or full year) is not available.

1.16. The networth of ACLLP, as certified by Sanjay Lalit & Co., Chartered Accountants (Membership Number: 079565) having their head office at 190/2-1, South Civil Lines, Muzaffarnagar – 251001, Uttar Pradesh, is ₹ 58,45,84,769 (Rupees fifty eight crore forty five lac eighty four thousand seven hundred and sixty nine only) as on October 27, 2015.

#### Yantra Energetics Private Limited ("PAC1" or "YEPL")

1.17. YEPL is an unlisted private limited company incorporated on January 19, 2006 under the provisions of the Companies Act, 1956 (CIN: U74999DL2006PTC145135). Its registered office is situated at 60, 2nd Floor, Vasant Marg, Vasant Vihar, New Delhi, India - 110057. There has been no change in the name of the YEPL since inception. The equity shares of YEPL are not listed on any stock exchanges in India.

1.18. YEPL has been incorporated for the purpose of carrying on business in the energy sector including by way of manufacture of energy equipment and components as also the allied business activities.

1.19. YEPL belongs to the RattanIndia Group.

1.20. YEPL is 100% owned by Nettle Constructions Private Limited ("NCPL"). Mr. Rajiv Rattan (PAC4) and Mrs. Anjali Nashier are the promoters of and in control of NCPL and collectively hold 10,000 Equity Shares of face value of ₹ 10 each, representing 100% of the issued and paid up share capital of NCPL.

1.21. As on the date of this DPS, YEPL is part of the promoter group of the Target Company and holds 10,47,65,484 Equity Shares of the Target Company, representing 7.58% of the Voting Share Capital. Additionally, PAC4 who is in control of YEPL (through his holding in NCPL), is also the Promoter and Chairman of the board of directors of the Target Company.

1.22. YEPL shall not sell the Equity Shares of the Target Company during the offer period in terms of Regulation 25(4) of the SEBI (SAST) Regulations.

1.23. As on the date of this DPS, YEPL has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act as amended or under any other Regulations made under the SEBI Act.

1.24. The key financial information of YEPL, as obtained from its audited financial statements as at and for the 12-months period ended March 31, 2013, March 31, 2014 and March 31, 2015 and the interim unaudited financial information, which has been subject to limited review by YEPL's auditors, as at and for the six months period ended September 30, 2015, are as follows. The said financial statements have been prepared in accordance with the Indian GAAP.

| Particulars                           | As at and for financial year ended March 31, 2013 | As at and for financial year ended March 31, 2014 | As at and for financial year ended March 31, 2015 | Certified Financials for six months ended Sept 30, 2015 |
|---------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------------|
| Total Revenue(₹)                      | 6                                                 | 11,75,99,185                                      | 5,29,56,343                                       | 1,00,532                                                |
| Profit/(loss) after tax(₹)            | (88,797)                                          | 11,75,22,394                                      | (238,56,11,216)                                   | (12,11,901)                                             |
| Diluted Earnings/(loss) per share (₹) | (8.88)                                            | 58.52                                             | (2,38,561.12)                                     | (12.12)                                                 |
| Net worth/Shareholder Funds(₹)        | 80,36,034                                         | 12,55,58,428                                      | (228,00,52,788)                                   | (226,12,64,689)                                         |

#### Spire Constructions Private Limited ("PAC2" or "SCPL")

1.25. SCPL is an unlisted private limited company incorporated on August 1, 2005 under the provisions of the Companies Act, 1956 (CIN: U45201DL2005PTC139192). Its registered office is situated at 60, 2nd Floor, Vasant Marg, Vasant Vihar, New Delhi, India - 110057. There has been no change in the name of the SCPL since inception. The equity shares of SCPL are not listed on any stock exchanges in India.

1.26. SCPL has been incorporated for the purpose of carrying on the business of real estate and allied activities.

1.27. SCPL belongs to the RattanIndia Group.

1.28. Mr. Rajiv Rattan (PAC4) and Mrs. Anjali Nashier are the promoters of and in control of SCPL and collectively hold 1,34,10,000 Equity Shares of face value of ₹ 10 each, representing 100% of the issued and paid up equity share capital of SCPL. Additionally, PAC4, who is in control of SCPL, is also the Promoter and Chairman of the board of directors of the Target Company.

1.29. As on the date of this DPS, SCPL does not hold any Equity Shares of the Target Company.

1.30. SCPL shall not sell the Equity Shares of the Target Company during the offer period in terms of Regulation 25(4) of the SEBI (SAST) Regulations.

1.31. As on the date of this DPS, SCPL has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act as amended or under any other Regulations made under the SEBI Act.

1.32. The key financial information of SCPL, as obtained from its audited financial statements as at and for the 12-months period ended March 31, 2013, March 31, 2014 and March 31, 2015 and the interim unaudited financial information, which has been subject to limited review by SCPL's auditors, as at and for the six months period ended September 30, 2015, are as follows. The said financial statements have been prepared in accordance with the Indian GAAP.

| Particulars                           | As at and for financial year ended March 31, 2013 | As at and for financial year ended March 31, 2014 | As at and for financial year ended March 31, 2015 | Certified Financials for six months ended Sept 30, 2015 |
|---------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------------|
| Total Revenue (₹)                     | 47,681                                            | 50,796                                            | 46,712                                            | 21,674                                                  |
| Profit/(loss) after tax (₹)           | (29,493)                                          | (10,70,466)                                       | (17,88,342)                                       | 1,463                                                   |
| Diluted Earnings/(loss) per share (₹) | (2.95)                                            | (0.08)                                            | (0.13)                                            | 0.01                                                    |
| Net worth/Shareholder Funds (₹)       | 313,52,94,887                                     | 313,42,24,421                                     | 313,24,36,079                                     | 313,24,37,542                                           |

#### Nettle Constructions Private Limited ("PAC3" or "NCPL")

1.33. NCPL is an unlisted private limited company incorporated on March 23, 2010 under the provisions of the Companies Act, 1956 (CIN: U72002DL2010PTC200660). Its registered office is situated at 60, 2nd Floor, Vasant Marg, Vasant Vihar, New Delhi, India - 110057. There has been no change in the name of the NCPL since inception. The equity shares of PAC3 are not listed on any stock exchanges in India.

1.34. NCPL has been incorporated for the purpose of carrying on the business of real estate and allied activities.

1.35. NCPL belongs to the RattanIndia Group.

1.36. Mr. Rajiv Rattan (PAC4) and Mrs. Anjali Nashier are the promoters of and in control of NCPL and collectively hold 10,000 Equity Shares of face value of ₹ 10 each, representing 100% of the issued and paid up share capital of NCPL. Additionally, PAC4 who is in control of NCPL, is also the Promoter and Chairman of the board of directors of the Target Company.

1.37. As on the date of this DPS, NCPL does not hold any Equity Shares of the Target Company.

1.38. NCPL shall not sell the Equity Shares of the Target Company during the offer period in terms of Regulation 25(4) of the SEBI (SAST) Regulations.

1.39. As on the date of this DPS, NCPL has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act as amended or under any other Regulations made under the SEBI Act.

1.40. The key financial information of NCPL, as obtained from its audited financial statements as at and for the 12-months period ended March 31, 2013, March 31, 2014 and March 31, 2015 and the interim unaudited financial information, which has been subject to limited review by NCPL's auditors, as at and for the six months period ended September 30, 2015, are as follows. The said financial statements have been prepared in accordance with the Indian GAAP.

| Particulars                           | As at and for financial year ended March 31, 2013 | As at and for financial year ended March 31, 2014 | As at and for financial year ended March 31, 2015 | Certified Financials for six months ended Sept 30, 2015 |
|---------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------------|
| Total Revenue (₹)                     | NIL                                               | 792                                               | 1,29,30,229                                       | NIL                                                     |
| Profit/(loss) after tax (₹)           | (11,808)                                          | (8,826)                                           | (33,931)                                          | (12,500)                                                |
| Diluted Earnings/(loss) per share (₹) | (1.18)                                            | (0.88)                                            | (3.39)                                            | (0.13)                                                  |
| Net worth/Shareholder Funds (₹)       | 43,015                                            | 34,189                                            | 258                                               | (12,242)                                                |

#### Mr. Rajiv Rattan ("PAC4")

1.41. Mr. Rajiv Rattan, aged 42 years, s/o Mr. Ram Rattan is an Indian Resident residing at 60, 2nd Floor, Vasant Marg, Vasant Vihar, New Delhi – 110057.

1.42. Mr. Rajiv Rattan graduated from Indian Institute of Technology, Delhi in 1994 with specialization in Electrical Engineering. His core area of expertise is in the Financial Services Sector and Power Sector and he has developed understanding of risk management, efficient processes and operational excellence.

1.43. As on the date of this DPS, PAC4 is the promoter of the Target Company and holds 17,70,000 Equity Shares of the Target Company, representing 0.13% of the Voting Share Capital. PAC4 is also the Chairman of the board of directors of the Target Company and is a director on the Board of PAC2 and PAC3 and is a Designated Partner of Acquirer2.

1.44. PAC4 shall not sell the Equity Shares of the Target Company during the offer period in terms of Regulation 25(4) of the SEBI (SAST) Regulations.

1.45. A Sardana & Co., Chartered Accountants (Membership No. 089011), having its office at D-118, Saket, New Delhi - 110017 have certified vide their certificate dated October 24, 2015 that the networth of PAC4 is ₹ 1827,71,37,150 (Rupees one thousand eight hundred and twenty seven crore seventy one lac thirty seven thousand one hundred and fifty only) as on September 30, 2015.

1.46. As on the date of this DPS, PAC4 has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act as amended or under any other Regulations made under the SEBI Act.

### 2. Details of the Sellers: Not Applicable

### 3. Details of the Target Company – RattanIndia Infrastructure Limited ("RII")

3.1. The Target Company, is a public company incorporated on November 9, 2010 in New Delhi, India. The name of the Target Company changed from Indiabulls Infrastructure and Power Limited to RattanIndia Infrastructure Limited on November 3, 2014. Apart from this there have been no changes in the name of the Target Company.

3.2. The Target Company has its registered office situated at M-62 & 63, First Floor, Connaught Place, New Delhi-110 001

3.3. The Target Company is engaged in the business inter alia of consultancy in generation, transmission and distribution of power.

3.4. The present issued, subscribed and fully paid-up equity share capital of the Target Company is ₹ 276,45,39,184 (Rupees two hundred and seventy six crore forty five lac thirty nine thousand one hundred and eighty four only) comprising of 138,22,69,592 (One hundred and thirty eight crore twenty two lac sixty nine thousand five hundred and ninety two) Equity Shares, which includes 49,96,040 (Forty nine lac ninety six thousand and forty) Equity Shares underlying 49,96,040 (Forty nine lac ninety six thousand and forty) global depository receipts ("GDRs"). The Target Company does not have partly paid-up Equity Shares. The Target Company, in its Annual General Meeting held on September 30, 2015 passed a resolution for the preferential issue of 32,00,00,000 (Thirty two crore) warrants to Yantra Energetics Private Limited (PAC1), convertible into an equivalent number of equity shares of face value of ₹ 2 each, at an exercise price of ₹ 2.30 per Equity Share. The Target Company has applied to NSE and BSE for an in-principle listing approval for the warrants. The Target Company has received approval from NSE and is awaiting approval from BSE. PAC1 has undertaken, vide its letter dated November 2, 2015, that in the event the warrants are allotted to it, it will not convert the said warrants up to the 10th day after the closure of the tendering period.

3.5. The Equity Shares of the Target Company are listed on ("NSE") and ("BSE") and are frequently traded in terms of Regulation 2(1)(j) of the SEBI (SAST) Regulations. GDRs issued by the Company are listed on Luxembourg Stock Exchange. There are no outstanding convertible securities, warrants or instruments, issued by the Target Company, convertible into Equity Shares of the Target Company. Equity Shares shall mean the fully paid-up equity shares having a face value of ₹ 2 (Rupees Two) each of the Target Company carrying voting rights.

3.6. The key financial information of the Target Company, as obtained from its audited financial statements as at and for the 12-months period ended March 31, 2013, March 31, 2014 and March 31, 2015 and the interim unaudited financial information, which has been subject to limited review by RII's auditors, as at and for the six months period ended September 30, 2015, are as follows. The said financial statements have been prepared in accordance with the Indian GAAP:

| Particulars                           | As at and for financial year ended March 31, 2013 | As at and for financial year ended March 31, 2014 | As at and for financial year ended March 31, 2015 | As at and for the half year ended Sept 30, 2015 |
|---------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------|-------------------------------------------------|
| Total Revenue (₹)                     | 2,46,85,964                                       | 3,00,38,731                                       | 4,00,21,465                                       | 3,01,27,346                                     |
| Profit/(loss) after tax (₹)           | (2,15,77,057)                                     | 38,46,364                                         | 59,61,924                                         | 22,73,608                                       |
| Diluted Earnings/(loss) per share (₹) | (0.017)                                           | 0.0030                                            | 0.0046                                            | 0.0017                                          |
| Net worth/Shareholder Funds (₹)       | 619,73,70,411                                     | 638,95,31,175                                     | 652,36,86,157                                     | 665,99,08,162                                   |

### 4. Details of the Offer

4.1. The Acquirers along with the PACs are making this Offer to all the equity shareholders of the Target Company, other than the promoters / promoter group of the Target Company ("Public Shareholders"), to acquire up to **35,93,90,094** (thirty five crores ninety three lac ninety thousand and ninety four only) Equity Shares of face value of ₹ 2 (Rupees Two only), representing 26% (Twenty six percent) of the Voting Share Capital, assuming full acceptances to the Offer, as on the 10th (tenth) Working Day (with "working day" as defined under the SEBI(SAST) Regulations) from the closure of the tendering period under the Offer ("Offer Size").

4.2. This Offer is being made at a price ₹ 3.20 (Rupees three and paise twenty only) (the "Offer Price") per Equity Share

4.3. The Offer Price will be paid in cash in accordance with Regulation 9(1)(a) of the SEBI (SAST) Regulations.

4.4. As per the tentative Schedule of Activity, the letter of offer will be sent to all Public Shareholders of the Target Company who are its shareholders as on Tuesday, December 8, 2015 ("Identified Date"). In terms of Regulation 18(2), where local laws or Regulations of any jurisdiction outside India, if sending the letter of offer in its final form (and without material amendments or modifications) into such jurisdiction may expose the Acquirers, the PACs or the Target Company to material risk of civil, regulatory or criminal liabilities and the shareholders resident in such jurisdictions hold Equity Shares entitling them to less than 5% of the voting rights of the Target Company, the Acquirers and the PACs may refrain from the dispatch of the letter of offer into such jurisdictions.

4.5. In compliance with Regulation 18(3), but subject to clause 4.4 above, simultaneously with the dispatch of the letter of offer, the Acquirers and the PACs shall send the letter of offer to the custodians of the Equity Shares underlying GDRs of the Target Company.

4.6. Every person holding Equity Shares, regardless of whether such person held Equity Shares on the Identified Date or has not received the letter of offer, shall be entitled to tender such Equity Shares in acceptance of the Offer.

4.7. If the aggregate valid responses to this Offer by the public shareholders of the Target Company are more than the Offer Size, then the offers received from the Public Shareholders will be accepted on a proportionate basis, in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner. The Acquirers will acquire all the Equity Shares validly accepted in this Offer. The Equity Shares to be acquired under the Offer must be free from all liens, charges and encumbrances, and will be acquired together with all rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof.

4.8. To the best of the knowledge of the Acquirers and the PACs, there are no statutory approvals required to complete the acquisition of the Offer Shares as on the date of this DPS. Please also refer to paragraph VI (Statutory and Other Approvals) below. If, however, any statutory or other approval becomes applicable prior to the completion of the Offer, the Offer would also be subject to the receipt of such statutory or other approval(s).

4.9. If the holders of the Equity Shares who are not persons resident in India (including non-resident Indians ("NRIs"), overseas corporate body ("OCB"), and foreign institutional investors ("FIIs") had required any approvals (including from the Reserve Bank of India ("RBI"), the Foreign Investment Promotion Board ("FIPB") or any other regulatory body) in respect of the Equity Shares held by them, they will be required to submit such previous approvals, that they would have obtained for holding the Equity Shares, to tender the Equity Shares held by them in this Offer, along with the other documents required to be tendered to accept this Offer. In the event such approvals are not submitted, the Acquirers and the PACs reserve the right to reject such Equity Shares tendered in this Offer.

4.10. This Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19 of SEBI (SAST) Regulations

4.11. This Offer is not a competing offer in terms of Regulation 20 of the SEBI (SAST) Regulations.

4.12. As detailed in part II (Background to the Offer) below, this Offer has been triggered upon the execution of the purchase order.

5. The Acquirers and/or the PACs may dispose-off or otherwise encumber any assets or investments of the Target Company or any of its subsidiaries, through sale, lease, reconstruction, restructuring (including but not limited to amalgamation and/or demerger with its group companies) and/or re-negotiation or termination of existing contracts/ operating arrangements, for restructuring and/or rationalizing the assets, investments or liabilities of the Target Company and/or its subsidiaries, to improve operational efficiencies and for other commercial reasons. The board of directors of the Target Company will take decisions on these matters in accordance with the requirements of the business of the Target Company.

6. The Equity Shares to be acquired under this Offer must be free from all liens, charges and encumbrances and will be acquired together with all rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof.

7. The Acquirers and the PACs have acquired, and intend to acquire, further Equity Shares through on-market purchases during the Offer Period (except during such time period as is prescribed under Regulation 18(6) of the SEBI (SAST) Regulations, and shall make requisite disclosures in relation to such acquisitions. Assuming full acceptance under this Offer, if, after the completion of the Offer, the shareholding of the Acquirers and the PACs or the aggregate promoter / promoter group shareholding of the Target Company goes beyond the maximum permissible non public shareholding limit under Securities Contracts (Regulation) Rules, 1957 ("SCRR"), the Acquirers and the PACs hereby undertake to reduce their shareholding to the level stipulated in the SCRR within a period of one year and through permitted routes available under the Listing Regulations / Listing Agreement or such route as may be approved by SEBI from time to time.

### II. BACKGROUND TO THE OFFER

1. The Acquirers along with the PACs constitute the Promoter and Promoter Group of the Target Company. The total shareholding of the Promoter and Promoter Group was 42.03% as on March 31, 2015 in the Target Company. As on the date preceding the date of the PA, the Promoter and Promoter Group collectively held 47.01% of the total paid-up equity share capital of the Target Company. This represents an increase of 4.98% in the Promoter and Promoter Group holding in one financial year. On October 28, 2015, Acquirer2 purchased an additional 3,00,000 (Three lac) Equity Shares, representing 0.02% of the Voting Share Capital of the Target Company. Thus the Acquirers and the PACs have acquired Equity Shares exceeding 5% (five per cent) of the Voting Share Capital of the Target Company in one financial year and are therefore making this mandatory offer in compliance with Regulation 3(2) of the SEBI (SAST) Regulations.

2. The Offer Price is payable in cash in accordance with Regulation 9(1)(a) of the SEBI (SAST) Regulations.

3. The Acquirers and the PACs are a part of the promoter group of the Target Company. The promoters/promoter group of the Target Company propose to continue and expand/diversify the business of the Target Company. The Acquirers and the PACs intend to consolidate their shareholding in the Target Company through the Offer and through any market purchases of Equity Shares undertaken by them during the Offer Period (except during such time as such acquisitions are not permitted under the SEBI (SAST) Regulations), so as to ensure better and effective management of the Target Company.

### III. SHAREHOLDING AND ACQUISITION DETAILS

The current and proposed shareholding of the Acquirers and PACs in the Target Company and the details of the Equity Shares acquired are as follows:

|                                                                                                        | Acquirer1 |       | Acquirer2 |      | PAC 1     |      | PAC 2 |     | PAC 3 |     | PAC 4   |      | Total     |       |
|--------------------------------------------------------------------------------------------------------|-----------|-------|-----------|------|-----------|------|-------|-----|-------|-----|---------|------|-----------|-------|
| Share-holding                                                                                          | No.       | %     | No.       | %    | No.       | %    | No.   | %   | No.   | %   | No.     | %    | No.       | %     |
| Share holding as on the PA date*                                                                       | 543338386 | 39.31 | NIL       | NIL  | 104765484 | 7.58 | NIL   | NIL | NIL   | NIL | 1770000 | 0.13 | 649873870 | 47.01 |
| Shares acquired between the PA date and the DPS date                                                   | NIL       | NIL   | 33051261  | 2.39 | NIL       | 2.39 | NIL   | NIL | NIL   | NIL | NIL     | NIL  | 33051261  | 2.39  |
| Post Offer Share-holding on diluted basis as on 10th working day after closing of the tendering period | 543338386 | 39.31 | 33051261  | 2.39 | 104765484 | 7.58 | NIL   | NIL | NIL   | NIL | 1770000 | 0.13 | 682925131 | 49.41 |

Note: All percentage holdings shown above are with respect to the issued, subscribed and paid up equity share capital of the Target Company as on the date of this DPS. All percentages have been rounded off to two decimals.

\*3,00,000 shares purchased by Acquirer2 on October 28, 2015 have been added to shares acquired between the PA date and the DPS date.

### IV. OFFER PRICE

1. The Equity Shares of the Target Company are listed and traded on the BSE and the NSE.

2. In terms of Regulation 2(1)(i) of the SEBI (SAST) Regulations, the Equity Shares are frequently traded on the BSE and the NSE. The total number of Equity Shares traded on BSE and NSE for a period of 12 (Twelve) calendar months preceding the calendar month in which the PA was made (October 1, 20