

# PUBLIC ANNOUNCEMENT FOR THE ATTENTION OF THE EQUITY SHAREHOLDERS OF APOLLO SINDHOORI CAPITAL INVESTMENTS LIMITED

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## CASH OFFER FOR ACQUISITION OF EQUITY SHARES FROM SHAREHOLDERS OF APOLLO SINDHOORI CAPITAL INVESTMENTS LIMITED

This Public Announcement ("PA" or "Public Announcement") is being issued by Enam Securities Private Limited ("ENAM"), the Manager to the Offer, on behalf of Aditya Birla Nuvo Limited ("ABNL" or "Acquirer"), to the equity shareholders of Apollo Sindhoori Capital Investments Limited ("ASCIL" or the "Target Company") pursuant to and in compliance with Regulation 10 and Regulation 12 and other applicable provisions of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations 1997 and subsequent amendments thereto ("SEBI (SAST) Regulations" or "Regulations").

### I. Background to the Offer

- Aditya Birla Nuvo Limited, a company incorporated under the Companies Act, 1956, having its registered office at Indian Rayon Compound, Veraval - 362 266, (the "Acquirer") has entered into a Share Purchase Agreement dated August 28, 2008 ("SPA") with promoters of the Target Company namely Dr. Prathap C. Reddy, Ms. Suneta Reddy, Ms. Preetha Reddy, Ms. Sangita Reddy, Mrs. Shobana Kamini, and PCR Investments Limited (together referred to as "Sellers" and Ms. Sucharitha P. Reddy ("Confirming Party") for the acquisition of 3,10,24,000 fully paid up equity shares ("Sale Shares") of Re 1/- each representing 56% of the issued equity share capital of the Target Company at a price of Rs. 64.08 (Rupees Sixty four and eight paise only) per equity share aggregating to Rs. 19,880.18 lacs payable in cash.
- Pursuant to the proposed substantial acquisition of equity shares and consequent change in control of the Target Company contemplated under the SPA referred to in paragraph 1 above, this mandatory offer (the "Offer" or "Open Offer") is being made by the Acquirer in compliance with Regulation 10, 12 and other applicable provisions of SEBI (SAST) Regulations.
- The Acquirer hereby makes this Offer to shareholders of the Target Company (other than the parties to the SPA) to acquire up to 1,10,80,000 equity shares ("Shares") of the Target Company of face value of Re.1 each, representing in aggregate 20% of the paid-up equity share capital and voting capital of the Target Company at a price of Rs. 64.08 (Rupees Sixty four and eight paise only) per fully paid up equity share ("Offer Price") payable in cash subject to the terms and conditions mentioned in this PA and in the Letter of Offer that will be circulated to the shareholders in accordance with the SEBI (SAST) Regulations ("Letter of Offer"). This Offer is not subject to any minimum level of acceptance.
- The key terms of the SPA are as follows:

- The transfer of the Sale Shares from the Sellers to the Acquirer may occur either by way of sale by way of block deal through the floor of the stock exchange or by an off-market transfer on a spot delivery basis. The Sellers have agreed to indemnify the Acquirer if they fail to transfer the entire amount of the Sale Shares to them. Prior to completion of transfer of the Sale Shares, the Sellers have the option to restructure their entire shareholding inter-se, consequent to which, all of the Sale Shares may be transferred to the Acquirer by one of the Sellers only.

- Each of the Sellers and the Acquirer have entered into an escrow agreement with The Hongkong and Shanghai Banking Corporation ("Escrow Agent") for the purpose of securing the due performance by them of their obligations under the SPA. Pursuant to this, the Sellers, the Acquirer and the Escrow Agent have entered into an Escrow Agreement dated August 28, 2008 which set out the processes in relation to the escrow.

- The Sellers and the Acquirer have agreed that on and from September 22, 2008 or any other date as may be mutually agreed to between the Sellers and the Acquirer ("Appointment Date"), the Board of Directors of the Target Company will be reconstituted to comprise of 8 directors of which 2 shall be nominated by the Sellers, 2 shall be nominated by the Acquirer and 4, or such higher number as prescribed under applicable law, shall be "independent directors" (as such term is defined in the Listing Agreement entered into between the Target Company and each of the Bombay Stock Exchange Limited ("BSE"), the National Stock Exchange of India Limited ("NSE")).
- The Acquirer and its duly authorized agent will, upon reasonable notice, be allowed reasonable access to the employees and premises of the Target Company and Apollo Sindhoori Commodities Trading Limited ("Subsidiary") and shall also be allowed reasonable access to such books and records of the Target Company and the Subsidiary, as may reasonably be requested by the Acquirer, provided that the obligations of the Sellers shall not extend to allowing access to any "unpublished price sensitive information" and shall also be subject to compliance with applicable law. The Sellers shall keep the Acquirer informed with respect to any action against the Target Company and the Subsidiary which is likely to adversely affect their business.

- The Sellers and the Acquirer have also agreed to procure the constitution of a steering committee which will provide recommendations in relation to the day to day functioning of the Target Company. The recommendations of the steering committee will be non-binding in nature. Further, certain matters such as changes to the share capital of the Target Company and the Subsidiary, making material amendments to material contracts entering into material contracts outside the ordinary course of business, to the extent that the same have not been approved by the steering committee, require the prior consent of the Acquirer (which consent shall not be unreasonably withheld or delayed).

- The Sellers shall, and shall procure that their Affiliates shall, permit each of the Company and the Subsidiary to continue using the name "Apollo Sindhoori" as part of their corporate name for a period of 12 (twelve) months (the "Change Date") from the Completion Date. Such usage by the Company and/or the Subsidiary shall not create in the Company and / or the Subsidiary, any right, title or interest, in the name "Apollo Sindhoori" or any other derivation thereof, or any right to use such names alone or in association with any other purpose than its corporate name on the terms set out in this Agreement

- The Acquirer shall have the obligation to acquire the Sale Shares of the Sellers subject to the satisfaction of certain conditions precedent as detailed in the SPA including *inter alia*:
  - Completion by the Acquirer of its obligations under the Open Offer and submission by the Merchant Banker of the final report to SEBI in terms of Regulation 24(7) of the SEBI (SAST) Regulations;
  - receipt of all regulatory and statutory approvals, including approvals from the Securities and Exchange Board of India ("SEBI"), Multi Commodities Exchange of India ("MCX"), National Commodities and Derivatives Exchange Limited ("NCDEX"), NSE, BSE, National Multi Commodity Exchange ("NMCE"), Central Depository Services Limited ("CDSL") and National Securities Depositories Limited ("NSDL");
  - the aggregate net worth of the Target Company and the Subsidiary being not less than Rs. 45.10 crores;
  - the Seller being in compliance with the representations and warranties it has given in relation to due incorporation of the Apollo Company and the Subsidiary, title to the Sale Shares and compliance, by the Apollo Company of all laws;
  - there not having occurred a material adverse change;

- Pursuant to the transfer of the Sale Shares, some of the Sellers, along with the Confirming Party may continue to hold approximately 10% of the equity share capital of the Target Company. The Acquirer shall have the right of first refusal in case of disposal by the Sellers and/or the Confirming Party of any part of their residual shareholding in the Target Company after completion as contemplated under the SPA, subject to certain exceptions as detailed therein.

- The Sellers shall not and will procure that the no affiliate of the Sellers and/or the Confirming Party will, for a period of 24 months from the transfer of shares, directly or indirectly knowingly employ, a senior employee of the Target Company and its Subsidiary or a person who was a senior employee of the Target Company and its Subsidiary at any time during the 12 (twelve) months prior to the date of the SPA.

- The Sellers and the Confirming Party have agreed not to compete with the business of the Target Company and the Subsidiary for a period of 24 months from the transfer of shares, for no separate consideration.

- The SPA also contains other customary provisions including provisions in relation to representations, warranties and indemnities.

- As per stock exchange filings made with NSE and BSE, the Sellers belong to the promoter and promoter group of the Target Company.

- The Acquirer and Sellers have not been prohibited by SEBI from dealing in securities, in terms of directions issued under Section 11B of the Securities Exchange Board of India Act, 1992 as amended (the "SEBI Act") or under any other regulation made under the SEBI Act.

### II. The Offer

- This Offer is being made by the Acquirer as a result of the proposed acquisition of 56.00% of equity shareholding in the Target Company by the Acquirer as explained in para 1 above.
- In view of the above, the Offer is a mandatory open offer under Regulation 10 and Regulation 12 of the SEBI (SAST) Regulations.
- For the purpose of this Offer, there is no Person Acting in Concert ("PAC") with the Acquirer within the meaning of Regulation 21(1)(e) of the Regulations.
- The Acquirer is making an open offer to acquire up to 11,08,00,000 equity shares ("Shares") of the face value of Re. 1 each, representing in aggregate 20% of the paid-up equity share capital and voting capital of Target Company in terms of Regulation 21(1) of the SEBI (SAST) Regulations, at a price of Rs. 64.08 (Rupees sixty four and eight paise only) per fully paid up equity share ("Offer Price") payable in cash subject to the terms and conditions set out in this PA and the Letter of Offer.
- This Offer is being made to all the shareholders of the Target Company (other than the parties to the SPA) and is not conditional upon any minimum level of acceptance. The Acquirer will acquire all the Shares of the Target Company that are validly tendered as per terms of the Offer up to a maximum of 11,08,00,000 equity shares.
- This is not a competitive bid.

- The Offer is subject to the terms and condition set out herein and in the Letter of Offer that will be sent to the shareholders of the Target Company.

- This Offer is subject to the receipt of the statutory and other approvals mentioned in paragraph 37 to 42 of the PA. In terms of Regulation 27 of the Regulations, if the statutory approvals are refused, the Offer would stand withdrawn.

- The Acquirer intends to seek a reconstitution of the Board of Directors of the Target Company in accordance with the provisions of the Regulations. For this purpose, the Acquirer having arranged to deposit in the escrow account one hundred percent of the total consideration payable in cash in the form of a Fixed Deposit with Lien in favour of ENAM, Manager to the Offer, assuming full acceptance of the Offer, is entitled to appoint directors to the Board of the Target after a period of 21 days from the date of this Public Announcement, in the manner set out in paragraph 4 hereinabove.

- The Acquirer does not hold any equity shares in the Target Company as of the date of this Public Announcement. It has however agreed to acquire equity shares in the Target Company under the SPA as stated in para 1 above.

- Neither the Acquirer nor their respective directors have acquired any shares of Target Company during the 12 months period prior to the date of this Public Announcement. It has however agreed to acquire equity shares in the Target Company under the SPA as stated in para 1 above.

- The Shares of the Target Company will be acquired by the Acquirer as fully paid up, free from all liens, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof.

### III. The Offer Price

- The shares of the Target Company are listed on BSE, Madras Stock Exchange Limited ("MSE") and NSE.

- The shares of the Target Company are frequently traded on BSE and NSE (Source: Capital Line) within the meaning of explanation (i) to Regulation 20(5) of the SEBI (SAST) Regulations. The shares of Target Company are infrequently traded on MSE.

The annualized trading turnover in the shares of Target Company on BSE and NSE based on trading volume during March 2008 to August 2008 (six calendar months preceding the month in which the PA is made) is as given below:

| Stock Exchange | Total No. of Shares traded during 6 calendar months prior to the month in which the PA is made | Total No. of Listed shares | Annualized Trading Turnover (as % of Total Shares Listed) |
|----------------|------------------------------------------------------------------------------------------------|----------------------------|-----------------------------------------------------------|
| NSE            | 79,16,093                                                                                      | 5,54,00,000                | 28.58                                                     |
| BSE            | 46,18,468                                                                                      | 5,54,00,000                | 16.67                                                     |
| MSE            | NA                                                                                             | 5,54,00,000                | NA                                                        |

(Source: Capital Line)

- The Offer Price of Rs. 64.08 (Rupees sixty four and eight paise only) per fully paid up equity share is justified in terms of Regulation 20(4) and 20(5) of the SEBI (SAST) Regulations being the highest of the following:

|       |                                                                                                                                                                                            |                            |
|-------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| (a)   | The negotiated price under SPA                                                                                                                                                             | Rs. 64.08 per equity share |
| (b)   | Highest price paid by the Acquirer for acquisitions including by way of allotment in a public or rights or preferential issue during the 26 weeks prior to the date of Public Announcement | Not Applicable             |
| (c)   | The average of the weekly high and low of closing prices of the shares on NSE of the Target Company for the 26 weeks preceding the date of the Public Announcement                         | Rs. 41.58 per share        |
| (d)   | The average of the daily high and low prices of the shares on NSE of the Target Company for the two weeks preceding the date of the Public Announcement                                    | Rs. 51.79 per share        |
| (e)   | Other Parameters based on the audited accounts of the Target for financial year ended on March 31, 2008 (for Face Value of Rs. 10).                                                        |                            |
| (i)   | Return on Networth (%)                                                                                                                                                                     | 48.86                      |
| (ii)  | Book Value per Share (Rs.)                                                                                                                                                                 | 79.2                       |
| (iii) | Earning Per Share (Rs.)                                                                                                                                                                    | 39.74                      |
| (iv)  | Price Earning Ratio                                                                                                                                                                        | 7.02                       |

The Target Company is engaged in Securities Broking which falls under Industry segment "Finance and Investments Services" with an industry P/E of 18.80 (Source: Capital Market Volume XXIII/11, July, 28 - August 10, 2008). The Industry PE is not strictly comparable as the Industry segment covered by the Capital Market consists of companies, which have varied and different businesses compared to Apollo Sindhoori Capital Investments Limited and also vary widely in terms of financial parameters with Apollo Sindhoori Capital Investments Limited.

M/s. Khimji Kunverji & Company, Chartered Accountants, have vide their report dated August 30, 2008 stated that the value per share of the Target Company would be Rs. 17.47 per share (as per CCI formula), considering the Net Asset Value of equity shares of Rs. 7.61 per share as on March 31, 2008 and the Earning Based Value per share (PECV) of Rs. 28.73.

In view of the above, the Offer Price of Rs. 64.08 is also justified in terms of regulations 20(5) of the Regulations.

- If the Acquirer acquires shares of the Target Company after the date of this Public Announcement and up to 7 working days prior to the closure of the Offer at a price higher than the Offer Price, then the highest price paid for such acquisition shall be payable for all the valid applications received under the Offer.

### IV. Information on Acquirer

- The Acquirer is the flagship company of the Aditya Birla Group, originally incorporated as The Indian Rayon Corporation Limited on September 26, 1956 under the Companies Act, 1956 as a public limited company. The Acquirer's name was changed to Indian Rayon And Industries Limited on January 23, 1987 and subsequently to Aditya Birla Nuvo Limited on October 27, 2005. The registered office of the Company was shifted from Mumbai to Indian Rayon Compound, Veraval - 362 266, on December 13, 1961. The equity shares of the Acquirer are listed on the Bombay Stock Exchange Limited ("BSE") and the National Stock Exchange of India Limited ("NSE").

- The Acquirer is one of the leading players in key business segments, such as viscose filament yarn ("VFY"), carbon black, branded garments, fertilizers, textiles and insulators. Acquirer through its subsidiaries and joint ventures is also engaged in other business segment, such as life insurance, telecommunication, information technology services, business process outsourcing (BPO), asset management and other financial services.

- The Promoter of the Acquirer is Shri Kumar Mangalam Birla, Birla Group Holdings Pvt. Ltd. and TGS Investment & Trade Pvt. Ltd.

- The brief details of the Board of Directors of Aditya Birla Nuvo Limited are as follows:

| Name                             | Age | Qualification                       |
|----------------------------------|-----|-------------------------------------|
| Mr. Kumar Mangalam Birla         | 41  | F.C.A., M.B.A.                      |
| Mrs. Rajashree Birla             | 63  | B. A.                               |
| Mr. Baldev Raj Gupta             | 68  | M. A., LL. B.                       |
| Mr. P. Murari                    | 74  | M.A., IAS                           |
| Mr. Bihari Lal Shah.             | 87  | B.Com.                              |
| Mr. Hemant Kumar Jadavji Vaidya. | 81  | B. Sc.                              |
| Ms. Tarjani Vakil                | 72  | M. A.                               |
| Mr. Vikram Rao                   | 58  | B. E. Chem., M.B.A.                 |
| Mr. Subhash Chandra Bhargava     | 63  | B.Com (Hons), C. A.                 |
| Mr. Gian Prakash Gupta           | 67  | M. Com.                             |
| Dr. Bharat K Singh               | 62  | B.E., M. B. A.                      |
| Mr. Adesh Kumar Gupta            | 52  | B.Com, F.C.A., F.C.S. AMP (Harvard) |
| Mr. Krishna Kishore Maheshwari   | 53  | M. Com., F.C.A.                     |
| Mr. Rakesh Jain                  | 47  | M. Tech., Phd.                      |
| Mr. Arun Maria                   | 65  | Bsc (Hons), MSc. (Phy.)             |

- The audited financial details of the Acquirer on a consolidated basis for the last 3 years are as follows:

| Particulars                                                     | March 31, 2008 | March 31, 2007 | March 31, 2006 |
|-----------------------------------------------------------------|----------------|----------------|----------------|
| Net Income from Operations                                      | 12,13,404      | 8,36,677       | 4,83,034       |
| Net Profit                                                      | 15,078         | 28,089         | 20,404         |
| Equity Capital                                                  | 9,501          | 9,331          | 8,350          |
| Reserves and Surplus (net of misc. expenditure not written off) | 3,51,045       | 3,02,629       | 1,91,483       |
| Earning Per Share (EPS)                                         | 15.95          | 31.96          | 26.12          |
| Return on Net Worth                                             | 3.74%          | 9.00%          | 10.21%         |
| Book Value                                                      | 419.21         | 334.33         | 239.32         |
| PE Ratio                                                        | 87.53          | 33.51          | 28.64          |

(Source: Annual Report)

### V. Information on the Target Company

- The Target Company, a company incorporated on July 4, 1995, under the Companies Act, 1956 and having its registered office at #55, Ali Towers, Greams Road, Chennai-600 006 is currently engaged, *inter alia*, in the business of securities broking and is consequently registered as a "stock broker" in terms of the Securities and Exchange Board of India (Stock Broker and Sub Broker) Regulations 1992, and is also a member of the BSE, NSE. The Company is also registered as a depository participant with each of the National Securities Depository Limited ("NSDL") and the Central Depository Services Limited ("CDSL") in terms of the Securities and Exchange Board of India (Depository Participants) Regulations, 1996.

- The Target Company also owns 100% of the equity share capital of the Subsidiary which is engaged in the business of commodities trading and is a member of MCX, NCDEX and NMCE.

- The promoters of the Target Company are Mr. Prathap C. Reddy, Ms. Preetha Reddy, Ms. Shobana Kamini, Ms. Suneta Reddy, Ms. Sangita Reddy, Ms. Sucharitha P. Reddy, and M/s. PCR Investments Limited who collectively hold 36,742,760 fully paid up Equity Shares in the Target Company as on August 28, 2008 constituting 66.32% of the fully paid up capital.

- The issued and paid up share capital of the Target Company consist of 55,40,00,000 equity shares of Re.1/- each aggregating Rs. 55,40,00,000/- (The face value of the Target Company was sub-divided from Rs.10/- paid up to Re.1/- paid up w.e.f. July 18, 2008 being the record date.). There are no partly paid up shares of the Target Company as on the date of the Public Announcement. The shares of the Target Company are listed on BSE, NSE and MSE. The equity shares of the Target Company are infrequently traded on MSE.

- The consolidated audited financial highlights of the Target Company are as given below for last 3 years;

| Particulars                                                     | March 31, 2008 | March 31, 2007 | March 31, 2006 |
|-----------------------------------------------------------------|----------------|----------------|----------------|
| Total Income                                                    | 12,625*        | 6,945          | 5,740          |
| Net Profit                                                      | 2,202          | 842            | 839            |
| Equity Capital                                                  | 554            | 554            | 277            |
| Reserves and Surplus (net of misc. expenditure not written off) | 3,832          | 2,207          | 1,916          |
| Earning Per Share (EPS)                                         | 39.74          | 15.16          | 14.74          |

(Source: Annual Report) \* excluding closing stock

### VI. Reasons for Acquisition and Offer

- The Offer is being made pursuant to the SPA between the Acquirer and the Sellers as described in para 1 above whereby the Acquirer intends to acquire 56% of the issued share capital from the Sellers. This has resulted in substantial acquisition of shares and change in control of the Target Company in terms of the SEBI (SAST) Regulations. Hence, this Open Offer is being made in compliance with Regulation 10 and Regulation 12 read with other applicable provisions of the SEBI (SAST) Regulations.

- The Acquirer believes that the acquisition of broking business is a step towards becoming a broad based and integrated player in financial services business. This move will strategically further strengthen the position of the financial services group which currently has a strong presence across financial services verticals that include life insurance, fund management, distribution and wealth management, security based lending, insurance broking and private equity. The Acquirer believes that acquisition of a majority stake in Target Company is in line with business strategy.

- To the extent required and to optimize the value to all shareholders, the Acquirer may, subject to applicable shareholder's consent, enter into any compromise or arrangement, reconstruction, restructuring, merger, rationalizing and/or streamlining of various operations, assets, liabilities, investments, businesses or otherwise of the Target. Notwithstanding, the Board of Directors of the Target Company will take appropriate decisions in these matters in line with the requirements of the business and opportunities from time to time. As of the date of this PA the Acquirer does not have any plan to dispose off or otherwise encumber any asset of the Target Company in the next two years except in the ordinary course of business of the Target Company and except to the extent mentioned above.
- The Acquirer undertakes that it shall not sell, dispose off or otherwise encumber any substantial assets of the Target Company, other than in the ordinary course, except with the prior approval of the shareholders of Target Company.

### VII. Statutory / Other Approvals Required for the Offer

- The Offer is subject to the Acquirers or the Target Company and/or its Subsidiary obtaining the approvals from the SEBI, BSE, NSE, NSDL and CDSL (in respect of the Company) and MCX, NCDEX, NMCE (in respect of the Subsidiary), for the acquisition of Shares of the Target Company under the Offer and the SPA, in terms of the applicable rules and regulations prescribed by the said authorities. The Offer shall proceed upon obtaining such approval.
- The offer may also be subject to approvals from Reserve Bank of India ("RBI") (if any) as may be required under the Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder.
- The Acquirer is in process of making the necessary applications and to filings with the various authorities to obtain the statutory approvals described above.

- To the best of the knowledge of the Acquirer, as on the date of this Public Announcement, there are no other statutory approvals required to implement the Offer, other than those indicated above. If any other statutory approvals become applicable, the Offer would be subject to such statutory approvals. The Acquirer, in terms of Regulation 27 of SEBI (SAST) Regulations, will have a right not to proceed with the Offer in the event the statutory approvals indicated above are refused.
- In case of delay in receipt of the above statutory approvals, SEBI has the power to grant extension of time to the Acquirer for payment of consideration to the shareholders of the Target Company, subject to the Acquirer agreeing to pay interest for the delayed period as directed by SEBI in terms of Regulation 22(12) of the SEBI (SAST) Regulations. Further, if the delay occurs on account of willful default by the Acquirer in obtaining the requisite approvals, Regulation 22(13) of the SEBI (SAST) Regulations will also become applicable.

- Any consents required from banks and financial institutions, pursuant to any outstanding loan agreements shall be obtained.
- Disclosure under Regulation 21(2) of the SEBI (SAST) Regulations, 1997**
- Upon completion of the Offer, assuming full acceptances in the Offer and acquisition of shares under the SPA, the Acquirer will hold 4,21,04,00,000 shares constituting 76 % of the equity share capital of the Target Company. As per Clause 40A of the Listing Agreement with the BSE, NSE and MSE, the Target Company is required to maintain at least 25% public shareholding on a continuous basis. In the event that the acquisition made in pursuance to the Offer results in the public shareholding of the Target Company falling below such minimum level, the Acquirer undertakes to take necessary steps to facilitate compliance of the Target Company with the relevant provisions of the Listing Agreements, within the time period mentioned therein or in accordance with such other directions as may be provided by the relevant stock exchanges, in accordance with the provisions of Regulation 21(2) of the SEBI (SAST) Regulations.

### IX. Funding Arrangement for the Offer

- The Acquirer has made firm financial arrangement for financing the acquisition of equity shares under the Public Offer, in terms of Regulation 16 (xiv) of the Regulations.
- The total fund requirement for implementation of the Offer at Rs. 64.08 (Rupees sixty four and eight paise only) per fully paid up equity share is Rs. 7,100.06 lacs assuming that full acceptance for the Offer is received ("Offer Consideration").
- In accordance with Regulation 28 read with Regulation 22(7) of the SEBI (SAST) Regulations, the Acquirer has caused a lien (the "Lien") to be marked by The Hong Kong and Shanghai Banking Corporation Limited, a company incorporated under the Companies Ordinance of the Hong Kong Special Administrative Region (HK SAR), having its registered office at 1, Queens Road Central, Hong Kong and acting through its branch office at Shiv Building, Plot No. 139-140 B, Western Express Highway, Sahar Road Junction, Vile Parle (East), Mumbai - 400 057, India ("HSBC") against the fixed deposit of Rs. 71,00,06,400 ("Fixed Deposit") with HSBC standing in the name of the Acquirer for an amount of Rs. 71,00,06,400 (the "Lien Amount"), in favour of ENAM, the Manager to the Offer. The Lien Amount represents 100% of the Offer Consideration, in accordance with Regulation 28 of the SEBI (SAST) Regulations read with the second proviso to Regulation 22(7). In accordance with Regulation 28 of the SEBI (SAST) Regulations, ENAM has been duly authorized to realize the value of the aforesaid Lien.

- P.N. Jhaveri and Associates, Chartered Accountants located at Shive Sadan, Flat # 1, Ground Floor, 'C' Road, Churchgate, Mumbai - 400 020 have in their letter dated August 30, 2008 certified that Aditya Birla Nuvo Limited has made firm arrangements to meet the financial obligations under the Open Offer to be made to the shareholders of the Target Company.

- Based on the above, the Manager to the Offer is satisfied about the ability of Acquirer to implement the Offer in accordance with the SEBI (SAST) Regulations as firm financial arrangements are in place to fulfill the obligations under the SEBI (SAST) Regulations.

### X. Other Terms of the Offer

- A Letter of Offer specifying the detailed terms and conditions of the Offer, together with a Form of Acceptance-cum-Acknowledgement ("FOA") will be mailed on or before October 16, 2008 to the shareholders of the Target Company (other than parties to the SPA), whose names appear on the Register of members of the Target Company and to the owner of the shares whose names appear as beneficiaries on the records of the respective Depositories at the close of business hours on September 01, 2008 (the "Specified Date"). Accidental omission to dispatch Letter of Offer to any member entitled to this Open Offer or non-receipt of the Letter of Offer by any member entitled to this Open Offer shall not invalidate the Open Offer in any manner whatsoever. The Offer is subject to terms and conditions set out herein and in the Letter of Offer that would be sent to the shareholders of the Target as on the Specified Date.

- Shareholders who wish to tender their Shares, held in physical form, will be required to send the Form of Acceptance cum Acknowledgement, original Share Certificate(s) and transfer deed(s) duly signed to the Registrar to the Offer, Karvy Computershare Private Limited, either by hand delivery on weekdays or by Registered Post, at their sole risk, so as to reach the Registrar to the Offer, on or before the close of the Offer, i.e., no later than November 11, 2008 in accordance with the instructions to be specified in the Letter of Offer and in the Form of Acceptance Cum Acknowledgement.

- The Registrar to the Offer, Karvy Computershare Private Limited, has opened a special depository account with National Securities Depository Limited ("NSDL") called, "KCPL Escrow A/c - ASCIL Open Offer". Beneficial owners are requested to fill in the following details in the delivery instructions for the purpose of crediting their equity shares in the special depository account:

|                                    |                                    |
|------------------------------------|------------------------------------|
| Depository Participant ("DP") Name | Karvy Stock Broking Ltd.           |
| DP ID                              | IN302470                           |
| Client ID                          | 40234508                           |
| Account Name                       | KCPL Escrow A/c - ASCIL Open Offer |
| Depository                         | NSDL                               |

- Shareholders having their beneficiary account in Central Depository Services (India) Limited ("CDSL") have to use inter-depository delivery instruction slips for crediting their shares in favour of the special depository account with NSDL.

- All owners of equity shares demat/physical, registered/unregistered (other than parties to the SPA) are eligible except as mentioned in para 11 above, to participate in the Offer anytime before closure of the Offer. All registered owners can send duly completed FOA, filled and signed in accordance with the instructions contained in the Letter of Offer and FOA, to the Registrars to the Offer Karvy Computershare Private Limited, at the collection centres mentioned in 54, before the closure of the Offer i.e. November 11, 2008. No indemnity shall be required from the unregistered shareholders.

- Beneficial owners (holders of Shares in dematerialized form) who wish to tender their Shares will be required to send their Form of Acceptance cum Acknowledgement along with the photocopy of the delivery instruction in "Off-market" mode or counterfoil of the delivery instructions in "Off-market" mode, duly acknowledged by the DP, in favour of the special depository account to the Registrar to the Offer, either by hand delivery on weekdays or by Registered Post, so as to reach the Registrar to the Offer, on or before the close of the Offer, i.e., no later than November 11, 2008, in accordance with the instructions to be specified in the Letter of Offer and in the Form of Acceptance Cum Acknowledgement. The credit for the delivered shares should be received in the special depository account on or before close of the Offer, i.e., no later than November 11, 2008.

- In addition to the above-mentioned address, the Shareholders of the Target Company, who wish to avail of and accept the Offer, can also deliver the Acceptance Form along with all the relevant documents at the collection centre below in accordance with the procedure as set out in the Letter of Offer. (Monday to Friday 10 am to 3 pm & Saturdays 10 am to 1pm).

| Collection Centre | Address of Collection Centres                                                                                                 | Contact Person                                                                      | Phone No.                 | Fax           | Mode of delivery |
|-------------------|-------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------|---------------|------------------|
| 1. Mumbai         | Karvy Computershare Pvt. Ltd. 16-22 Bake House, Maharashtra Chamber of Commerce Lane, Opp. MSC Bank, Fort Mumbai - 400 023    | Ms. Varja Salian Email: rictor@karvy.com                                            | 022- 66382666             | 022- 66331135 | Hand Delivery    |
| 2. Mumbai         | Karvy Computershare Pvt. Ltd. 7, Andheri Industrial Estate, off Veera Desai Rd, Andheri West, Mumbai 400 053                  | Ms. Neelambari Mokal Email: neelam@karvy.com                                        | 022- 26730799/ 26730843   | 022- 26730152 | Hand Delivery    |
| 3. New Delhi      | Karvy Computershare Pvt. Ltd. 2E/23, Jhandewalan Extn, New Delhi 110 055                                                      | Mr. Rajendra/ Michael George Email : rtdelhi@karvy.com/ rdelhi@karvy.com            | 011- 43681700             | 011- 43324621 | Hand Delivery    |
| 4. Ahmedabad      | Karvy Computershare Pvt. Ltd. 201-203, Shal, Opp: Madhusudan House Behind Girish Cold Drinks Off C G Road Ahmedabad - 380 006 | Mr. Aditya Gupta/ Robert Jeoboy Email: ahmedabad@karvy.com/ robert.jeoboy@karvy.com | 079- 26400528             | 079- 26565551 | Hand Delivery    |
| 5. Chennai        | Karvy Computershare Pvt. Ltd. No. 33/1, Venkataram Street, T.Nagar, Chennai - 600017.                                         | Mr. Gunasekhar Email: chennai@karvy.com                                             | 044- 28151793/ 1794- 4781 | 044- 28153181 | Hand Delivery    |

|    |           |                                                                                                      |                                                                                          |                  |                  |                                |
|----|-----------|------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------|------------------|--------------------------------|
| 6. | Hyderabad | Karvy Computershare Pvt Ltd.<br>Plot No 17-24,<br>Vithalrao Nagar,<br>Madhapur,<br>Hyderabad 500 081 | Ms. Rinki Sareen<br>Email:<br>rcomshpur@karvy.com                                        | 040-<br>23420818 | 040-<br>23420814 | Hand<br>Delivery/<br>Regd Post |
| 7. | Kolkata   | Karvy Computershare Pvt Ltd.<br>49, Jain Das Road,<br>Nr.Deshpriya Park,<br>Kolkata 700 029          | Mr. Sujit Kundu/<br>Mr. Debnath<br>Email :<br>sujitkundu@karvy.com/<br>mlkanta@karvy.com | 033-<br>24644891 | 033-<br>24644866 | Hand<br>Delivery               |
| 8. | Bangalore | Karvy Computershare Pvt Ltd.<br>No.59, Skanda, Putana<br>Road, Basavanagudi<br>Bangalore 560 004     | Ms.Sudha/ Aparna<br>Email :<br>rcbbangalore@karvy.com                                    | 080-<br>26821192 | 080-<br>26821169 | Hand<br>Delivery               |