POST OFFER ADVERTISEMENT UNDER REGULATION 18(12) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011, AS AMENDED ("SEBI (SAST) REGULATIONS") FOR THE ATTENTION OF THE PUBLIC SHAREHOLDERS OF

## LOTUS CHOCOLATE COMPANY LIMITED

CIN: L15200TG1988PLC009111

Registered Office: 8-2-596, 1st Floor,1B, Sumedha Estates, Avenue-4, Puzzolana Towers, Street No.1, Road No. 10, Banjara Hills, Hyderabad, Telangana - 500034; Tel No.: +91 40-2335 2607 / 08 / 09; Fax No.: +91 40 2335 2610;

Website: www.lotuschocolate.com

OPEN OFFER FOR ACQUISITION OF UP TO 33,38,673 (THIRTY THREE LAKH THIRTY EIGHT THOUSAND SIX HUNDRED AND SEVENTY THREE) EQUITY SHARES OF FACE VALUE OF INR 10 (INDIAN RUPEES TEN ONLY) EACH ("EQUITY SHARES") AT A PRICE OF INR 115.50 (INDIAN RUPEES ONE HUNDRED AND FIFTEEN AND FIFTY PAISE ONLY) PER EQUITY SHARE, REPRESENTING 26.00% OF THE EMERGING VOTING CAPITAL OF LOTUS CHOCOLATE COMPANY LIMITED ("TARGET COMPANY") FROM THE PUBLIC SHAREHOLDERS OF THE TARGET COMPANY, BY RELIANCE CONSUMER PRODUCTS LIMITED ("ACQUIRER") ALONG WITH RELIANCE RETAIL VENTURES LIMITED ("PAC") IN ITS CAPACITY AS PERSON ACTING IN CONCERT WITH THE ACQUIRER ("OFFER" OR "OPEN OFFER")

This post offer advertisement ("Post Offer Advertisement") is being issued by DAM Capital Advisors Limited ("Manager to the Offer" or "Manager"), in respect of the Open Offer, for and on behalf of the Acquirer and the PAC, pursuant to and in accordance with Regulation 18(12) of the SEBI (SAST) Regulations. This Post Offer Advertisement should be read together with: (a) the Public Announcement dated December 29, 2022 ("PA"); (b) the Detailed Public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all public Statement dated January 4, 2023 that was published in Business Standard - English (all published Business Staneditions), Business Standard - Hindi (all editions), Andhra Jyothy - Telugu (Hyderabad edition) and Navshakti - Marathi (Mumbai edition) on January 05, 2023 ("DPS"); (c) the Letter of Offer dated March 06, 2023 along with Form of Acceptance ("LOF"); and (d) the offer opening public announcement and corrigendum to the DPS that was published on March 15, 2023 in all the newspapers in which the DPS was published.

 $This \, Post \, Offer \, Advertisement \, is \, being \, published \, in \, all \, the \, new spapers \, in \, which \, the \, DPS \, was \, published.$ 

Capitalized terms used but not defined in this Post Offer Advertisement shall have the meaning assigned to such terms in the LOF.

The Public Shareholders of the Target Company are requested to kindly note the following information with respect to the Open Offer:

Name of the Target Company Lotus Chocolate Company Limited

Name of the Acquirer and PAC Reliance Consumer Products Limited ("Acquirer") 2

Reliance Retail Ventures Limited ("PAC")

Name of the Manager to the Offer **DAM Capital Advisors Limited** 3 Name of the Registrar to the Offer KFin Technologies Limited

Offer Details:

Date of Opening of the Offer Thursday, March 16, 2023 Date of Closure of the Offer Friday, March 31, 2023 Date of Payment of Consideration Thursday, April 6, 2023

Details of Acquisition:

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7 Details of Acquisition:					
Sr. No.	Particulars	Proposed in the LOF (1)		Actuals <sup>(1)</sup>	
7.1	Offer Price (per Equity Share)	INR 115.50		INR 115.50	
7.2	Aggregate number of Equity Shares tendered in the Offer	33,38,673 <sup>(2)</sup>		130	
7.3	Aggregate number of Equity Shares accepted in the Offer	33,38,673 (2)		130	
7.4	Size of the Offer (Number of Equity Shares multiplied by Offer Price per Equity Share)	INR 38,56,16,731.50 <sup>(2)</sup>		INR 15,015.00	
7.5	Equity shareholding of the Acquirer and PAC before agreements/ public announcement				
	Number	Nil		Nil	
	• %	(0.00%)		(0.00%)	
7.6	Equity Shares to be acquired by way of agreements				
	Number	65,48,935 (51.00%)		65,48,935	
	• %			(51.00%)	
7.7	Equity Shares acquired by way of Open Offer				
	Number	33,38,673 <sup>(2)</sup> (26.00%) <sup>(2)</sup>		130	
	• %			(Negligible)	
7.8	Equity Shares acquired after DPS (3)	Nil (0.00%)		Nil	
	<ul> <li>Number and price of Equity Shares acquired</li> </ul>				
	• %			(0.00%)	
7.9	Post Offer equity shareholding of the Acquirer and the PAC	98,87,608 <sup>©</sup> (77.00%) <sup>©</sup>			
	Number			65,49,065 <sup>(4)</sup>	
	• %			(51.00%) (4)	
7.10	Pre & Post offer shareholding of the Public	Pre-Offer	Post-Offer (2)	Pre-Offer	Post-Offer
	Number	35,87,029	2,48,356	35,87,029	35,86,899
	• %	(27.93%)	(1.93%)	(27.93%)	(27.93%)

## Notes:

- (1) Percentages disclosed in the table above are computed basis the Emerging Voting Capital.
- Assuming full acceptance in the Open Offer. (2)
- Excluding those Equity Shares specified in sl. nos. 7.6 and 7.7. (3) Including the 65,48,935 Equity Shares to be acquired by the Acquirer pursuant to the SPA.
- The Acquirer, the PAC and their directors, in their capacity as directors of the Acquirer and the PAC respectively, severally and jointly, accept full responsibility for the information contained in this Post Offer Advertisement and also for the obligations under the SEBI (SAST) Regulations.
- A copy of this Post Offer Advertisement will be available on the websites of SEBI (www.sebi.gov.in) and BSE

## Issued on behalf of the Acquirer and the PAC by the Manager to the Offer



## **DAM Capital Advisors Limited**

One BKC, Tower C, 15th Floor, Unit No.1511, Bandra Kurla Complex, Mumbai 400051, Maharashtra, India

Tel. No.: +91 22 4202 2500 Fax No.: +91 22 4202 2504 Email: lotus@damcapital.in

Contact Person: Gunjan Jain/Nidhi Gupta Website: www.damcapital.ir SEBI Registration No.: MB/INM000011336

Registrar to the Offer



KFin Technologies Limited

Selenium, Tower B, Plot No- 31 and 32, Financial District, Nanakramguda, Serilingampally, Hyderabad, Rangareddi 500 032, Telangana, India

Tel. No.: +91 40 6716 2222/ 18003094001 Fax No.: +91 40 6716 1563 Email: lcc.openoffer@kfintech.com Contact Person: M Murali Krishna

Website: www.kfintech.com Investor Grievance Email: einward.ris@kfintech.com

SEBI Registration No.: INR000000221

Date: April 10, 2023 Place: Mumbai