

LETTER OF OFFER

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

This Letter of Offer is sent to you as a shareholder(s) of **ERA FINANCIAL SERVICES (INDIA) LTD.** If you require any clarifications about the action to be taken, you may consult your stockbroker or investment consultant or the Manager to the offer/ Registrar to the Offer. In case you have recently sold your equity shares in the company, please hand over this Letter of Offer, the accompanying Form of Acceptance-cum- Acknowledgement, Form of Withdrawal and Transfer Deed to the member of the stock exchange through whom the said sale was effected.

CASH OFFER

by

Mr. H.S. Bharana ("Acquirer")

C-146, 1st Floor, Sarvodaya Enclave, New Delhi – 110017

Ph: +91 11 26532063/41829282

&

Era Constructions (India) Limited ("PACs")

370-371/2, Sahi Hospital Road, Jangpura, Bhogal, New Delhi – 110014

Ph:[+ 91 11 24378011(10 lines), Fax:+ 91 11 24378784

&

Peshwa Realtors Pvt. Ltd. ("PACS")

W –19, Rajouri Garden, New Delhi

&

Sachet Reality Pvt. Ltd. ("PACs")

254, 2nd Floor, AGCR Enclave, Delhi-110092

to the shareholders of

Era Financial Services (India) Ltd. ("EFSIL" or "Target Company")

10/1, Nehru Enclave (East), Kalkaji, New Delhi –110019

Ph:+91 11 26234729-31, Fax:+91 11 26234733

To acquire up to 22,16,000 fully paid up Equity Shares of Rs. 10/- each representing 20% of the expanded paid-up equity share capital of

at a price of Rs. 62.20/- (Rupees Sixty Two and Twenty Paise Only) per Equity Share (the "Offer Price")

- The Offer is being made by Mr. H.S.Bharana ("Acquirer") on behalf of the Acquirer & the Persons Acting in Concert ("PACs"), pursuant to the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997 ("SEBI (SAST) Regulations").
- The Offer is not subject to a minimum level of acceptance.
- This is not a competitive bid.
- As on the date of this Letter of Offer, As per Acquirer and PACs, no statutory or regulatory approval is required for the Acquirer to proceed with this Offer except approval of shareholders in General Meeting for the preferential Issue of shares and warrants. If any statutory approvals become applicable at a later date, the offer would be subject to such statutory approvals. In case the statutory approvals are not obtained, the Acquirers will not proceed with the Offer.
- **Shareholders who accept the Offer by tendering the requisite documents, in terms of the Public Announcement/ Letter of Offer, can withdraw the same up to 3 (three) working days prior to the date of closure of the Offer, in terms of Regulations 22 (5A) of the SEBI (SAST) Regulations. (i.e. Tuesday, May 30, 2006).**
- The Acquirer can revise the Offer Price upwards up to 7 (seven) working days prior to the date of closure of the Offer (i.e. Thursday May 25, 2006). If there is any upward revision in the Offer Price by the Acquirer till the last date for revising the Offer Price, or if the Offer is withdrawn, the same would be communicated by a public announcement in the same newspapers in which the Public Announcement appeared. The Acquirer would pay such revised Offer Price for all the Equity Shares validly tendered any time during the Offer and accepted under the offer.
- **If there is a competitive bid(s):**
 - **The public offers under all the subsisting bids shall close on the same date;**
 - **As the Offer Price cannot be revised during 7 (seven) working days prior to the closing date of the offers/ bids, it would, therefore, be in the interest of shareholders to wait till the commencement of that period to know the final offer price of each bid and tender their acceptance accordingly.**

Copy of the Public Announcement and the Letter of Offer (including Form of Acceptance and Form of Withdrawal) is also available on SEBI's website (www.sebi.gov.in).

MANAGER TO THE OFFER	REGISTRAR TO THE OFFER
 Allianz Securities Limited 2nd Floor, 3 Scindia House, Janpath, New Delhi – 110001, India Tel : + 91 11 41514666-69 Fax : + 91 (11 41514665 E-mail : triptikedia@asifinancial.com Contact Person : Ms. Tripti Kedia Website: www.asifinancial.com	 Beetal Financial & Computer Services (P) Ltd Beetal House, 3rd Floor, 99 Madangir Behind Local Shopping Centre New Delhi – 110062, India Tel : + 91) 11 29961281 Fax¹ : + 91 11 29961284 E-mail : beetal@beetalfinancial.com Contact Person: Mr. Puneet Mittal

THE TABLE BELOW SUMMARIZES THE SCHEDULE OF ACTIVITIES

S.No.	Activity	Schedule
1	Public Announcement (PA) Date	Friday, March 31 2006
2	Specified Date	Monday, April 3, 2006
3	Last date for a competitive bid, if any	Thursday, April 20,2006
4	Last Date by which Letter of Offer is to be dispatched to shareholders of the Target Company	Tuesday, May 9,2006
5	Date of opening of the Offer	Monday, May 15,2006
6	Last date for revising the Offer Price/ number of equity shares	Thursday, May 25,2006
7	Last date for shareholders for withdrawing their acceptance of the Offer	Tuesday, May 30,2006
8	Date of closure of the Offer	Saturday, June 3, 2006
9	Last date of communicating rejection/ acceptance and payment of consideration for applications accepted and or return of Shares/ Share certificates for applications rejected	Saturday, June 17,2006

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RISK FACTORS

The risk factors set forth below pertain to the Offer and are not in relation to the present or future business operations of the Target Company or its subsidiaries or other related matters, and are neither exhaustive nor intended to constitute a complete analysis of the risk involved in participation or otherwise by a shareholder in the Offer. Shareholders of the Target Company are advised to consult their stockbroker or investment consultant, if any, for analyzing all the risks with respect to their participation in the Offer.

Risks related to the proposed Offer

1. In the event that either (a) there is any litigation leading to a stay on the Offer, or (b) Regulatory approval if any are not received in time or (c) SEBI instructs the Acquirer not to proceed with the Offer, then the Offer process may be delayed beyond the schedule of activities indicated in this Letter of Offer. Consequently, the payment of consideration to the public shareholders of Era Financial Services (India) Ltd whose Shares have been accepted in the Offer as well as the return of the Shares not accepted by the Acquirer may be delayed.
2. If the aggregate of the valid responses to the offer exceeds offer size, then the Acquirers shall accept the valid applications received on a proportionate basis in accordance with Regulation 21(6) of the Regulations. In such an event all the equity shares tendered by the applicant may not be accepted.
3. The Acquirer makes no assurance with respect to the financial performance of the Target Company or with respect to its investment / divestment relating to its proposed shareholding in the target company
4. The Acquirer & PACs makes no assurance of market price of shares of the target company during or after the offer.
5. The Shares tendered in the Offer will lie to the credit of a designated escrow account, till the completion of the Offer formalities. The Acquirer makes no assurance with respect to the market price of the Shares both during the Offer period and upon completion of the Offer, and disclaims any responsibility with respect to any decision by the shareholders on whether or not to participate in the Offer.

The risk factors set forth above pertain to the Offer and are not in relation to the present or future business or operations of the Target Company or any other related matters, and are neither exhaustive nor intended to constitute a complete analysis of the risks involved in participation or otherwise by a Shareholder in the Offer. Shareholders of the Target Company are advised to consult their stockbroker or investment consultant, if any, for further risks with respect to their participation in the Offer.

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1. DEFINITIONS

Acquirer	Mr. H.S. Bharana
Allianz/ASL/ Manager to the offer/MB/ Merchant Banker	Allianz Securities Ltd
BSE	The Stock Exchange, Mumbai
CDSL	Central Depository Services (India) Limited
Date of closure of Offer	June 3,2006, Saturday
DP	Depository Participant
ECIL	Era Constructions (India) Limited
Eligible Person(s) for the Offer	Registered shareholders of Era Financial Services(India) Limited, and unregistered shareholders who own the equity shares of Era Financial Services(India)Limited at any time prior to the Offer closure other than the Acquirer and the PACS.
EGM	Extraordinary General Meeting
Form of Acceptance/FOA	Form of Acceptance cum Acknowledgement
FOW	Form of Withdrawal
Letter of Offer/LOO	This Letter of Offer
NSDL	National Securities Depository Limited
Offer	Open Offer for acquisition of 22,16,000 Equity shares, representing 20% of the expanded post preferential issue paid-up voting capital at the Offer Price
Offer Price	Rs 62.20/- per equity share
Expanded Post Issue Paid Up Voting Capital	The post preferential allotment expanded paid up voting capital of Era Financial Services(India) Limited, as expected to be at the expiry of 15 days after the closure of offer
Public Announcement/PA	Public Announcement of the Offer made by the Acquirer /PACs on March 31, 2006, Friday
Persons Acting in Concert/ PACs	Era Constructions (India) Limited, Peshwa Realtors Pvt. Ltd, Sachet Reality Pvt. Ltd
Registrar/Registrar to the Offer/Beetal	Beetal Financial Computer & Services (India) Ltd
SEBI	Securities and Exchange Board of India
SEBI Act	Securities and Exchange Board of India Act, 1992
SEBI Takeover Code	Securities and Exchange Board of India (Substantial Acquisition of shares and Takeover) Regulations 1997 and subsequent amendments thereto upto the date of PA
Share(s)	Fully paid-up equity shares of face value of Rs 10/- each of Era Financial Services(India) Limited,
Specified Date	3 rd April 2006, Monday
Target Company/EFSIL	Era Financial Services(India)Limited

2. DISCLAIMER CLAUSE

IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF THE LETTER OF OFFER WITH SEBI SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED, VETTED OR APPROVED BY SEBI. THE DRAFT LETTER OF OFFER HAS BEEN SUBMITTED TO SEBI FOR A LIMITED PURPOSE OF OVERSEEING WHETHER THE DISCLOSURES CONTAINED THEREIN ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (SAST) REGULATION. THIS REQUIREMENT IS TO FACILITATE THE SHAREHOLDERS OF ERA FINANCIAL SERVICES(INDIA)LIMITED TO TAKE AN INFORMED DECISION WITH REGARD TO THE OFFER. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR FINANCIAL SOUNDNESS OF THE ACQUIRER, ANY PACs OR THE TARGET COMPANY WHOSE EQUITY SHARES/ CONTROL ARE PROPOSED TO BE ACQUIRED OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE LETTER OF OFFER. IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ACQUIRER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS LETTER OF OFFER, THE MANAGER TO THE OFFER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ACQUIRER DULY DISCHARGES ITS RESPONSIBILITY ADEQUATELY. IN THIS BEHALF, AND TOWARDS THIS PURPOSE, ALLIANZ SECURITIES LIMITED, THE MANAGER TO THE OFFER, HAS SUBMITTED A DUE DILIGENCE CERTIFICATE DATED April 12th, 2006 TO SEBI IN ACCORDANCE WITH THE SEBI (SAST) REGULATIONS. THE FILING OF THE LETTER

OF OFFER DOES NOT, HOWEVER, ABSOLVE THE ACQUIRER FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE OFFER.

The Acquirer, the PACs and the Manager to the Offer accept no responsibility for statements made otherwise than in the Letter of Offer or in the Public Announcement or in any advertisement or other announcement issued by, or at the instance of the Acquirer, the PACs and the Manager to the Offer, and any person placing reliance on any other source of information for purpose of this Offer or in relation thereto would be doing so entirely at its own risk.

3. DETAILS OF THE OFFER

3.1 Background of the Offer

- 3.1.1 On March 27, 2006, the Board of Directors of Era Financial Services (India) Limited ("EFSIL" or "Target Company") has agreed to issue and allot on a preferential basis ("Preferential Issue") (a) 27,50,000 equity shares of Rs. 10/- each ("Shares") of the Target Company for cash at a price of Rs. 54.35 per share, and (b) 30,00,000 Warrants with entitlement to subscribe equivalent number of equity shares of Rs. 10/- each of the Target Company for cash at a price of Rs. 54.35 per equity shares, including a premium of Rs. 44.35 per share on conversion within a period of 18 months from the date of allotment in accordance with section 81(1A) of the Companies Act, 1956 and the applicable provisions of the guidelines for Preferential Issue of SEBI (Disclosure and Investor Protection) Guidelines, 2000 and the subsequent amendments thereto ("Guidelines")
- 3.1.2 The total number of such Shares and Warrants in the Preferential Issue will be upto 57,50,000 out of which Preferential Issue of 45,00,000 shares and Warrants will be made to Promoters, Promoter Group which includes Mr. H.S Bharana, Era Constructions (India) Ltd, Peshwa Realtors Pvt Ltd and Sachet Reality Pvt Ltd.
- 3.1.3 The subscription and allotment of the Preferential Issue is subject to various condition precedents being fulfilled, including approval of the shareholders of the Target Company. The Target Company will convene an Extraordinary General Meeting of its shareholders and the Preferential Issue will need to be passed by way of a special resolution under Section 81(1A) of the Companies Act, 1956 and other applicable provisions. The terms of the resolution passed by the board of Directors are:-
- a) The issue and allotment of equity shares and/or warrants to promoter group and others is for consideration in cash.
 - b) That warrants so issued shall at the option of warrant holder be converted into equal number of Equity shares of nominal value of Rs 10/- each at a premium of Rs 44.35 each, computed in accordance with chapter No. XIII of Guidelines for Preferential Issue of the SEBI(Disclosure and Investor Protection)Guidelines 2000 as amended from time to time, within a period of 18 months from the date of allotment of warrants
 - c) That on the date of the allotment of warrants, allottees shall pay a minimum amount equivalent to 10% of the total consideration of warrants and balance shall be payable on the date of conversion of warrants into equity shares of the Company as and when made in one or more tranches.
 - d) That the shares which are issued to promoter's associates shall be locked in for a period of 3 years, and that which are issued to any other persons/body corporate(s) etc, shall be locked in for a period of 1 year or for such periods as provided in the SEBI Guidelines.
 - e) That the Equity shares to be issued shall be subject to the Memorandum and Articles of Association of the Company and shall rank pari passu in all respects with the existing Equity Shares of the Company and carry same rights as of then existing Equity shares of the Company including dividend declared, if any, by the company in respect of the Financial Year in which shares will be allotted.
 - f) The issue and allotment of the Equity Shares/Warrants convertible into equity Shares shall be subject to compliance of the Disclosure and Investor Protection Guidelines(DIP Guidelines) issued by SEBI as applicable from time to time.
 - g) In terms of the said DIP Guidelines, the relevant date on the basis of which price of the equity Shares is calculated is 27.03.2006
- 3.1.4 The Acquirers belong to the Promoter group of the Target Company, which in aggregate along with PACs owns 15,89,025 shares aggregating 29.81% of the Shares and voting rights of the Target Company. As a result of the above Preferential Issue, the Acquirers (including PACs) could acquire upto a maximum of 45,00,000 Shares, and the total voting rights of the Promoter group could stand increased upto a maximum of 54.96% if the entire allotment proposed to be made to Acquirers is subscribed by them. The voting rights before and after proposed preferential allotment (on a fully diluted basis) is given below

Category	Voting Rights (%) before Preferential Issue	Voting rights (%) after preferential Issue (fully diluted basis and Entire subscription by acquirer)
Promoters	29.81	54.96
Others	70.19	45.04
Total	100.00	100.00

Pursuant to the intention of acquiring shares and warrants convertible into equity through preferential allotment, the Acquirers propose to acquire upto 22,16,000 fully paid up Equity Shares ("Shares") of the Target Company (the "Offer Size") representing 20% of the fully expanded voting equity capital of the Target Company (including the Shares and warrants proposed to be allotted in the Preferential Issue) at a price of Rs. 62.20 (Rupees Sixty Two and Twenty paise only) for each Share of the Target Company (such price, the "Offer Price"), to be paid in cash in accordance with the Regulations.

- 3.1.5 The Target Company will convene an Extraordinary General Meeting of its shareholders and the Preferential Issue will need to be passed by way of a special resolution under Section 81(1A) of the Companies Act, 1956 and other applicable provisions.
- 3.1.6 The Manager to the Offer does not hold any shares in the Target Company, as on the date of this Letter of Offer
- 3.1.7 As on the date of Public Announcement, Mr. H. S Bharana is holding 8,63,385 shares representing 16.20%, Era Construction (India) Ltd is holding 1,10,000 Equity shares representing 2.06% of paid-up capital of the Target company. Peshwa Realtors Pvt Ltd and Sachet Reality Pvt Ltd are not holding any shares of the company presently. The shareholding of Mr. H.S Bharana would be 18,63,385 Equity Shares representing 16.82%, Era Construction (India) Ltd would be 11,10,000 Equity Shares representing 10.02%, Peshwa Realtors Pvt Ltd would be 12,50,000 shares representing 11.28% and Sachet Reality Pvt Ltd would be 12,50,000 shares representing 11.28% of the Post Preferential Allotment Paid Up capital of the company on fully diluted basis assuming the full subscription of preferential allotment. **All purchases in the offer will be made by Mr. H. S Bharana and Era Constructions (India) Ltd.** To the extent of the Offer Size, all the Shares of the Target Company that are validly tendered pursuant to this Offer are proposed to be acquired by Acquirers.
- 3.1.8 Neither the Acquirer, PACs or the Target Company has been prohibited by the SEBI from dealing in securities, in terms of direction issued under section 11B of SEBI Act or under any of the regulation made under the SEBI Act.
- 3.1.9 As on date the Acquirers and PACs do not have any plans to make changes in the Board of Directors of the Target Company pursuant to the Open Offer

3.2 Details of the proposed offer

- 3.2.1 The Public Announcement announcing the Offer as per Regulation 15(1) of the SEBI (SAST) Regulations was made in the following newspapers:

Newspaper	Language	Edition	Date
Financial Express	English	All India	Friday, March 31, 2006
Jansatta	Hindi	All India	Friday, March 31, 2006
Samna	Marathi	Mumbai	Friday, March 31, 2006
Navabharat	Hindi	Mumbai	Friday, March 31, 2006

- 3.2.2 A copy of the Public Announcement is available on the SEBI website at <http://www.sebi.gov.in/>.
- 3.2.3 This offer is being made by the Acquirer and the PACs to the shareholders (other than Acquirer, PACs and the Promoters) of EFSIL to acquire upto 22,16,000 Equity Shares of EFSIL, representing 20% of the fully expanded voting equity share capital (post Preferential Issue) of EFSIL, at an Offer Price of Rs. 62.20/- per fully paid-up Equity Share payable in cash in terms of regulation 20 and 21 of the Regulations. The Offer is in accordance with regulation 11(1) of the Regulations, consequent to the Preferential Issue of Equity Shares of the Target Company to the Acquirer referred to in paragraph 3.1.1 above and on account of substantial acquisition of Equity Shares without change in control or management.

- 3.2.4 Any decision for an upward revision in the Offer Price by the Acquirer till the last date of revision i.e. Thursday, May 25, 2006, or withdrawal of the Offer would be communicated by way of a public announcement in the same newspapers in which the Public Announcement had appeared. In case of an upward revision in the Offer Price, the Acquirer would pay such revised price for all the Equity Shares validly tendered any time during the Offer and accepted under the Offer.
- 3.2.5 The Offer is for the fully paid up Equity Shares of EFSIL and there are no partly paid up Equity Shares.
- 3.2.6 This is not a competitive bid
- 3.2.7 There have been no competitive bids from the date of the Public Announcement to the date of this Letter of Offer.
- 3.2.8 If there is competitive bid:
- The public offers under all the subsisting bids shall close on the same date.
 - As the offer price cannot be revised during 7 working days prior to the closing date of the offers / bids, it would, therefore, be in the interest of shareholders to wait till the commencement of that period to know the final offer price of each bid and tender their acceptance accordingly.
- 3.2.9 The Offer is not a conditional offer and is not subject to a minimum level of acceptance. Accordingly, the Acquirer will accept all Equity Shares tendered by the shareholders of the Target Company pursuant to the Offer at the Offer Price subject to the Offer size not being exceeded. In case the number of Equity Shares received in the Offer exceeds the offer size, the acceptance will be made on a proportionate basis.
- 3.2.10 No further equity Shares have been acquired by the Acquirer or the PACS from the date of the Public Announcement till the date of this Letter of Offer.

3.3 Object of the Offer and Future Plans

- 3.3.1 The promoters and the persons acting in concert, presently holds 29.81% of the paid up capital of the Company. In order to part finance, the future growth plans of the Company, the Company intends to raise Capital by issue of Equity Shares and Convertible Warrants. Since, the promoter group intends to subscribe 15,00,000 Equity Shares and 30,00,000 Convertible Warrants, which is more than 5% of the voting capital of the Company, the provisions of Regulation 11(1) of the SEBI (SAST) Regulations 1997 become applicable. Hence, this Offer of 20% of the fully expanded voting Capital, i.e. 22,16,000 equity shares of EFSIL is made in terms of Regulations 11 of the SEBI (SAST) Regulations 1997.
- 3.3.2 Presently EFSIL is engaged into real estate activities as per existing main objects. But of late considering the present market scenario the management is of the opinion that entertainment business including running multiplexes, cineplexes, eateries etc offer sustainable business opportunity. In view of above perspective, EFSIL proposes to undertake the business as mentioned above and change its main objects accordingly. The Company has initiated steps for taking approval of the shareholders by way of postal ballot dated 20th March 2006 in this regard
- 3.3.3 The Acquirers do not have any plan to dispose of or otherwise encumber any assets of EFSIL within two years from the date of closure of the Offer except in the ordinary course of business. However, re-organization and/or streamlining of various businesses may be considered for commercial reasons and operational efficiencies which may include the restructuring and/or rationalization of assets of EFSIL, however, not limited to, merger.
- 3.3.4 Other than ordinary course of business, the Acquirers undertake not to sell, dispose of or otherwise encumber any significant assets of EFSIL in the succeeding two years, except with the prior approval of shareholders.

4. BACKGROUND OF THE ACQUIRER AND PERSONS ACTING IN CONCERT

4.1 Mr. H.S. Bharana("Acquirer")

- 4.1.1 Mr. H.S. Bharana, s/o late Sh. R.S.Bharana r/o C- 146, 1st Floor, Sarvodya Enclave, New Delhi-110017,Tel: +91 11 26532063/41829282 is a Civil Engineering Professional. He is aged 46 years. He has work experience of 24 years in Construction business. He is also the promoter of Era Constructions (India) Ltd besides being the main promoter of Era Financial Services (India) Limited (Target Company).

- 4.1.2 Networth of Mr. H.S.Bharana as on 29th March 2006 is Rs.5359.88 lacs as certified by Mr. K. C Gupta(membership no. 88638), Partner of M/s P. C Bindal & Co, Chartered Accountants , having their office at 101,Sitaram Mansion, 718/21,Joshi Road, Karol Bagh, New Delhi-110005 Tel No:+91 11.23549822/ 23/ 24.
- 4.1.3 Mr. H. S Bharana is on the board of Directors of listed ventures namely Era Constructions (India) Ltd and Chairman and Managing Director of Era Financial Services (India) Ltd. He is also on board of following unlisted companies - Era Exports (India) Ltd., WTD Era (India) Ltd., Era Infrastructure (India) Ltd., Era Metal Building Systems Ltd. and Era Advance Developers (Pvt) Ltd.
- 4.1.4 As on date of PA, Mr. H.S Bharana holds 8,63,385 representing 16.20 % of paid up equity shares in the Target company.Mr. H. S Bharana intend to subscribe to 2,50,000 Equity Shares and 7,50,000 warrants offered to him in the preferential issue. The shareholding of Mr. H.S Bharana would be 18,63,385 Equity Shares representing 16.82% of the Post Preferential Allotment Paid Up capital of the company on fully diluted basis assuming the full subscription of preferential allotment.

The details of earlier acquisition made by the acquirer in the target company is as follows:-

Date	Number of shares issued/sold /acquired	% of paid up capital	mode of transaction	status of compliance
4.11.1992	1	00.00	Cash	Complied with
20.03.1993	1,00,110	1.88	Cash	Complied with
30.06.1994	4,900	0.00	Cash	Complied with
25.03.1994	1,37,470	2.58	Cash	Complied with
01.12.1995	2,10,000	3.94	Cash	Complied with
16.02.1996	8,21,500	15.41	Cash	Complied with
F.Y 1996-97	(4,52,396)	(8.49)	Market Sales	Complied with
F.Y 1997-98	20,000	00.37	Market Purchases	Complied with
F.Y 2000-01	(100)	00.00	Market sales	Complied with
F.Y 2001-02	15,000	00.28	Market Purchases	Complied with
F.Y 2005-06	6900	00.13	Transfer	Complied with
Total	8,63,385	16.20		

The compliances under Chapter II of SEBI (SAST) Regulations, 1997 are applicable to the Acquirer and he has made timely disclosures to the target company

- 4.1.5 The Acquirer is one of the existing promoters of the Target Company. Presently EFSIL is engaged into real estate activities as per existing main objects. But of late considering the present market scenario the management is of the opinion that entertainment business including running multiplexes, cineplexes, eateries offer sustainable business opportunity. In view of above perspective, EFSIL proposes to undertake the business as mentioned above and change its main objects accordingly. The Company has initiated steps for taking approval of the shareholders by way of postal ballot in this regard.
- 4.1.6 The acquirer does not have any plan to dispose of or otherwise encumber any assets of EFSIL within two years from the date of closure of the Offer except in the ordinary course of business. However, re-organization and/or streamlining of various businesses may be considered for commercial reasons and operational efficiencies which may include the restructuring and/or rationalization of assets of EFSIL, however, not limited to, merger.
- 4.1.7 Other than ordinary course of business, the Acquirers undertake not to sell, dispose of or otherwise encumber any significant assets of EFSIL in the succeeding two years, except with the prior approval of shareholders.
- 4.1.8 The details of pending litigations against the acquirer are as follows:-

A. Pending Litigations - Against H.S. Bharana

i. Pertaining to Criminal Laws:

Sr. No.	Parties	Court	Charges/ Allegations	Date of Institution	Present Status	Implications on H.S. Bharana	Amount Involved (in Rs.)
1	Rajendra Kr. Mishra, Proprietor, M/s Siddhartha Traders V/s. Shri H.S. Bharana, Shri P.P. Mainra & Others. Case No. 1057 of 1998 & Appeal No.599 of 1999	H'ble High Court of UP at Allahabad	Complaint filed for alleged violence due to non payment of Supplier's outstanding bills	17.03.99	Appeal filed in High Court for quashing the complaint along with stay application. Stay granted till further order.	Court may direct arrest of concerned Directors and fine/penalty/ damages	Not Applicable
2.	Naresh Chandra Jain V/s. Shri H.S. Bharana & others. C.M. Case No. 845 of 1999 & Appeal No.971 of 2004	H'ble High Court of Uttranchal at Nainital	Case filed for alleged cheating due to non payment of outstanding bills. d	25.04.99	Non-Bailable Warrants issued for personal appearance of directors have been cancelled by H'ble High Court and further proceeding of trial court remain stayed till further order. Further Appeal has been filed for quashing of the complaint and the case file transferred to H'ble High court of Uttranchal at Nainital due to change of State.	Court may direct arrest of concerned directors and fine/ penalty/ damages	Not Applicable
3.	S.N. Jain V/s. Shri H.S. Bharana & Others. Case No. 1091 of 1998 & Appeal No. 972/04	H'ble High Court of Uttranchal at Nainital	Case filed by alleged cheating due to cheque payment stopped by ECIL.	25.05.98	Warrants issued for personal appearance have been cancelled by H'ble High Court of UP at Allahabad and further proceedings of the trial court stayed till further order. Further appeal was filed for quashing of the complaint and the case file now transferred to H'ble High Court of Uttranchal due change of State.	Court may direct arrest of concerned directors and fine/ penalty/ damages	Not Applicable
4.	State V/s. H.S. Bharana	Metropolit an Magistrate Patiala House New Delhi	Allegation of criminal breach of trust u/s 406 of IPC and cruelty u/s 498A of IPC by an ex-employee of the company	13.07.01	Matter is pending for consideration on charges	While granting anticipatory bail the court has accepted defendant's contentions. However the court may convict the	Not Applicable

						concerned director if found guilty	
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ii. **Pertaining To Securities Laws: Nil**

iii. **Pertaining To Statutory Laws: Nil**

iv. **Pertaining To Civil Laws:**

	Court	Charges/ Allegations	Date of Institution	Present Status	Implications on H.S. Bharana	Amount Involved (in Rs.)
Meena alias Dr. Rakshita V/s. H.S. Bharana	ADJ Tis Hazari	Petition for divorce on ground of cruelty	04.06.01	Case is fixed for petitioners' evidence	Nil	Nil

v. **Pertaining To Labour Laws: Nil**

B. Pending Litigations – Filed By H.S. Bharana

i. **Pertaining to Criminal Laws:**

Parties	Court	Charges/ Allegations	Date of Institution	Present Status	Implications on H.S. Bharana	Amount Involved (in Rs.)
Shri H.S. Bharana V/s. Dwarika Prasad & others	CMM Delhi	Contractor was creating nuisance by staging demonstrations in front of office and residence of director for payment of alleged outstanding Amount.	16.10.03	Case is fixed for evidence of the complainant	No negative implications	Not Applicable

ii. **Pertaining to Tax Disputes: Nil**

iii. **Pertaining To Securities Laws: Nil**

iv. **Pertaining To Statutory Laws: Nil**

v. **Pertaining To Civil Laws: Nil**

vi. **Pertaining To Labour Laws: Nil**

4.2 ERA Constructions (India) Ltd (“Person Acting in Concert”/ “PACs”)

4.2.1 ECIL was incorporated in 3rd September 1990 as Private Limited Company having its registered office at 370-371/2 Sahi Hospital Road, Jangpura, Bhogal, New Delhi -110014. (Tel. No.: +91 11 24378011(10 lines), Fax No.: +91 11 24378784. The company was subsequently converted into a public limited company in October 1992.

4.2.2 ECIL, a medium sized Constructions Company is engaged in diversified Constructions activities of runway & integrated cargo complex for airports, power projects, drainage, sewerage & roads under infrastructure, institutional & industrial complexes, multiplexes and residential buildings. The company is providing its

services to various Public sector Undertakings, Private Sector Business Groups and Central Public Works Department.

4.2.3 The company came out with an IPO in March 1995, FPO in June 2005 aggregating Rs 4920 Lakhs and with a GDR issue of \$30 mn in Feb 2006. The Equity Shares of the company is at present listed at Bombay Stock Exchange Limited and National Stock Exchange of India Limited. The GDRs of the Company are listed on Luxembourg Stock Exchange, UK since 27th Feb 2006.

4.2.4 The promoters of Era Constructions (India) Limited are Mr. H.S. Bharana, Mr. B.S. Bharana, Mr. D.S. Bharana, M/s Hi- Point Investment & Finance Private Limited and M/s Era Housing & Developers (India) Limited. The company belongs to the Era Group.

4.2.5 The status of compliance with Chapter II of SEBI (SAST) Regulations, 1997 is as follows:
The company had received a notice vide letter No. CFD/DCR/RC/TO/20949/04 dated Sep 20, 2004 from SEBI for violation of regulations 6(2) and 6(4) for 1997 and 8(3) for the period till 1998 till 2002 under the said Regulations, in respect of not filing the required information in accordance with the regulations. SEBI had decided to consider Company's request for consent order if the company is willing to pay a amount of Rs 1,75,000/- as penalty for the aforesaid violations, subject to acceptance by the learned adjudicating officer.. The company vide its letter dated 27th Dec 2004, has paid the aforesaid penalty and waived its right to a hearing under Rule 4(5) of SEBI (Procedure for Holding Enquiries and Imposing Penalties by Adjudicating Officer) Rules, 1995. The company has complied with all the regulations of SEBI (SAST) Regulations after the period mentioned.

4.2.6 The details of Board of Directors of ECIL as on date of PA are:-

Name	Designation	Experience & Qualification	Date of Appointment
Mr. H. S Bharana R/o C-146, 1 st Floor Sarvodaya Enclave, New Delhi – 110 017	Chairman & Managing Director	Civil Engineer. He has work experience of 24 years in Constructions. He is also the promoters of EFSIL and on the Board of the Company.	Since incorporation
Mr. P.P. Mainra Flat No. 147, Sector "A", Pocket –C, Vasant Kunj, New Delhi- 110 070	Executive Director	B.E. (Hons) in Civil Engineering and has 35 years of experience in Constructions industry .	1/03/2004
Mr. J.L Khushu Block P –II C, Apartment No. 036, Princeton Estate, DLF Phase – V, Gurgaon – 122 002	Whole Time Director	B.Sc, Bachelor in Civil Engineering & Masters in Structural Engineering. He is a retired chief Engineer and having about 40 years of experience in total project management of large size Roads, Bridges and Building projects.	30/11/2004
Mr. A.K.Mehta A-5, Empire Estate, Sultanpur, Mehrauli Gurgaon Road, New Delhi – 110030	Director	Pre- Engineering (Punjab University). He has 35 years of experience in management and administration	20/08/1994
Mr. S.D.Sharma C—1/24, Safdarjang Development Area, New Delhi – 110 016	Director	B.Sc, B.E.(Civil), M.E.(Structures), Diploma ACTIm(France) in Mechanisation of Railway Track maintenance, Diploma in Welded Girder Bridges from West German Railways. He has 42 years of experience in northern railways.	28/05/2005
Mr. Arvind Pande E-148 (FF), East of Kailash, New Delhi –110 065	Director	M.A., He is a retired IAS officer having about 40 years of experience with Govt of India and various public sector undertakings.	19/03/2005

4.2.7 Except for Mr. H.S Bharana, who is holding 863385 equity shares and Mr. P.P Mainra, who is holding 2000 Equity Shares in the target company, none of the directors are holding any shares in the target company.

4.2.8 The following Directors are also on the board of Target company:-

- Mr. H.S Bharana, Director
- Mr. A.K Mehta, Director

4.2.9 Shareholding pattern of Era Constructions Ltd. as on March 31, 2006,date of PA is as follows :-

	CATEGORY	NO. OF SHARES HELD	PERCENTAGE OF SHAREHOLDING
A.	PROMOTERS HOLDING		
1	PROMOTERS		
	INDIAN PROMOTERS		
a.	SH. H.S. BHARANA	1,642,500	8.82
b.	SH B.S.BHARANA	288,650	1.55
c.	SH. D.S. BHARANA	296,090	1.59
d.	HI POINT INVESTMENT FINANCE PVT LTD	761,900	4.09
e.	ERA HOUSING & DEVELOPERS (I) LTD	320,580	1.72
2	PERSONS ACTING IN CONCERT		
a.	REKHA BHARANA	215,002	1.16
b.	BELOW 1%	244,050	1.31
	SUB TOTAL	3,768,772	20.25
B.	NON-PROMOTERS HOLDING		
3	INSTITUTIONAL INVESTORS		
a.	MUTUAL FUNDS & UTI		
	i)SUNDARAM MUTUAL FUND A/C SUNDARAM CAPEX OPPORTUNITIES FUND-DIVIDEND	308,574	1.66
	ii)UTI-DYNAMIC EQUITY FUND	225,000	1.21
	iv)OTHERS(BELOW 1%)	363,243	1.95
b.	BANKS, FINANCIAL INSTITUTIONS, INSURANCE COMPANIES (CENTRAL/STATE GOVT. INSTITUTIONS/NON-GOVERNMENTAL INSTITUTIONS)	-	-
c.	FIIIs		
	i)BSMA LIMITED	883,727	4.75
	ii)MAGNA UMBRELLA FUND PLC	559,669	3.01
	iii)INDIA EMERGING OPPORTUNITIES FUND LIMITED	202,677	1.09
	iii)OTHERS(BELOW 1%)	223,976	1.20
	SUB TOTAL	2,766,866	14.86
4	OTHERS		
a.	PRIVATE CORPORATE BODIES	1,471,209	7.90
b.	INDIAN PUBLIC	4,801,951	25.80
c.	NRIs/OCBs	261,560	1.41
d.	ANY OTHER		
	i)The Bank of New York-Depository*	5,263,200	28.28
	ii)Trusts	1,000	0.01
	iii) Demat Transit	278,994	1.50
	SUB TOTAL	12,077,914	64.89
	GRAND TOTAL	18,613,552	100.00

Note: Total Foreign shareholding is-

NRIs/FIIIs/OCBs	2,131,609	11.45
GLOBAL DEPOSITORY RECEIPTS(GDRs)	5,263,200	28.28
TOTAL	7,394,809	39.73

*Being 5263200 Equity Shares underlying 5263200 Global Depository Receipts issued and allotted on 27.02.2006 in the name of the Depository,Bank of New York.

4.2.10 **The restated brief audited financials of Era Constructions** for the last three Financial Years and unaudited financial statements for the period April 1 2005 to December 31, 2005 as certified by M/s P. C Bindal & Co, Chartered Accountants , having their office at 101,Sita Mansion, 718/21,Joshi Road, Karol Bagh, New Delhi-110005 Tel No:+91 11.23549822/ 23/ 24.

				(Rs/Lacs)
Particulars	2002-03	2003-04	2004-05	Dec'05 **
-	(Audited)	(Audited)	(Audited)	(Provisional)
<u>Profit & Loss Statement</u>				
Income from Operations	10,140.70	10,946.58	15,624.02	20,690.13
Other Income	39.83	87.22	123.06	95.85
Total Income	10,180.53	11,033.80	15,747.08	20,785.98
Total Expenditure	9,410.38	10,109.37	14,220.64	17,948.14
Profit before Dep, Interest and tax	770.15	924.43	1,526.44	2,837.84
Depreciation	169.69	182.89	215.53	232.19
Interest	270.11	317.03	568.08	691.83
Profit before tax	330.35	424.51	742.83	1,913.82
Provision for tax	96.66	135.90	197.88	503.51
Profit after tax	233.69	288.61	544.95	1,410.31
<u>Balance Sheet Statement</u>				
Sources of funds				
Paid up Share Capital (a)	434.43	434.43	651.64	1,335.04
Share Application Money (b)			319.00	-
Preferential Warrants (c)	-	-	-	1,216.06
Reserves and surplus(excl revaluation reserve) (d)	1,778.07	2,017.66	2,270.99	7,918.33
Total miscellaneous expenditure not written off (e)	7.63	3.81	22.77	295.59
Networth (a)+(b)+(c)+(d)-(e)	2,204.87	2,448.28	3,218.86	10,173.84
Secured Loans	976.04	1,210.85	2,997.22	6,635.61
Unsecured Loans	344.09	581.65	730.48	1,288.83
Deferred tax liability	581.64	637.44	690.80	930.53
Total	4,106.64	4,878.22	7,637.36	19,028.81
Uses of Funds				
Net fixed assets	2,571.02	2,745.53	3,725.03	6,600.17
Investments	36.72	52.56	52.56	78.52
Net current assets	1,498.90	2,080.13	3,859.77	12,350.12
Total	4,106.64	4,878.22	7,637.36	19,028.81
<u>Other Financial Data</u>				
Dividend(%)	-	10.00	10.00	-
Earning per share:				
- Basic	5.38	4.43 *	8.36	13.25
- Diluted	5.38	4.43 *	8.36	13.21
Return on Net worth	10.60	11.79	16.93	13.86
Book Value per share	50.75	56.36	44.50	67.10

* Adjusted EPS

** Figures are for 9 month period ended on 31.12.2005.

4. 2.11 As per Audited financials as 31st March 2005 Major contingent liabilities not provided for:

- i) In respect of guarantees and letter of credits issued by Banks, outstanding as at 31st March 2005, Rs 3156.7 Lacs net of margin(P.Y Rs 1829.97 Lacs net of margin)
- ii) In respect of legal cases for different matters Rs 24.76 Lacs as the representation has been filed with the concerned authorities.
- iii) In respect of Sales tax Rs 15.44 lacs as the representation has been filed with the concerned department

4.2.12 Comparison of Performance of the company

4.2.12.1 For Financial year ended 31st March 2004 vis-à-vis 31st March 2003

Sales

The Company achieved sales of Rs.10,946.58 Lacs during the year 2004, an increase of 7.95% as against the previous year sales.

Other Income

During the year other income increased from Rs.39.83 Lacs to Rs.87.22 Lacs, recording a growth of more than 100%. This increase was on account of profit on sale of investments/assets of Rs.50 Lacs.

Expenditure

Contract cost accounted for 86.09% of sales during the year at Rs.9,423.54 Lacs as compared to 86.18% of sales at Rs.8,739.38 Lacs during the last year, while the administrative expenditure accounted for 6.76% of sales at Rs.739.67 Lacs during the year as compared to 6.37% of sales at Rs. 645.57 Lacs during the last year.

Finance charges

Financial charges increased during the year from Rs.270.11 Lacs to Rs.317.03 Lacs due to additional loans taken during the year. The Company got credit facility in form of Cash Credit, L/C and Guarantee from Bank of Baroda during the year for Rs.2,290 Lacs.

Depreciation

Depreciation increased from Rs.169.69 Lacs to Rs.182.89 Lacs during the year, due to purchase of additional fixed assets.

Profit after tax

The Company booked profit after tax of Rs.288.61 Lacs, recording an annual growth of 22.76% during the year.

4.2.12.2 For Financial year ended 31st March 2005 vis-à-vis 31st March 2004

Sales

The Company achieved sales of Rs.15,624.02 Lacs during the year 2005, recording a growth of 42.73% as against the previous year sales.

Other Income

During the year, other income increased from Rs.87.22 Lacs to Rs.123.06 Lacs, an increase of more than 41%. The other income during the year 2005 includes profit on sale of investments/assets of Rs.72.47 Lacs.

Expenditure

Contract cost accounted for 85.42% of sales during the year at Rs.13,346.55 Lacs as compared to 86.09% of sales at Rs.9,423.54 Lacs during the last year, while the administrative expenditure accounted for 6.94% of sales at Rs.1,084.59 Lacs during the year as compared to 6.76% of sales at Rs. 739.67 Lacs during the last year.

Finance charges

Financial charges increased during the year from Rs. 317.03 Lacs to Rs.568.08 Lacs due to additional loans taken during the year. During the year, the Company got credit facility in form of Cash Credit, L/C and Guarantee from Andhra Bank for Rs.2,910 Lacs.

Depreciation

During the year, depreciation increased from Rs. 182.89 Lacs to Rs. 215.53 Lacs, due to purchase of additional fixed assets.

Profit after tax

The Company booked profit after tax of Rs.544.95 Lacs, recording a growth of 88.82% against the previous year.

- 4.2.13 As on date of PA, Era Constructions (India) Ltd is holding 1,10,000 Equity shares representing 2.06% of paid-up capital of the Target company. The shareholding of Era Constructions (India) Ltd would be 11,10,000 Equity Shares representing 10.02% of the Post Preferential Allotment Paid Up capital of the company on fully diluted basis assuming the full subscription of preferential allotment. The details of earlier acquisition made by the ECIL in the target company is as follows:-

Date	Number of shares issued/sold /acquired	% of paid up capital	mode of transaction	status of compliance
30.06.1994	60,000	1.12%	Cash	Complied With
25.03.1994	50,000	0.94%	Cash	Complied with
Total	1,10,000	2.06		

The compliances under Chapter II of SEBI (SAST) Regulations, 1997 are applicable to the ECIL and it has made timely disclosures to the target company

4.2.14 Significant Accounting Policies of ECIL as per Annual Report for the F.Y 2004-05 is as follows:-**1)GENERAL**

The Company generally follows the mercantile system of accounting. Accounting policies not specifically referred to otherwise are consistent and in consonance with generally accepted accounting principles.

2)CONVENTION

The Accounts are prepared under historical cost convention and on the basis of going concern.

3)REVENUE RECOGNITION

- I. The Company follows the percentage of completion method as per Accounting Standard-7 to recognize revenue in respect of Contracts executed.
- II. Subject to (i) above , Contract receipt are accounted for on the basis of Bills submitted to clients\ bills certified by clients and do not include material supplied by clients free of cost.
- III. Pursuant to Accounting Standard-7, the Company has not recognized Contract Receipts amounting to Rs.2,11,49,508.00 (P.Y. Rs 1,81,66,618/-) being below stipulated percentage and profit of Rs 28,78,914.00 (P.Y. Rs. 22,64,276/-) thereon.

4) FIXED ASSETS

Fixed Assets are recorded at cost of acquisition inclusive of relevant levies. They are stated at historical cost less accumulated depreciation.

5) DEPRECIATION

Depreciation has been provided on the basis of Straight Line Method as per Schedule XIV of the Companies Act, 1956 and on addition/Sale during the year, on pro-rata basis.

6) CAPITAL WORK IN PROGRESS

Advances paid towards the acquisition of fixed assets and cost of assets not put to use before the year end are disclosed under capital Work-in-Progress.

7) INVESTMENTS

Investments are stated at the cost of acquisition. Provisions for diminution in the value of Investments is made only if such decline is other than temporary, in the opinion of management.

8) INVENTORIES

Raw materials, stores and spares and Work-in-Progress are valued at the lower of cost and the net realizable value.

9) CUSTOM DUTY

Custom Duty payable on raw materials, stores and spares and machinery are accounted for on clearing of goods from Custom Warehouse.

10) FOREIGN EXCHANGE TRANSACTION

Transactions in foreign currency are recorded at the exchange rate prevailing at the time of the transactions. In the case of liabilities incurred for the acquisition of fixed assets, the loss or gain on conversion (at the rates prevailing at the period end) is included in the carrying amount of the related fixed assets. In the case of current assets and current liabilities, the net result of conversion at the rates prevailing at the period end is charged/credited to the profit and loss account. In the case of forward contracts, difference between forward rates and exchange rates on the date of transaction is recognized as income or expenses over the life of the contract.

11) RETIREMENTS BENEFITS

- i) Contribution to Provident Fund is accounted for on accrual basis. The Company continues to make contribution to Provident Fund plan administered by the Government of India.
- ii) Leave encashment are charged to Profits & Loss account through provision for accruing liabilities based on assumptions that such benefits are payable to eligible employees at the end of the accounting year. Liabilities with regard for gratuity are determined by actuarial valuation.

12) PUBLIC ISSUE EXPENSE

Public Issue expenses have been amortised in accordance with Section-35D of the Income Tax Act, 1961.

13) INCOME TAX

Income tax is computed using the tax effect accounting method where taxes are accrued in the same period, as the related revenue and expenses to which they relate. The difference that result between profit offered for income tax and the profit as per financial statements are identified and thereafter a deferred tax asset or deferred tax liability is recorded for timing difference, namely differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. Deferred tax assets and liabilities are measured using tax rates and tax laws enacted or substantially enacted by the balance sheet date. Deferred tax assets are recognized only if there is reasonable/virtual certainty that they will be realized and are reviewed for the appropriateness of their respective carrying values at each Balance Sheet date. Provision has been made for income tax on an yearly basis, under the tax payable method, based on the tax liability as computed after taking credit for allowances and exemptions.

In case of matters under appeal, if any, due to disallowances or otherwise, full provision is made when the said liabilities are accepted by the Company.

4.2.15 The statutory auditors of Era Constructions (India) Ltd have vide their letter dated 12th April 2006 certified, for the year 31st March 2006 ,that in their opinion and to the best of their information and according to the explanation given to them, and the representations made by the directors and management, ECIL has complied with the conditions of Corporate Governance as stipulated in clause 49 of the listing agreement.

4.2.16 The details of pending litigation as on date are:-

A. Against The Company

i. Pertaining To Criminal Laws:

Sr. No.	Parties	Court	Charges/ Allegations	Date of Institution	Present Status	Implications on ECIL	Amount Involved (in Rs.)
1.	Kuldeep Singh Saluja V/s. ECIL Criminal Complaint No. 244/04 of 1998 Appeal No. 5010 of 2005	Additional Civil judge, Ajmer	Cheque issued by ECIL, bounced due to insufficiency of funds	05.05.98	Bailable warrant was issued against ECIL acting through its Director. Appeal has been filed by ECIL before H'ble District & Session Court, Ajmer against the issuance of bailable warrant on the ground of limitation and the proceeding of the trial court is stayed.	Court may direct payment of cheque amount, arrest of concerned officers of ECIL and/ or fine/ penalty/ damages	8000.00

ii. Pertaining To Securities Laws:

The Company received a letter no. CFD/DCR/RC/TO/20949/04 dated September 20, 2004 from SEBI, wherein SEBI has given a gist of the allegations against the Company about violation of regulations 6(2) and 6(4) for 1997 and 8(3) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997 for the period from 1998 till 2002.

SEBI has decided to consider Company's request for consent order if the Company is willing to pay an amount of Rs.1,75,000/- as penalty for the aforesaid violations subject to acceptance by the learned Adjudicating Officer.

The Company, vide its letter dated 27th December 2004, has given its consent to pay the aforesaid penalty of Rs. 1,75,000/- and waived its right to a hearing under Rule 4(5) of SEBI (Procedure for Holding Enquiries and Imposing of penalties by Adjudicating Officer) Rules, 1995.

iii. Pertaining To Statutory Laws:

a) Tax Disputes:

Sr. No.	Assessment Order Challenged	Assessing Authority	Issue	Date of Institution	Present Status	Implications on ECIL	Amount Involved (in Rs.)
1	Sales Tax Officer, Angul Assessment Order for the year 2000-01	Assistant Commissioner of Sales Tax, Cuttack-II Range, Cuttack	Sales tax of Rs.662959.23 excess levied by Sales Tax Officer, Angul has been disputed by ECIL as the expenses on account of labour & services charged in ECIL's accounts were disallowed by the Sales Tax Officer, Angul	07.07.04	Pending for Argument	The Department may direct ECIL to deposit entire additional demand, along with interest on balance amount (after adjustment of security)	662959.23
2.	Assessing Authority Orissa	Assistant Commissioner of	Entry Tax of Rs.130955.13 excess levied	07.07.04	Pending for argument	The Department may direct ECIL to deposit entire	130955.13

	Entry Tax Assessment Order for the year 2000-01	Sales Tax-cum-Entry Tax Cuttack-II Range, Cuttack	by Sales Tax Officer, Angul has been disputed by ECIL			additional demand, along with interest.	
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b) PERTAINING TO CIVIL LAWS:

Sr. No.	Assessment Order Challenge d	Assessing Authority	Issue	Date of Institution	Present Status	Implications on ECIL	Amount Involved (in Rs.)
1.	Mr. D.K. Sharma Prop. M/S Keshav Securities Services (Regd.) V/s. ECIL OMP 130 of 2004	H'ble High Court of Delhi	The claimant has claimed the payment on account of security provided at various projects of ECIL interest due thereon and other costs.	02.04.04	Award was passed against ECIL by Arbitrator Justice Mohd. Shamim (Retd.) for Rs. 2056833 (including pendente lite interest @ 10%) and future interest @ 18%. Objections filed by ECIL in Delhi High Court are still pending	In case the company's objections are dismissed the entire amount may become payable along with interest and costs.	2056833.00 + Interest @18%
2	Sur Iron & Steel Company (P) Ltd. (SISCO) V/s. ECIL OMP no.428 of 2005	H'ble High Court of Delhi	The Claimant has claimed the balance payable towards supply of crushing system plant to ECIL interest due thereon and other costs.	29.11.05	Award was passed in favour of ECIL by Ld. Arbitrator Sh. J.L. Khushu for Rs.199340. Objections filed by SISCO in Delhi High Court.	The court may set aside the award and appoint a fresh arbitrator.	3721695.99 plus interest @30 % till the date of payment.
3	Narinder Kumar V/s. ECIL Suit No. 378/94 Appeal No. 232 of 2000	Civil Judge Tis Hazari Court Delhi	Non payment of Petty contractor's outstanding bills.	22.09.94	Ex-parte decree was passed by Civil Judge Delhi against ECIL for entire amount. Application filed by ECIL for stay of execution and setting aside of ex-parte decree was also dismissed. Appeal filed by ECIL before ADJ has been allowed and case has been remanded to the Civil Judge.	Court may direct ECIL to pay entire amount along with interest and costs	78364.53 + Interest
4	Gujarat Framing Mart V/s. ECIL Suit No. 232 of 1997	Civil Judge (Sr. Division) Himmat Nagar Gujarat	Non-payment of petty contractor's bills outstanding	10.07.97	Stay granted to the Plaintiff for restraining ECIL from engaging third parties to get the balance work executed vacated upon deposit of Rs.25000 by ECIL in court. Pleadings are not yet complete.	Court may direct ECIL to pay entire amount along with interest and damages	37127.39 + Interest

5.	Indian Oil Corporation Ltd. v/s ECIL OMP 104/2006	High Court of Delhi New Delhi	IOCL has claimed Liquidated damages supervision charges and other costs.		Award given in favour of ECIL for Rs.155 lacs along with future interest @10% p.a. IOCL's claims are rejected.	The Court may set aside the award and reappoint a fresh arbitrator	44443999.48 Plus interest @18% p.a.
6	Johrilal Bansidhar V/S ECIL & others. Civil Suit No. 10-S/1 of 1996 & Appeal of 2004	H'ble High Court of Himachal Pradesh at Shimla.	Non-payment of supplier's outstanding bills.	18.10.04	Decree passed against ECIL on 19 th July 2004 for Rs. 223942.67 + interest @ 12%. However no execution proceedings have been instituted till date appeal has been filed by ECIL before High Court of Shimla and stay of decree has been granted.	Court may direct ECIL to pay the entire decrual amount along with interest	223942.67 + Pendente lite Interest @12% Plus @ 6%p.a future interest
7	M/s Gopal Paints V/S ECIL and others Summary Civil Suit No. 2739 of 1999	City Civil Judge Court Ahmedabad	Non-payment of supplier's outstanding Bills.	14.06.99	Ex-parte Summons for Judgment have been issued against ECIL application has been filed by ECIL for setting aside summons	Court may direct ECIL to pay entire amount along with interest and damages	217044.45 + Interest @24%
8a b	Sushil Kumar Roop Lal V/S ECIL & others. Suit No. 124 of 2000	Civil Judge (Jr. Division) Barnala	Non-payment of supplier's outstanding bills.	19.08.00	Decree passed against ECIL on 15.05.04 for the admitted amount i.e. Rs.10312 outstanding in books of ECIL along with interest @6% p.a. However no execution proceedings have been initiated till date.	Execution proceedings may be initiated for realization of decrual amount along with interest. Alternatively Plaintiff may appeal against decree and seek decree for entire amount	10312.00 + Interest @6%

iv. Pertaining To Labour Laws:

Sr. No.	Parties	Court	Issue	Date of Institution	Present Status	Implications on ECIL	Amount Involved (in Rs.)
1 a b.	Godharam & Hawa Singh and Smt. Dharam Devi V/S ECIL Petition No. 1682 of 2003	The Commissioner under Workmen's Compensation Act Bhiwani	Workman died of electrocution on 7 th May 2003 who was not an employee of ECIL. The relatives of workman are asking for compensation from ECIL	12.08.03	Listed for arguments	Court may direct ECIL to pay entire amount along with interest and damages	800000.00

2	Bajrangi Sharma V/S ECIL Case No. 279/05	Dy. Labour Commissioner Noida	Non Payment Of Wages Of The Employee Of Sub-Contractor.	30.11.05	Ex-parte order passed against ECIL for which the company has filed an application for restoration of case	Court may direct ECIL to pay the entire claimed amount	54500.00
3	Reena Kunwar V/S ECIL	Commissioner Workmen's Compensation New Delhi	Claim For Compensation On Death Of Worker During Site Accident	24.01.05	Application filed under WC Act 1923 As the workmen expired during site accident for which reply is to be filed by the ECIL>	Court may direct ECIL to pay entire claimed amount.	700000.00
4	Smt. Manbhari W/O Late Ram Avtar Jogi & Others V/S Ecil Case No. WCCF No.72 Of 2005	The Commissioner Workmen Compensation Act-1923 Jaipur Rajasthan	Claim For Compensation Against Death Of Worker Who Were Employed Under Sub Contractor Rakesh Gupta.	31.10.05	Case filed under workmen compensation act1923 for which written statement is to be filed by ECIL.	Court may direct ECIL to pay the entire claimed amount and interest	1977000.00 + Interest @ 12%P.A.

B. Pending Litigations - Filed By The Company

i. Pertaining to Criminal Laws:

Sr. No.	Parties	Court	Charges/ Allegations	Date of Institution	Present Status	Implications on ECIL	Amount Involved (in Rs.)
1	ECIL V/s. Director Health Services through its Secretary/ Directors Dr. Joginder Singh & Mr. Shingara Singh Mann Administrative Officer (F.W.) Criminal Complaint No.228 of 2003	Judicial Magistrate Class I Chandigarh	Cheque issued by Accused (s) to ECIL was returned by bank due to payment stopped by the drawer.	04.04.03	The director of the Department (DHS) has filed application for exemption from personal appearance which is pending for arguments.	No negative implications	762433.00
2.	ECIL V/s. WTD S.r.l. ITALY and others. Complaint	ACMM New Delhi	ECIL has received cheques aggregating to Rs.694809 against book	20.12.04	Case filed and fixed for admission and issue of summons to the Accused.	No negative implications	694809.00

	nos317/13 18/1319/1 & 325/1		balance of Rs.3107771 but returned unpaid due to insufficient funds/ payment stopped by the drawer.				
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ii. **Pertaining to Securities Laws: Nil**

iii. **Pertaining To Statutory Laws:**

a) **Arbitration Matters:**

Sr. No.	Parties	Court/ Arbitrator	Charges/ Allegations	Date of Institution	Present Status	Implications on ECIL	Amount Involved (in Rs.)
1	ECIL V/s Hindustan Petroleum Corporation Ltd. Petition No. 81 of 2004	High Court of Mumbai	The defendant has deducted the liquidated damages from final bill. ECIL has claimed for illegal recovery of liquidated damages by HPCL from the final bill and cost of extra work executed for HPCL interest & other costs	07.07.04	Award passed by Arbitrator Shri R. Roy Deputy GM Commercial (P&P) HPCL in favour of ECIL for a sum of Rs. 1819572 + interest @ 7% has been challenged by HPCL before Mumbai High Court for setting aside of the award and the same is allowed. ECIL has filed an appeal against the order passed by H'ble High Court Mumbai.	No negative effect.	9291134.00 + interest @ 24% Claims filed by ECIL. No counter claim filed by HPCL
2	ECIL V/s. Union of India Public Work Deptt. Delhi	H'ble Sole Arbitrator Mr. A.K. Singhal	ECIL filed the claim for Rs.24273143.19 towards Escalation And extra work executed along with interest @ 18%p.a. for the extended period beyond the contractual date of completion and other costs.	19.08.04	Date of hearing not fixed. Counter claim filed by Union of India, PWD Division NO.28 (MCTD) for Rs.15434124 Towards liquidated damages for alleged delay in completion and arbitration cost.	Arbitrator may not award the claims of ECIL and may award the counter claims of Union of India Respondent	24273143.19 plus interest @ 18%p.a. Counter claim of Union of India Respondent is Rs. 15434124

3	ECIL V/S HEAD QUARTER 11 CORPS C/O 56 APO	Sh. Rajender Prasad CSW Sole Arbitrator	ECIL filed the claims for Rs.76899728/- towards amount due against final bill and extra claims along with interest @ 18%p.a.	25.05.01	The Respondent has approached to appoint another arbitrator due to his retirement whereas ECIL has refused for an appointment of new Arbitrator.	Arbitrator may not award the claims of ECIL and may award the counter claims of HQ 11 amounting to Rs.64252976/- alongwith future interest	76899728.00 Counter claim of HQ11 is Rs. 64252976 +interest
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iv. Pertaining To Labour Laws: Nil

4.2.17 The details of Compliance Officer is:-

Ms. Gunjan Singh
Company Secretary
Era Constructions(India)Ltd
370-371/2, Sahi Hospital Road
Jangpura,Bhogal, New Delhi-110014
Ph:+91 11 24378011(10 lines)
Fax:+91 11 24378784

4. 2.18 There has been no merger/ De-merger/ Spin off during the last three years

4. 3 PESHWA REALTORS PRIVATE LTD("Person Acting in Concert"/ "PACs")

4.3.1 Peshwa Realtors Pvt Ltd having registered office at W -19, Rajouri Garden, New Delhi, has been recently incorporated on 8th Feb 2006 .It is yet to start its operations. The promoter director of the company are Mr. Arun Kumar Seth and Mr. Arvind Kumar Birla. The Company's object is to undertake real estate business.

4.3.2 The details of Board of Directors of the company as on date of PA are:-

Name	Designation	Experience & Qualification	Date of Appointment
Mr. Arvind Kumar Birla 254,IInd Floor AGCR Enclave New Delhi	Director	B.Com,F.C.A having over 13 years of experience	Since Incorporation
Mr. Arun Kumar Seth W-19, Rajouri Garden New Delhi 110027	Director	C.A having 30 years of experience	Since Incorporation

4.3.3 Mr. A.K Birla was on the board of Target Company as on date of Public Announcement. He has resigned from the board vide letter dated 31.03.2006, which has been accepted by the board vide resolution passed on meeting held on 1st April 2006.

4.3.4 The paid up capital of the company as on date of PA is 10,000 Equity Shares of Rs 10/- each.The details of shareholding pattern is:-

S. No	Name	Face Value	No. of shares held
1	Arvind Kumar Birla	10	5000
2	Arun Kumar Seth	10	5000
	Total		10,000

- 4.3.5 As on date of PA, Peshwa Realtors Pvt Ltd does not hold any shares in the target company. The shareholding of Peshwa Realtors Pvt Ltd would be of 2,50,000 shares and 10,00,000 warrants convertible into equity shares representing 11.28% of the Post Preferential Allotment Paid Up capital of the company on fully diluted basis assuming the full subscription of preferential allotment
- 4.3.6 The Board of Directors of the company vide their resolution dated 27.03.2006 has decided to act as an associate of Mr. H.S Bharana in acquisition of shares of Target company.

4.4 SACHET REALITY PVT LTD. ("Person Acting in Concert"/ "PACs")

- 4.4.1 Sachet Reality Pvt. Ltd, having registered office at 254,2nd Floor,AGCR Enclave,Delhi-110092has been recently incorporated on 19th Jan 2006. It is yet to start its operations. The promoter directors of the company are Mr. Arvind Kumar Birla and Ms Gunjan Singh. The company's object is to undertake real estate business.

- 4.4.2 The details of Board of Directors of the company as on date of PA are:-

Name	Designation	Experience & Qualification	Date of Appointment
Mr. Arvind Kumar Birla 254,IInd Floor AGCR Enclave New Delhi	Director	B.Com,F.C.A having over 13 years of experience	Since Incorporation
Ms. Gunjan Singh 304, Sector-5, Patrakar Parisar Vasundhra Ghaziabad,U.P	Director	B.Com, C.S with 3 years of experience	Since Incorporation

- 4.4.3 As on date of PA, Sachet Reality Pvt. Ltd does not hold any shares in the target company .The shareholding of Sachet Reality Pvt. Ltd would be 2,50,000 shares and 10,00,000 warrants convertible into equity shares representing 11.28% of the Post Preferential Allotment Paid Up capital of the company on fully diluted basis assuming the full subscription of preferential allotment.
- 4.4.4 The paid up capital of the company as on date of PA is 10,000 Equity Shares of Rs 10/- each. The details of shareholding pattern is:-

S. No	Name	Face Value	No. of shares held
1	Arvind Kumar Birla	10	5000
2	Gunjan Singh	10	5000
	Total		10,000

- 4.4.5 The Board of Directors of the company vide their resolution dated 27.03.2006 has decided to act as an associate of Mr. H.S Bharana in acquisition of shares of Target company.
- 4.4.6 Mr. A.K Birla was on the board of Target Company as on date of Public Announcement. He has resigned from the board vide letter dated 31.03.2006, which has been accepted by the board vide resolution passed on meeting held on 1st April 2006.He is not a member of board of Directors of the target company as on date of filing this Letter of Offer

5. DISCLOSURE IN TERMS OF REGULATION 21(3)

Assuming full acceptance of offer, the post offer voting capital with the public in target company would not be less than 25% of the voting capital of the company

6. BACKGROUND OF ERA FINANCIAL SERVICES (INDIA) LTD ("EFSIL" / "TARGET COMPANY")

- 6.1 The Target Company, having its registered office at 10/1, Nehru Enclave (East), Kalkaji, New Delhi- 110 019,Ph +91 11 26234729-31, Fax+91 11 26234733 was incorporated on January 6, 1993 under the Companies Act 1956 as Era Financial Services (India) Limited. The main promoter of the company is Mr. H. S Bharana.

6.2 The company was registered as NBFC in category B(without accepting public deposit) with a certificate of registration dated 26-8-2000 issued by Reserve Bank of India under section 45IA of the Reserve Bank of India Act,1934. The company has vide letter dated 3rd March 2006 surrendered the NBFC certificate to RBI and requested for their NOC. The company has not been doing NBFC activity and is presently engaged in the business of real estate .The company has passed a board resolution on 20/03/2006 to change its object clause to enter in the business of entertainment including running and operation of cineplexes and food courts etc instead of existing real estate business subject to necessary approvals and permissions.

6.3 The Shares of the Target Company are listed on BSE. EFSIL had delisted its securities from The Delhi Stock Exchange Association Limited with effect from January 02, 2006 and from The Stock Exchange, Ahmedabad w.e.f Feb 22, 2006.

6.4 Current Share Capital Structure of the target company

Paid Up Equity Shares of Target Company	No. of Shares/ Voting Rights	% of shares/voting rights
Fully Paid up Equity Shares	53,30,000	100%
Partly Paid Up Equity Shares	Nil	-
Total Paid Up Equity Shares	53,30,000	100%
Total Voting Rights in Target Company	53,30,000	100%

6.5 The current share capital structure of EFSIL since inception and the disclosure relating to the status of compliance with applicable provisions of SEBI (SAST) Regulations/ other applicable regulations under the SEBI Act 1992 and other statutory requirements as applicable, is given as under:

Date of Allotment	Number of Shares Issued	% of Shares Issued	Cumulative Paid-Up Capital	Mode of Allotment	Identity of Allottees	Status Of Compliance
04.11.1992	7	0.00	70	Cash	Promoters	Subscription to Memorandum
20.03.1993	1,50,110	2.82	15,01,170	Cash	Promoters	Complied with
25.03.1994/ 31.03.1994	5,49,080	10.30	69,91,970	Cash	Promoters & Others	Complied with
30.06.1994	1,05,900	1.99	80,50,970	Cash	Promoters & Others	Complied with
01.12.1995	2,76,300	5.18	1,08,13,970	Cash	Promoters & PACs	Complied with
16.02.1996	19,18,603	36.00	3,00,00,000	Cash	Promoters & Others	Complied with
30.03.1996	23,30,000	43.71	5,33,00,000	Cash	IPO	Complied with
Total	53,30,000	100.00	5,33,00,000			

6.6 There are no partly paid up Equity Shares carrying voting rights nor outstanding convertibles nor any stock options as on the date of this Letter of Offer except for 30,00,000 convertible warrants proposed to be allotted through preferential issue.

6.7 The brief audited financials of EFSIL for the years ended March 31 2003, 2004 and 2005 and unaudited financials for the Nine months ended Dec 31, 2005 as certified by M/s P.C.Bindal & Co., Chartered Accountants are as under:-

				(Rs/Lacs)
Particulars	2002-03	2003-04	2004-05	Dec'05 **
-	(Audited)	(Audited)	(Audited)	(Provisional)
Profit & Loss Statement				
Income from Operations	11.35	9.17	19.17	33.47
Interest Income	12.49	14.65	20.50	15.26
Other Income	6.06	11.68	116.01	0.04
Total Income	29.90	35.50	155.68	48.77
Total Expenditure	15.20	18.88	69.19	10.20

Profit before Dep, Interest and tax	14.70	16.62	86.49	38.57
Depreciation	15.01	12.93	4.72	0.06
Interest	-	-	-	5.94
Profit before tax	(0.31)	3.69	81.77	32.57
Provision for NPA written back	13.03	12.07	-	-
Provision for Current tax	-	0.23	9.48	10.79
Provision for Deferred Tax	3.88	5.35	(12.41)	0.06
Profit after tax	8.84	10.18	84.70	21.72
<u>Balance Sheet Statement</u>				
-				
Sources of funds				
Paid up Share Capital (a)	533.00	533.00	533.00	533.00
Reserves and surplus(excl revaluation reserve) (b)	11.40	11.40	55.13	76.85
Total misc. expenditure not written off (c)	3.77	1.91	-	-
Networth (a)+(b)-(c)	540.63	542.49	588.13	609.85
Deffered Tax Liability	-	1.95	-	-
Secured Loans				
Unsecured Loans				21.13
Total	540.63	544.44	588.13	630.98
Uses of Funds				
Net fixed assets	103.47	90.54	10.92	10.86
Investments	131.78	137.87	26.19	80.05
Net current assets	250.83	275.06	540.57	529.68
Profit & Loss Account	51.15	40.97	-	-
Deffered Tax Assets	3.40	-	10.45	10.39
Total	540.63	544.44	588.13	630.98
<u>Other Financial Data</u>				
Dividend(%)	-	-	-	-
Earning per share	0.17	0.19	1.59	0.41
Return on Networth %	1.64	1.88	14.40	3.56
Book Value per share	10.14	10.18	11.03	11.44

** Figures are for 9 month period ended on 31.12.2005.

6.8 The Shareholding holding of the Target Company as on March 31st, 2006, Date of PA is as below:

	CATEGORY	NO. OF SHARES HELD	PERCENTAGE OF SHAREHOLDING
A.	PROMOTERS HOLDING		
1	PROMOTORES		
	INDIAN PROMOTERS:		
	SH. H.S. BHARANA	863,385	16.20
	FOREIGN PROMOTER:		
	2 PERSON ACTING IN CONCERT		
	R. S. BHARANA	66,900	1.26
	DHIRAJ SINGH	128,200	2.41
	ERA CONSTRUCTIONS (INDIA) LTD.	110,000	2.06
	HI POINT INVESTMENT & FINANCE PVT. LTD.	56,000	1.05
	BELOW 1%	364,540	6.84
	SUB TOTAL	1,589,025	29.81
B.	NON-PROMOTERS HOLDING	-	-
3	INSTITUTIONAL INVESTORS	-	-
	MUTUAL FUNDS & UTI	-	-
	BANKS, FINANCIAL INSTITUTIONS, INSURANCE COMPANIES (CENTRAL/STATE GOVT., INSTITUTIONS/ NON-GOVERNMENTAL INSTITUTIONS)		
	FII's	-	-
	SUB TOTAL	-	-
4	OTHERS		
a.	PRIVATE CORPORATE BODIES		
	i.) Image Estates Pvt. Ltd.	69,000	1.29
	ii.) Advance Construction Co. Pvt. Ltd.	57,734	1.08
	iii.) Others (Below 1%)	141,286	2.65
b.	INDIAN PUBLIC	3,447,955	64.69
c.	NRIs	24,000	0.45
d.	ANY OTHER (DEMAT TRANSIT)	1,000	0.02
	SUB-TOTAL	3,740,975	70.19
	GRAND TOTAL	5,330,000	100.00
	Total Foreign shareholding is	24,000	0.45

6.9 The shares of the company have never been suspended from trading since the date of its listing at Bombay Stock Exchange (BSE)

6.10 There has been no merger/ De-merger/ Spin off during the last three years

6.11 The details of Board of Directors as on date of PA are:-

Name	Designation	Experience & Qualification	Date of Appointment
Mr. H.S Bharana C-146, 1 st Floor Sarvodaya Enclave, New Delhi - 110 017	Director	Civil Engineer. He has work experience of 24 years in Constructions and administration. He is also the promoters of EFSIL and on the Board of the Company.	20.03.2006
Mr. A.K Mehta A-5, Empire Estate, Sultanpur, Mehrauli Gurgaon Road, New Delhi - 110030	Director	Pre- Engineering (Punjab University). He has 35 years of experience in management and administration	20.03.2006
Mr. Bijander Singh	Whole Time Director	B.A., L.L.B having 15 years	24.06.2002

Village Mewla Maharajpur P.O Amar Nagar, Faridabad		of experience	
Mr. A.K Birla 254,Iind Floor AGCR Enclave Delhi-110092	Director	B.Com,F.C.A having over 13 years of experience	24.06.2002
Mr. Sanjay Gupta 4/563, Ground Floor Sector-4,Vaishali Ghaziabad-201010	Director	B.Com,CA with 13 years of experience	24.06.2002
Mr. T.D Arora 141, Ward No. 33 Sri Ganga Nagar Rajasthan-33501	Director	Diploma in civil Engineering having over 13 years	25.03.2003
Mr. I.S Gulia Flat No. 522/8A Mayur Kunj Delhi-110091	Director	B.A ,L.L.B having 18 years of experience	25.03.2003

The details of Board of Directors as on date of filing of Letter of Offer are:-

Name	Designation	Experience & Qualification	Date of Appointment
Mr. H.S Bharana C-146,1 st Floor Sarvodaya Enclave, New Delhi – 110 017	Director	Civil Engineer. He has work experience of 24 years in Constructions and administration. He is also the promoters of EFSIL and on the Board of the Company.	20.03.2006
Mr. A.K Mehta A-5, Empire Estate, Sultanpur, Mehrauli Gurgaon Road, New Delhi – 110030	Director	Pre- Engineering (Punjab University). He has 35 years of experience in management and administration	20.03.2006
Mr. Bijander Singh Village Mewla Maharajpur P.O Amar Nagar, Faridabad	Whole Time Director	B.A,L.LB having 15 years of experience	24.06.2002
Mr. S.M Gupta 42,Balbinder Apartment Mayor Bagh CGHS A-4 Paschim Vihar Delhi	Director	CA, having more than 19 years experience	01.04.2006

6.12 Reason for fall /rise in income in relevant years are as follow:-

1. Comparison of Performance for Financial year ended 31st March 2004 vis-à-vis 31st March 2003

Revenues

Being an NBFC, the Company derives its income from lease & hire purchase finance and interest on loans. During the year, the Company has retained its earning from lease & interest income almost at the same level as compared to the previous year.

Other Income

During the year other income increased from Rs.6.05 Lacs to Rs.11.68 on account of recovery of bad debts.

Expenditure

The administrative & other expenses expenditure accounted for Rs. 18.88 Lacs during the year has registered an increase of 24.21% over the previous year on account of incremental establishment cost and also loss on sale of investment.

Depreciation

Depreciation has decreased from Rs. 15.01 Lacs to Rs. 12.93 Lacs during the year.

Profit after tax

The Company booked profit after tax of Rs. 10.18 Lacs, recording an annual growth of 15.29% during the year.

2. Comparison of Performance for Financial year ended 31st March 2005 vis-à-vis 31st March 2004

Revenues

During the year 2004-05, the Company has earned revenue from sale of shares apart from its income from lease & interest charges registering an increase of 66.54% over the previous year.

Other Income

The other income for the year 2004-05 includes long term capital gain on sale of investment amounting to Rs. 115.92 lacs.

Expenditure

The administrative & other expenses expenditure accounted for Rs. 54.19 Lacs during the year has registered an increase of 187.02% over the previous year on account of loss on sale of fixed assets amounting to Rs. 42.54 lacs.

Depreciation

Depreciation has decreased from Rs. 12.93 Lacs to Rs. 4.72 Lacs during the year on account of sale of fixed assets.

Profit after tax

The Company booked profit after tax of Rs. 84.70 Lacs, recording an annual growth of 732.02% during the year.

6.13 The pre and post offer shareholding of the target company is as follows:-

S.No	Shareholders Category	Shareholding & voting rights prior to the acquisition and offer 31 st March 2006		Shareholding & voting rights agreed to be Acquired which triggered off the regulation		Shareholding & voting rights to be acquired in open offer (Assuming full Acceptances)		Shareholding & voting rights after the acquisition and offer	
		A		B		C		D=A+B+C	
		No. of Shares	%	No. of Shares	%	No. of Shares	%	No. of Shares	%
(1)	Promoter Group								
A	Parties to agreement, if any								
	H.S. Bharana	863385	16.20	1000000	*09.02				
	Era Constructions (India) Limited	110000	2.06	1000000	*09.02	2216000	*20.00	5189385	46.84
B	Promoters other than (a) above	615640	11.55	2500000	*22.56	-	-	3115640	28.11
	Total 1(A+B)	1589025	29.81	4500000	*40.60	2216000	-	8305025	74.95
(2)	Acquirers								
A	Main Acquirer	Same as above		-	-	-	-	-	-
B	PACs	Same as above		-	-	-	-	-	-
	Total 2(a+b)	N.A.							
(3)	Parties to agreement other than (1)(a) & (2)	N.A.	-	-	-	-	-	-	-
(4)	Public (other than parties to agreement, acquirers & PACs)								
A	FIs / MFs/ FIIs/ Banks, SFIs	-	-	-	-	-	-		
B	Corporate	2,68,020	05.03	1250000				2774975	25.04
C	NRI / OCB/ Indian Public	34,71,955	65.14	-		(2216000)	(20.00)		
D	Others	1000	00.02	-					
	Total (4)(a+b+c+d)	3740975	70.19	-					
	Grand Total (1+2+3+4)	5330000	100.00	5750000				11080000	100.00

* % of expanded equity.

- 6.14 Changes in shareholding of the Promoter, Mr. H.S Bharana as and when it happened in the target company along with status of compliance with the applicable provisions of SEBI (SAST) Regulations/other applicable regulations under the SEBI ACT 1992 and other statutory requirements, as applicable:

Date	Number of shares issued/sold /acquired	% of paid up capital	mode of transaction	status of compliance
4.11.1992	1	00.00	Cash	Complied with
20.03.1993	1,00,110	1.88	Cash	Complied with
30.06.1994	4,900	0.00	Cash	Complied with
25.03.1994	1,37,470	2.58	Cash	Complied with
01.12.1995	2,10,000	3.94	Cash	Complied with
16.02.1996	8,21,500	15.41	Cash	Complied with
F.Y 1996-97	(4,52,396)	(8.49)	Market Sales	Complied with
F.Y 1997-98	20,000	00.37	Market Purchases	Complied with
F.Y 2000-01	(100)	00.00	Market sales	Complied with
F.Y 2001-02	15,000	00.28	Market Purchases	Complied with
F.Y 2005-06	6900	00.13	Transfer	Complied with
Total	8,63,385	16.20		

- 6.15 The statutory auditors of EFSIL have vide their letter dated 12th April 2006, certified, for the year ended 31st March 2006, that in their opinion and to the best of their information and according to the explanation given to them, and the representations made by the directors and management, ECIL has complied with the conditions of Corporate Governance as stipulated in clause 49 of the listing agreement.
- 6.16 EFSIL has confirmed that applicable legal provisions, in particular the provisions of SEBI Takeover Code, as in force at the relevant times and SEBI (Prohibition of Insider Trading) Regulations, 1992 were complied with by the Promoters / persons acting in concert with them and EFSIL, at the time of each change in the Promoter's shareholding, including changes in the shareholding of the persons acting in concert. "
- 6.17 The details of pending litigations as on date of PA are as follows:-

i. Pertaining to Criminal Laws:

Parties	Court	Charges/ Allegations	Date of Institution	Present Status	Implications on EFSIL	Amount Involved (in Rs.)
EFSIL V/s. Rohini Strips Ltd. & others. Cases No. 1694 of 2001 and 1695 of 2001	CMM Patiala House Delhi	Cheques received by EFSIL towards financing of lease assets were returned due to insufficient funds and excess arrangement.	03.06.98	Warrants have already been served party is repaying the amounts involved in installments	No negative implications	243584.00

ii. Pertaining To Securities Laws: Nil

iii. Pertaining To Statutory Laws: Nil

iv. Pertaining To Civil Laws: Nil

v. Pertaining To Labour Laws: Nil

6.18 The details of Compliance Officer is

Mr. Rupesh Purwar
 Company Secretary
 Era Financial Services(India)Ltd
 10/1, Nehru Enclave (East),
 Kalkaji, New Delhi -110019
 Ph: +91 11 26234729-31
 Fax+91 11 26234733

7. OFFER PRICE & FINANCIAL ARRANGEMENTS**7.1 Justification of Offer Price**

7.1.1 The Shares of the Target Company are listed on the Bombay Stock Exchange Limited ,Mumbai ("BSE"). The shares of the company are frequently traded within the meaning of explanation (i) to Regulation 20 (5) of SEBI (SAST) Regulations. The annualised trading turnover during the preceding six Calendar months prior to March 2006 in the Stock Exchanges is detailed below:-

S.No	Name of Stock Exchange	Total No. Of Equity Shares traded during the 6 calendar months prior to March, 2006*	Total no. Of equity shares listed	Annualised trading turnover (in terms of % to total no. Of shares)
1.	BSE	12,18,362	53,30,000	45.72%

*As per official website of BSE (www.bseindia.com)

7.1.2 The Offer price of Rs 62.20/- is justified in terms of Regulation 20(4) of the SEBI (SAST) regulation 1997, in view of the following: -

The negotiated price under the agreement for acquisition of shares/voting rights	NA
Price paid by acquirer or PACs with him for acquisition, if any by way of allotment in a public or rights or preferential issue during the twenty six week period prior to the date of PA	NA
The price to be paid by the Acquirer and PACs for proposed allotment of shares/warrants by way of preferential issue	Rs 54.35
The average of weekly high and low of the closing prices of the shares of the target company as quoted on BSE during twenty-six weeks prior to PA for the week ending on 29 th March 2006	Rs 27.24
The average of the daily high and low of the prices of the shares during two weeks preceding PA for the week ending on 29 th March 2006	Rs 62.10

Following are the average of the weekly high and low of the closing prices and volume data for 26-week period ended on March 29,2006 i.e the weeks preceding the date of P.A.
 (at BSE) (Source: www.bseindia.com)

No. of Weeks	Week Ended	Weekly High (In Rupees)	Weekly Low (In Rupees)	Average	Volume (No. of Shares)
1	29 th Sep-5 th Oct 2005	18.30	16.10	17.20	24,354
2	6 th Oct-11 th Oct 2005	16.35	15.50	15.93	15,476
3	13 th Oct-19 th Oct 2005	15.05	13.60	14.34	27,409
4	20 th Oct-26 th Oct 2005	18.95	15.65	17.30	13,999
5	27 th Oct- 2 nd Nov 2005	19.70	18.05	18.88	66,714
6	7 th Nov -9 th Nov 2005	19.75	18.85	19.30	35,275
7	10 th Nov-16 th Nov 2005	20.40	19.00	19.70	79,723
8	17 th Nov -23 rd Nov 2005	19.90	18.95	19.43	55,178
9	25 th Nov-30 th Nov 2005	18.35	16.30	17.34	43,848
10	1 st Dec - 7 th Dec 2005	16.25	15.45	15.85	33,213
11	8 th Dec-14 th Dec 2005	16.15	15.10	15.625	27,781
12	15 th Dec -21 st Dec 2005	15.00	14.75	14.88	15,902
13	22 nd Dec-28 th Dec 2005	15.50	14.50	15.00	28,132
14	29 th Dec -4 th Jan 2006	19.60	16.20	17.90	24,385
15	5 th Jan-10 th Jan 2006	23.70	20.55	22.13	30,150
16	12 th Jan- 18 th Jan 2006	28.70	24.85	26.78	85,625
17	19 th Jan- 25 th Jan 2006	33.80	27.90	30.85	1,04,791
18	27 th Jan -1 st Feb 2006	41.00	35.45	38.23	77,083
19	2 nd Feb -8 th Feb 2006	39.00	34.00	36.50	1,01,490
20	10 th Feb-15 th Feb 2006	38.15	33.00	35.58	20,639
21	16 th Feb-22 nd Feb 2006	42.05	37.10	39.56	58,206
22	23 rd Feb-1 st March 2006	37.25	33.50	35.38	39,781
23	2 nd March-8 th March 2006	38.90	33.65	36.28	28,801
24	9 th March-14 th March 2006	47.10	40.80	43.95	39,800
25	16 th March-22 nd March 2006	60.00	49.45	54.73	52,356
26	23 rd March-29 th March 2006	76.50	63.00	69.75	57,500
Average of weekly High & Low				27.24	

Following are the prices and volume data for 2 week period preceding the date of P.A. (at BSE) (Source: www.bseindia.com)

Dated	Daily High (In Rupees)	Daily Low (In Rupees)	Average	Volume
16 th March 2006	49.45	49.45	49.45	6708

17 th March 2006	51.90	51.90	51.90	4946
20 th March 2006	54.45	54.45	54.45	6503
21 st March 2006	57.15	57.15	57.15	4450
22 nd March 2006	60.00	60.00	60.00	29749
23 rd March 2006	63.00	63.00	63.00	9920
24 th March 2006	66.15	66.15	66.15	1809
27 th March 2006	69.45	69.45	69.45	3600
28 th March 2006	72.90	72.90	72.90	3400
29 th March 2006	76.50	76.50	76.50	38771
Average of 2 Weeks			62.10	

7.1.3 The Acquirer and PACs have not acquired any shares from date of PA to date of filing of draft LOO with SEBI.

7.1.4 There is no non-compete agreement

7.2 Financial Arrangement

7.2.1 The total fund requirement for the acquisition of 22,16,000 equity shares, being 20% of the voting capital of EFSIL, at Rs.62.20/- per share is Rs. 13,78,35,200 only (Rupees Thirteen Crores Seventy Eight Lakhs Thirty Five Thousand and Two hundred only).

7.2.2 Mr. K. C Gupta Partner of M/s. P.C. Bindal & Co. (Membership No. 88638), Chartered Accountants, having Office at 101 Sitaram Mansion, 718 Joshi Road, Karol Bagh, New Delhi-110005. has certified vide certificate dated 29.03.2006 that the Acquirer have sufficient resources to fulfill their obligations under this Offer and that Acquirer has made firm arrangement for meeting their obligation under SEBI(SAST) Regulations,1997

7.2.3 In accordance with the Regulation 28 of SEBI(SAST)Regulations 1997, an escrow account has been created in the form of deposit with Bank and Bank guarantee. The acquirer has opened an escrow deposit account of Rs 3,50,00,000/-(Rupees Three Crores Fifty Lakh only) with Union Bank of India,4/14, Asaf Ali Road, New Delhi, with lien and authority marked in favour of manager to the offer, which is more than 25% of the amount required for open offer. Further the acquirer has also arranged a Bank guarantee from Union Bank of India,4/14, Asaf Ali Road, New Delhi, for Rs 10,50,00,000/-(Rs Ten Crores Fifty Lakh only) in favour of the manager to the offer, which is more than 75% of the amount required for open offer. The Acquirer has empowered manager to the offer to realize the value of the aforesaid Escrow account and Bank Guarantee

7.2.4 On the basis of the above, the Manager to the Offer is satisfied about the ability of the Acquirers to implement the Offer in accordance with the SEBI (SAST) Regulations. The Offer will be implemented by the Acquirers through their own funds and internal resources.

8. TERMS AND CONDITIONS OF THE OFFER

8.1 This Letter of Offer together with the Form of Acceptance has been mailed to the Shareholders of EFSIL whose names appear on the Register of Members of EFSIL and to the beneficial owners of the Equity Shares of EFSIL whose names appear on the beneficial records of the respective depositories at the close of business on Monday, April 3, 2006 (the "Specified Date").

8.2 All Equity Shares tendered and accepted under the Offer, will be acquired by the Acquirer, subject to the terms and conditions set out in this Letter of Offer. All necessary requirements for the valid transfer of the Equity Shares to the Acquirer will be preconditions for acceptance of the tendered Equity Shares. Besides the Equity Shares allotted by EFSIL to the Acquirer consequent to the Preferential Issue, EFSIL does not have any Equity Shares that are subject to lock-in.

8.3 Non-resident shareholders, if any, will be required to submit all the previous RBI Approvals (specific or general) that they would have obtained for acquiring shares of EFSIL, except where the shares have been acquired under automatic route/exemption order of RBI. In case of previous RBI Approvals not being submitted, the Acquirers reserves the right to reject the shares tendered in the offer.

- 8.4 All equity shareholders of EFSIL (except the Acquirer and the Promoters), whose names appear in the register of members of EFSIL as of Monday, April 3, 2006 and also persons (except the Acquirer, the PACs and the Promoters), who acquire any Equity Shares of EFSIL at any time prior to the closure of the Offer, whether or not they are registered shareholders, are eligible to participate in the Offer anytime before the closure of the Offer.
- 8.5 The acceptance of the Offer made by Acquirer is entirely at the discretion of the shareholders of EFSIL and each shareholder of EFSIL to whom this Offer is being made, is free to offer his shareholding in EFSIL, in whole or in part while accepting the Offer by way of the Offer as per the instructions contained in the aforementioned circular. As on the date of this Letter of Offer, there are no other statutory approvals required to implement this Offer.
- 8.6 As on the date of this Letter of Offer, no statutory or regulatory approval is required for the Acquirer to proceed with this Offer except approval of shareholders in General Meeting for the preferential Issue of shares and warrants. If any other such approvals are required subsequently, the Offer would be subject to such additional approvals. The Acquirer will have a right not to proceed with the Offer in the event the approvals indicated above are refused in terms of Regulation 27(b) of the SEBI (SAST) Regulations.
- 8.7** In case of delay in receipt of any statutory approval, SEBI has the power to grant an extension of the time required for payment of consideration under the Offer provided that the Acquirer agrees to pay interest in accordance with Regulation 22(12) of the SEBI (SAST) Regulations. If the delay occurs due to the willful default or neglect or inaction or non-action on the part of the Acquirer in obtaining the requisite approvals, Regulation 22(13) of the SEBI (SAST) Regulations will become applicable.
- 8.8 The Acquirers shall complete all procedures relating to the Offer within a period of 15 days from the date of closure of the Offer. In case of delay, due to non-receipt of statutory approvals, as per Regulation 22(12), SEBI may, if satisfied that the non receipt of approvals was not due to willful default or negligence on part of the Acquirers, grant an extension for the purpose of completion of the Offer subject to the Acquirers paying interest to the shareholders, at such rates as may be specified by SEBI.
- 8.9 Applications in respect of Equity Shares that are the subject matter of litigation wherein the shareholder(s) may be precluded from transferring the Equity Shares during the pendency of the said litigation are liable to be rejected in case directions/ orders regarding these Equity Shares are not received together with the Equity Shares tendered under the Offer. The Letter of Offer in some of these cases, wherever possible, would be forwarded to the concerned statutory authorities for further action at their end.
- 8.10 Accidental omission to dispatch this Letter of Offer or any further communication to any person to whom this Letter of Offer is or should be made or the non-receipt of this Letter of Offer by any such person shall not invalidate the Offer in any way.
- 8.11 The instructions, authorisations and provisions contained in the Form of Acceptance and Form of Withdrawal constitute an integral part of the terms of this Offer.
- 8.12 Barring unforeseen circumstances and factors beyond their control, the Acquirer intends to complete all formalities pertaining to the purchase of the Equity Shares, including dispatch payment of consideration to the shareholders who have accepted the Offer, by Saturday, June 17, 2006.
- 8.13 The acceptance of the Offer made by the Acquirer is entirely at the discretion of the shareholders of the Target Company. The Acquirer will not be responsible in any manner for any loss of equity share certificate(s) and offer acceptance documents during transit and the shareholders of the Target Company are advised to adequately safeguard their interest in this regard.
- 8.14 This Offer is not subject to any minimum level of acceptance from the shareholders. This Offer is being made by the Acquirer to the public shareholders of EFSIL to acquire up to 22,16,000 Equity Shares, representing 20% of the equity share capital of the Target Company. The Acquirer will proceed with the Offer even if it is unable to obtain acceptance to the full extent of the Equity Shares of EFSIL for which this Offer is made.
- 8.15 Equity Shares that are subject to any charge, lien or encumbrance are liable to be rejected.
- 8.16 The Acquirer is permitted to revise the Offer Price upward any time up to seven working days prior to the date of the closure of the Offer (i.e. Thursday May 25, 2006). If there is any upward revision in the Offer Price before the last date of revision (i.e. Thursday May 25, 2006) or withdrawal of the Offer, the same would be informed by way of Public Announcement in the same newspapers where the original Public Announcement has appeared. Such revised Offer Price would be payable by the Acquirer to all

shareholders who tender their Equity Shares at any time during the Offer and which are accepted under the Offer. However, the Acquirer does not intend to revise the Offer Price.

- 8.17 Shareholders who have sent their Equity Shares for dematerialization need to ensure that the process of getting Equity Shares dematerialized is completed well in time so that the credit in the Registrar's special depository account should be received on or before the date of closure of the offer, i.e. Saturday, June 3, 2006, else the application would be rejected.
- 8.18 The instructions, authorisations and provisions contained in the Form of Acceptance constitute an integral part of the terms of the Offer.

9. PROCEDURE FOR ACCEPTANCE AND SETTLEMENT

- 9.1 . Shareholders of EFSIL, who wish to avail this Offer should forward the under mentioned documents **by hand delivery or by registered post** to the Registrar to the Offer at the address of the registrar so as to reach the Registrar on or before the date of closure of the Offer (i.e., Saturday, June 3, 2006)

In the case of demat Equity Shares, the Registrar is not bound to accept Equity Shares which are not credited to the Special Depository Account as on the date of closure of the Offer, i.e. Saturday, June 3, 2006.

9.2 For equity share held in physical form

- Form of Acceptance duly completed and signed in accordance with the instructions contained therein, by sole/ first shareholders whose names appear on the share certificates (in case of joint holdings) in the same order in which their names appear in the Register of Members.
- Original Share Certificate(s)
- Valid share transfer deed(s) duly signed as transferors by all shareholders (in case of joint holdings) in the same order and as per specimen signatures lodged with EFSIL and duly witnessed at the appropriate place. It is preferred that the transferor's signature(s) is attested by a Notary or Bank Manager or Member of Stock Exchange under their seal of office and membership number. The transfer deed should be left blank, excepting the signatures as mentioned above.

9.3 For equity share held in demat form

- Form of Acceptance duly completed and signed in accordance with the instructions contained therein, by sole/ all shareholders whose names (in case of joint holdings) in the same order in which their names appear in their beneficiary account. The Form of Acceptance has to be tendered by the beneficial holder of Equity Shares only.
- A photocopy of the Delivery Instruction Slip duly acknowledged by the Depository Participant ("DP") filled as per the instructions given hereunder:
- The Beneficial Owners who hold Equity Shares in demat form are required to execute a trade by tendering the Delivery Instruction for debiting their Beneficiary Account with the concerned DP and crediting the Special Depository Account. The credit in the Special Depository Account should be received on or before 3 p.m as on the date of closure of the Offer, i.e. Saturday , June 3, 2006.
- The Delivery Instructions to be given to the DP should be in "Off-Market" mode only. For each Delivery Instruction the Beneficial Owner should submit a separate Form of Acceptance.
- The Registrar to the Offer Beetal Financial & Computer Services (P) Ltd, has opened a special depository account. Beneficial owners holding Equity Shares in the demat form, will be required to send their Form of Acceptance to the Registrar to the Offer either by hand delivery during normal business hours or by Registered Post on or before the close of the Offer, i.e. Saturday, June 3, 2006, along with a photocopy of the delivery instructions in "Off-market" mode or counterfoil of the delivery instruction in "Off-market" mode, duly acknowledged by the DP, in favour "Beetal A/c Era Financial -Open offer Escrow Account filled in with details given below:

DP Name	Abhipra Capital Ltd
DP ID Number	IN300206
Beneficiary Account Number	10876142
Client ID	Beetal A/c Era Financial -Open offer Escrow Acc
Depository	National Securities Depository Limited

For Equity Shares which are tendered in electronic form, the bank account as obtained from the beneficiary position provided by the Depository will be considered and the warrants/ bank drafts will be issued with the said bank particulars.

Shareholders having their beneficiary account in CDSL have to use inter-depository delivery instruction slip for the purpose of crediting their Equity Shares in favour of the special depository account with NSDL.

In case of non-receipt of the aforesaid documents, but receipt of the Equity Shares in the Special Depository Escrow Account, the Acquirers may deem the Offer to have been accepted by the shareholder.

- 9.4 The address of the Registrar Beetal Financial & Computer Services (P) Limited for the purpose of the Offer is as follows:

Beetal Financial & Computer Services (P) Ltd
Beetal House, 3rd Floor, 99 Madangir
Behind Local Shopping Centre, New Delhi 110062
Tel: +91 11 29961281
Fax: +91 11 29961284

Business Hours : Monday to Saturday: 10.00 a.m. to 3.00 p.m.

Holidays : Sundays and Bank Holidays

- 9.5 Applicants may send their documents only by Registered Post, at their own risk, if not hand delivered at the designated collection centers, to the Registrar at the addresses as mentioned hereinabove during business hours indicated above other than on holidays.

Please note that the Share Certificates/ Delivery Instruction Slip and other documents in relation to the acceptance of the Offer should not be sent to the Acquirer or the Target Company. Such documents should NOT be sent to the Manager to the Offer

- 9.5 All owners of Equity Shares registered or unregistered, who own the Equity Shares at any time prior to the closure of the Offer are eligible to participate in the Offer. Unregistered owners can send their application in writing to the Registrar to the Offer. They are required to submit, besides the documents as mentioned i above, other documents to prove their title to the Equity Shares offered for acceptance, such as a copy of the contract note issued by the broker through whom they acquired their Equity Shares on or before the close of the Offer, i.e. Saturday, June 3, 2006, transfer deed(s) executed by the registered holders of the Equity Shares in addition to the Form of Acceptance and share certificate(s). No indemnity is required from the unregistered owners. Unregistered owners, if they so desire, may also apply on the Form of Acceptance downloadable from SEBI's website (www.sebi.gov.in). Notwithstanding that the signature(s) of the transferor(s) have been witnessed as aforesaid, if the signature(s) of the transferor(s) differs from the specimen signature(s) recorded with EFSIL or are not in the same order, such Equity Shares are liable to be rejected under this Offer even if the Offer has been accepted by a bona fide owner of such Equity Shares.
- 9.6 In case of non-receipt of the Letter of Offer, shareholders may send their acceptance of the Offer to the Registrar to the Offer, on a plain paper stating the Name, Address, Number of Equity Shares held, Distinctive Number., Folio Number, Number of Equity Shares offered, along with documents as mentioned above, so as to reach the Registrar to the Offer on or before the date of closure of the Offer (i.e. Saturday, June 3, 2006). No indemnity is required in this regard. Shareholders who have lodged their Equity Shares for transfer with EFSIL must also send the acknowledgement, if any, received from EFSIL towards such lodging of Equity Shares.
- 9.7 As per the provisions of Section 196 D(2) of the Income-tax Act, 1961, no deduction of tax at source shall be made from any income by way of capital gains arising from the transfer of securities referred to in Section 115AD of the Income-tax Act, 1961, payable to a Foreign Institutional Investor. While tendering Equity Shares under the Offer, NRI/ OCB/ foreign shareholders will be required to submit the previous RBI approvals (specific or general) that they would have obtained for acquiring Equity Shares of EFSIL and a No Objection Certificate/ Tax Clearance Certificate from the Income-Tax authorities under the Income-tax Act, 1961, indicating the rate at which the tax is to be deducted by the Acquirer before remitting the consideration. In case the previous RBI approvals are not submitted, Acquirer reserves the right to reject the Equity Shares. In case the aforesaid No Objection Certificate/ Tax Clearance Certificate is not submitted, the Acquirer will deduct tax at the currently prevailing rate of 41.820% in case of a non-resident corporate shareholder, 33.66% in case of non-resident partnership firms and 30.6% in case of non-resident individual shareholders or trusts on the entire consideration amount (offer price as well as interest thereon) if the amount paid is upto Rs.1,000,000 and at the rate of 33.66% if the amount paid exceeds Rs.1,000,000.
- 9.8 The shareholders should also provide all relevant documents, which are necessary to ensure transferability of the Equity Shares in respect of which the application is being sent. Such documents may include, but are not limited to:

- Duly attested death certificate and succession certificate/ probate/ letter of administration (in case of single shareholder) if the original shareholder is deceased;
 - Duly attested Power of Attorney if any person apart from the shareholder has signed the application form and/or transfer deed(s);
 - No objection certificates from the chargeholder/ lender, if the Equity Shares in respect of which the application is sent, are under any charge, lien or encumbrance;
 - In case of companies, the necessary corporate authorisation (including Board Resolutions);
 - Any other relevant documentation.
- 9.9 Payment of consideration will be made by crossed account payee cheques/ demand drafts and sent by registered post and /or courier in case of consideration amount exceeding Rs. 1,500/- (under Certificate of Posting otherwise) to those shareholders whose share certificates and other documents are found in order and accepted by the Acquirer. All cheques /demand drafts will be drawn in the name of the first holder, in case of joint registered holders.
- 9.10 In case of physical Equity Shares, the Registrar to the Offer will hold in trust the share certificates, Form of Acceptance duly filled in and the transfer deed(s) on behalf of shareholders of EFSIL who have accepted the Offer, till the cheques/ drafts for the consideration and/ or the share certificates are posted.
- 9.11 In case of demat Equity Shares, the Equity Shares would reside in the Special Depository Account as mentioned above. The Registrar to the Offer will debit the Special Depository Account to the extent of payment of consideration made by the Acquirer and give instructions for credit to the beneficial account of the Acquirer.
- 9.12 Barring unforeseen circumstances and factors beyond their control, the Acquirer intends to complete all formalities pertaining to the purchase of the Equity Shares, including dispatch of consideration to the shareholders who have accepted the Offer, by Saturday, June 17, 2006.
- 9.13 In case of physical Equity Shares, to the extent the Equity Shares are not accepted under the Offer, the rejected Share Certificates, transfer deeds and other documents, if any, will be returned by registered post by the Registrar to the Offer to the shareholders /unregistered owners. Subject to the necessary approval from RBI, for the physical Equity Shares accepted under the Offer, the Registrar shall take action for transferring the Equity Shares to Acquirer after the consideration cheques are released to the shareholders concerned.
- 9.14 The Equity Shares held in demat form to the extent not accepted under the Offer will be released to the Beneficial Owner's Depository Account with the respective DP as per details furnished by the Beneficial Owner in the Form of Acceptance, at the sole risk of the Beneficial Owner. An intimation to that effect will be sent to the Beneficial Owner by Ordinary Post. Subject to the necessary approval from RBI, for the Equity Shares lying in the Special Depository Account, the Registrar shall take action for transferring the Equity Shares to Acquirer after the consideration cheques are released to the Beneficial Owners.
- 9.15 In terms of Regulation 22(5A) of the SEBI (SAST) Regulations, shareholders desirous of withdrawing their acceptances tendered in the Offer, can do so up to three working days prior to the date of Closure of the Offer. The withdrawal option can be exercised by submitting the document as per the instructions below, so as to reach the Registrar to the Offer at any of the collection centers mentioned above as per the mode of delivery indicated therein on or before Tuesday, May 30, 2006.
- The withdrawal option can be exercised by submitting the Form of Withdrawal as enclosed herewith.
 - The shareholders are advised to ensure that the Form of Withdrawal should reach the Registrar to the Offer at any of the collection centres mentioned in the Letter of Offer or above as per the mode of delivery indicated therein on or before the last date of withdrawal.
 - Shareholders should enclose the following:-
- For Equity Shares held in demat form Beneficial owners should enclose:
- Duly signed and completed Form of Withdrawal.
 - Copy of the Form of Acceptance/ Plain paper application submitted and the Acknowledgement slip.
 - Photocopy of the delivery instruction slip in "Off-market" mode or counterfoil of the delivery instruction slip in "Off-market" mode, duly acknowledged by the DP.
- For Equity Shares held in physical form Registered shareholders should enclose:
- Duly signed and completed Form of Withdrawal.
 - Copy of the Form of Acceptance/ Plain paper application submitted and the Acknowledgement slip.
 - In case of partial withdrawal, Valid Share Transfer form(s) duly signed as transferors by all registered shareholders (in case of joint holdings) in the same

order and as per specimen signatures registered with EFSIL and duly witnessed at the appropriate place. Unregistered owners should enclose:

- Duly signed and completed Form of Withdrawal.
- Copy of the Form of Acceptance/ Plain paper application submitted and the Acknowledgement slip.
- The withdrawal of Equity Shares will be available only for the Share certificates/ Equity Shares that have been received by the Registrar to the Offer or credited to the Special Depository Escrow Account.
- The intimation of returned Equity Shares to the shareholders will be sent at the address as per the records of EFSIL/ Depository as the case may be.
- The Form of Withdrawal alongwith enclosure should be sent to the Registrar to the Offer only.
- In case of partial withdrawal of Equity Shares tendered in physical form, if the original share certificates are required to be split, the same will be returned on receipt of share certificates from EFSIL. The facility of partial withdrawal is available only to Registered shareholders.
- Shareholders holding Equity Shares in dematerialised form are requested to issue the necessary standing instruction for receipt of the credit in their DP account.
- In case of non-receipt of the Form of Withdrawal, the withdrawal option can be exercised by making an application on plain paper along with the following details:
- In case of physical Equity Shares: name, address, Distinctive Nos., Certificate Numbers., Folio Number, number of Equity Shares tendered
- In case of dematerialized Equity Shares: name, address, number of Equity Shares tendered, DP name, DP ID, beneficiary account number and a photocopy of delivery instructions slip in "off market" mode or counterfoil of the delivery instruction slip in "off market" mode, duly acknowledged by the DP, in favour of the Special Depository Escrow Account.

10. DOCUMENTS FOR INSPECTION

The following documents are regarded as material documents and are available for inspection at the office of the Manager to the Offer at 2nd Floor, Scindia House, Janpath, New Delhi - 110001 from 10.30 a.m. to 1.00 p.m. on any working day, except Saturdays, Sundays and Holidays until the closure of the Offer.

- a. Minutes of Board Meeting of EFSIL held on 27th March 2006 approving allotment of shares on preferential basis
- b. Certificate of Incorporation, Memorandum and Articles of Association of the Era Construction (India)Ltd, Peshwa Realtors Private Limited and Sachet Reality Private Limited
- c. Networth certificate of Mr. H.S.Bharana as certified by Mr. K. C Gupta(membership no. 88638), Partner of M/s P. C Bindal & Co, Chartered Accountants , having their office at 101,Sita Mansion, 718/21,Joshi Road, Karol Bagh, New Delhi-110005 Tel No:+91 11.23549822/ 23/ 24.
- d. Certificate from Mr. K. C Gupta Partner of M/s. P.C. Bindal & Co. (Membership No. 88638), Chartered Accountants, having Office at 101 Sitaram Mansion, 718 Joshi Road, Karol Bagh, New Delhi-110005. regarding financial adequacy of Acquirer to fulfill the open offer
- e. Audited Annual Report of ECIL for F.Y 2004-05,2003-04,2002-03
- f. Audited Annual Report of EFSIL for 2004-05,2003-04,2002-03
- g. Certificate from Union Bank of India, New Delhi, confirming the amount placed in escrow towards the proposed Offer, with a lien in favour of Allianz Securities Limited, Manager to the Offer.
- h. Bank Guarantee from Union Bank of India, New Delhi, in favour of Allianz Securities Limited,
- i. Manager to the Offer
- f. Copy of the Board Resolution of ECIL, authorizing Mr.H.S.Bharana to be the authorized signatory to the Letter of Offer.
- j. Published copies of Public Announcement made on March 31, 2006 by the Acquirer and the PACSs.
- l. A copy of the agreement entered into with the Depository participant for opening a special depository account for the purpose of the offer.

11. DECLARATION BY THE ACQUIRER AND PERSON ACTING IN CONCERT

The Acquirer and the PACs accept joint and several responsibility for the information contained in this Letter of Offer and also for their obligations under the SEBI (SAST) Regulations. The Acquirer and each PACs is responsible for their respective obligations in terms of the SEBI (SAST) Regulations.

All information contained in this document is as of the date of the Public Announcement, unless stated otherwise

For and on behalf of:

Mr. H.S Bharana
Era Construction(India)Limited

Mr. H.S. Bharana

Place: New Delhi
Date: 12th April 2006

Encl.:

- 1) Form of Acceptance-cum-Acknowledgement
- 2) Form of Withdrawal
- 3) Transfer Deed for Shareholders holding Equity Shares in Physical Form

FORM OF ACCEPTANCE CUM ACKNOWLEDGEMENT
THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

*(Please send this Form of Acceptance cum Acknowledgement with enclosures to **Beetal Financial & Computer Services(P)Limited** at the address as mentioned in the Letter of Offer)*

From
 Name:
 Address:
 Tel No:
 Fax:
 email:

OFFER
Opens on: 15 th May 2006, Monday
Last date of withdrawal: 30 th May 2006, Tuesday
Closes On: 3 rd June 2006, Saturday

Mr. H. S Bharana on behalf of Acquirer & PACs
 C/o Beetal Financial & Computer Services(P)Limited, Beetal House, 3rd Floor, 99 Madangir, Behind Local Shopping Centre, New Delhi-110062

Dear Sir,

Sub: To acquire up to 22,16,000 fully paid up Equity Shares of Rs. 10/- each representing 20% of the expanded paid-up equity share capital of Era Financial Services (India) Ltd. ("EFSIL" or "Target Company") at a price of Rs. 62.20 (Rupees Sixty Two and Twenty Paise only) per fully paid up equity Shares ("Offer Price") payable in cash.

I/We refer to the Letter of Offer dated [.] for acquiring the Shares held by me/us in Era Financial Services (India) Limited. I/We, the undersigned, have read the Letter of Offer, understood its contents and unconditionally accept the terms and conditions as mentioned therein.

SHARES HELD IN PHYSICAL FORM

I/We, accept the Offer and enclose the original Share certificate(s) and duly signed transfer deed(s) in respect of my/our Shares as detailed below:

S.No	Folio	Certificate No.	Distinctive No.		No. of shares
			From	To.	
				Total	

Please attach additional sheets of paper and authenticate the same if the space is insufficient.

SHARES HELD IN DEMAT FORM

I/We, holding Shares in demat form, accept the Offer and enclose a photocopy of the delivery instructions duly acknowledged by my/our DP in respect of my/our Shares as detailed below:

DP Name	DP ID	Client ID	Name of Beneficiary	No. of Shares

I/We have done an off-market transaction for crediting the Shares to the depository account with Abhipra Capital Limited at NSDL styled "Beetal A/c Era Financial -Open offer Escrow Acc" whose particulars are:

DP Name: Abhipra Capital Ltd	DP ID: IN300206	Client ID: 10876142
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Shareholders having their beneficiary account with CDSL will have to use inter-depository slip for the purpose of crediting their Shares in favour of the Special Depository Account with NSDL.

Enclosures (Please tick as appropriate, if applicable)

- ☐ Power of Attorney ☐ Corporate authorisation in case of companies along with Board Resolution and specimen signatures of authorised signatories
- ☐ No Objection Certificate & Tax Clearance Certificate under Income-tax Act, 1961 for NRIs/OCBs/Foreign Shareholders as applicable
- ☐ Death /Succession Certificate ☐ Others (please specify)

- I/We confirm that the Shares of Era Financial Services (India) Ltd, which are being tendered herewith by me/us under the Offer, are free from liens, charges and encumbrances of any kind whatsoever.
- I/We note and understand that the original Share certificate(s) and valid share transfer deed will be held in trust for me/us by the Registrar to the Offer until the time Acquirer/PACs pays the purchase consideration as mentioned in the Letter of Offer.
- I/We also note and understand that Acquirer /PACs will pay the purchase consideration only after verification of the documents and signatures.
- I/We authorise Acquirer and the PACs to send by registered post/speed post/UCP the draft/cheque, in settlement of the amount to the sole/first holder at the address mentioned above.
- I/We note and understand that the Shares would lie in the Special Depository Account until the time Acquirer makes payment of purchase consideration as mentioned in the Letter of Offer.
- I/We authorise Acquirer to accept the Shares so offered which it may decide to accept in consultation with the Manager to the Offer and in terms of the Letter of Offer and I/we further authorise Acquirer/PACs to return to me/us, Share certificate(s) in respect of which the Offer is not found valid/not accepted.

So as to avoid fraudulent encashment in transit, shareholder(s) should provide details of Bank account of the first/sole shareholder and the consideration cheque or demand draft will be drawn accordingly.

Name of the Bank	Address:
Account Number	Savings/current/others

Yours faithfully,

Signed and Delivered

	FULL NAME(S) OF THE HOLDER	SIGNATURE(S)
First/Sole Holder		
Joint Holder 1		
Joint Holder 2		
Joint Holder 3		

Note: In case of joint holdings, all holders must sign. In case of body corporate, the company seal should be affixed

Place:
Date

_____Tear along this Line_____

Acknowledgement Slip :

Era Financial Services (India) Limited – Open Offer (to be filled in by the shareholder)
Sr. No

Received from
Mr./Ms./M/s. _____

Physical Shares: Folio No. _____ / Demat Shares: Client ID _____ ; DP ID _____ ;

Form of Acceptance along with:

☐ Physical Shares: No. of Shares _____ ; No. of certificates enclosed _____
☐ Demat Shares: Copy of delivery instruction for _____ number of Shares enclosed
 (Tick whichever is applicable)

Stamp of Collection Center

Signature of Official _____ Date of Receipt _____

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INSTRUCTIONS

1. In the case of dematerialised Shares, the shareholders are advised to ensure that their Shares are credited in favour of the Special Depository Account, before the Date of Closure of the Offer i.e. Monday, June 3rd, 2006. The Form of Acceptance-cum-Acknowledgement of such demat Shares not credited in favour of the Special Depository Account, before the Date of Closure of the Offer will be rejected.

2. Share holders should enclose the following :

I. For Shares held in demat form:-

Beneficial owners should enclose

- Form of Acceptance-cum-Acknowledgement duly completed and signed in accordance with the instructions contained therein, as per the records of the Depository Participant (DP).
- Photocopy of the delivery instruction in "Off-market" mode or counterfoil of the delivery instruction in "Off-market" mode, duly acknowledged by the DP as per the instruction in the Letter of Offer.

II. For Shares held in physical form:-

Registered Shareholders should enclose

- **Form of Acceptance-cum-Acknowledgement** duly completed and signed in accordance with the instructions contained therein, by all Shareholders whose names appear on the Share certificates.
- **Original Share certificate(s).**
- **Valid transfer deed(s)** duly signed as transferors by all registered Shareholders (in case of joint holdings) in the same order and as per specimen signatures registered with Era Financial Services (India) Limited and duly witnessed at the appropriate place. A blank Share Transfer form is enclosed along with the Letter of Offer. Attestation, where required, (thumb impressions, signature difference, etc.) should be done.

The details of buyer should be left blank failing which the same will be invalid under the Offer. The details of Acquirer as buyer will be filled by them upon verification of the Form of Acceptance and the same being found valid. All other requirements for valid transfer will be preconditions for valid acceptance.

III. Unregistered owners should enclose

- Form of Acceptance-cum-Acknowledgement duly completed and signed in accordance with the instructions contained therein.
 - Original Share certificate(s).
 - Original broker contract note.
 - Valid Share transfer deed(s) as received from the market leaving details of buyer blank. If the same is filled in then the Share(s) are liable to be rejected.
3. The Share certificate(s), share transfer form(s) and the Form of Acceptance-cum-Acknowledgement should be sent only to the **Registrar to the Offer** and not to the Manager to the Offer or Acquirer or PACs
 4. Shareholders having their beneficiary account in CDSL have to use "INTER DEPOSITORY DELIVERY INSTRUCTION SLIP" for the purpose of crediting their Shares in favour of the Special Depository Account with NSDL.
 5. Non-resident shareholders should enclose a copy of the permission received from RBI for the Shares held by them in Era Financial Services(India)Limited
 6. Non resident shareholders should enclose No Objection Certificate/Tax Clearance Certificate from the Income Tax Authorities under Income Tax Act, 1961, indicating the tax to be deducted by the Acquirer before remittance of consideration otherwise tax will be deducted at the maximum marginal rate as may be applicable to the shareholder on the entire consideration payable by the Acquirer
 7. It is mandatory for Shareholders to indicate the bank account details at the appropriate place in the Form of Acceptance-cum-Acknowledgement and the consideration would be made to the bank account of the sole/ first shareholder. The payment would be made at par to all the shareholders.
 8. **The Form of Acceptance-cum-Acknowledgement and other related documents should be submitted at the office of Beetal Financial & Computer Services Private Limited as stated in the Letter of Offer.**
 9. Rejection of Shares

If the Shares are rejected for any of the following reasons, the Shares will be returned to the holder(s) along with all the documents received from them at the time of submission. Please note that the following list is not exhaustive.

- a. The signature(s) of the holder(s) do not match with the specimen signature(s) as per the records of EFSIL
 - b. The transfer deed is not complete or that the signatures do not match the specimen recorded with EFSIL
 - c. The number of Shares mentioned in the Form of Acceptance-cum-Acknowledgement does not tally with the actual physical Share certificate(s) submitted or in case of dematerialised Shares; the Shares in the Form of Acceptance-cum-Acknowledgement do not tally with the instruction to the depository participant.
 - d. The relevant documents, as applicable, mentioned above at 2 and in addition at 5 and 6 for non-resident shareholders are not submitted with the Form of Acceptance-cum-Acknowledgement. The Acquirer also reserves the right to reject such tenders from non-resident shareholders, where the aforesaid 'no-objection' certificate is not submitted.
9. All documents / remittances sent by or to shareholders will be at their own risk. Shareholders of EFSIL are advised to adequately safeguard their interests in this regard. Shares held in demat form to the extent not accepted will be credited back to the beneficial owners' depository account with the respective depository participant as per the details furnished by the beneficial owner in the Form of Acceptance-cum-Acknowledgement
10. Neither the acquirer or PACs or the Manager, the Registrar or EFSIL will be liable for any delay/loss in transit resulting in delayed receipt/ non-receipt by the Registrar of your Form of Acceptance-cum-Acknowledgement or for the failure to deposit your Shares to the Special Depository Account or submission of original physical Share certificate(s) due to inaccurate/incomplete particulars/instructions on your part, or for any other reason.
11. Applicants who cannot hand deliver their documents at the address of the registrar, may send their documents only by Registered Post, at their own risk, to the Registrar to the Offer, Beetal Financial & Computer Services(P)Limited, Beetal House, 3rd Floor,99 Madangir, Behind Local Shopping Centre,New Delhi-110062 so as to reach the Registrars to the Offer on or before the last date of acceptance i.e. Saturday, June 3rd, 2006.

All queries in this regard to be addressed to the Registrar to the Offer at the following address quoting your Reference Folio No./DPID/Client ID:

Beetal Financial & Computer Services (P) Ltd

Beetal House, 3rd Floor,99 Madangir
Behind Local Shopping Centre
New Delhi – 110062, India
Tel : + 91) 11 29961281
Fax : + 91 11 29961284
E-mail : beetal@beetalfinancial.com
Contact Person:Mr. Puneet Mittal

FORM OF WITHDRAWAL

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

((Please send this Form of withdrawal with enclosures to Beetal Financial & Computer Services(P)Limited at the address as mentioned in the Letter of Offer))

From:

Name:

Address:

Tel No:

Fax:

email:

To,

C/o Beetal Financial & Computer Services(P)Limited,

Beetal House, 3rd Floor,99 Madangir, Behind Local Shopping Centre,New Delhi-110062

Dear Sir,

Sub: To acquire up to 22,16,000 fully paid up Equity Shares of Rs. 10/- each representing 20% of the expanded paid-up equity share capital of Era Financial Services (India) Ltd. ("EFSIL" or "Target Company") at a price of Rs. 62.20 (Rupees Sixty Two and Twent Paise only) per fully paid up equity Shares ("Offer Price") payable in cash.

I/We refer to the Letter of Offer dated [.] for acquiring the Shares held by me/us in Era Financial Services (India) Limited

I/We, the undersigned, have read the Letter of Offer, understood its contents and unconditionally accept the terms and conditions and procedures as mentioned therein.

I/We have read the procedure for withdrawal of Shares tendered by me/us in the Offer as mentioned in the Letter of Offer and unconditionally agree to the terms and conditions mentioned therein.

I/We hereby consent unconditionally and irrevocably to withdraw my/our Shares from the Offer and I/we further authorise the Acquirer to return to me/us, tendered Share certificate(s)/Share(s) at my/our sole risk.

I/We note that upon withdrawal of my/our Shares from the Offer, no claim or liability shall lie against the Acquirer / PAC/Manager to the Offer/Registrar to the Offer.

I/We note that this Form of Withdrawal should reach the Registrar to the Offer at the address as mentioned in the Letter of Offer as per the mode of delivery indicated therein on or before the last date of withdrawal.

I/We note that the Acquirer/PACs/Manager to the Offer/Registrar to the Offer shall not be liable for any postal delay/loss in transit of the Shares held in physical form and also for the non-receipt of Shares held in the dematerialised form in the DP account due to inaccurate/incomplete particulars/instructions.

I/We also note and understand that the Acquirer shall return original Share certificate(s), Share transfer deed(s) and Shares only on completion of verification of the documents, signatures and beneficiary position data as available from the Depository from time to time, respectively.

The particulars of tendered original Share certificate(s), which I/we wish to withdraw are detailed below:

S.No	FolioNo.	Certificate No.	Distinctive No.		No. of shares
		Tendered	From	To.	
		Withdrawn			
				Total	

Please attach additional sheets of paper and authenticate the same if the space is insufficient.

SHARES HELD IN DEMAT FORM

I/We, holding Shares in demat form, have tendered the shares in the offer and had done off-market transaction for crediting the shares to the special depository account Abhipra Capital Limited at NSDL styled "Beetal A/c Era Financial -Open offer Escrow Acc" whose particulars are:

DP Name: Abhipra Capital Ltd	DP ID: IN300206	Client ID: 10876142
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Please find enclosed a photocopy of the depository delivery instruction(s) duly acknowledged by the Depository Participant. The particulars of the account from which my/our shares have been tendered are as detailed below:-

DP Name	DP ID	Client ID	Name of Beneficiary	No. of Shares

I/We note that the Shares will be credited back only to that depository account, from which the Shares have been tendered and necessary standing instructions have been issued in this regard. I/We confirm that the particulars given above are true and correct.

In case of dematerialised Shares, I/We confirm that the signatures of the beneficiary holders have been verified by the DP as per the records maintained at their end and the same have also been duly attested by them under their seal.

Yours faithfully,
Signed and Delivered

	FULL NAME(S) OF THE HOLDER	SIGNATURE(S)
First/Sole Holder		
Joint Holder 1		
Joint Holder 2		
Joint Holder 3		

Note: In case of joint holdings, all holders must sign. In case of body corporate, the company seal should be affixed along with board resolution

Place:
Date:

Tear along this line

Acknowledgement Slip :Form of Withdrawal

Era Financial Services (India) Limited – Open Offer (to be filled in by the shareholder)

Sr. No

Received from
Mr./Ms./M/s. _____

(Tick whichever is applicable)

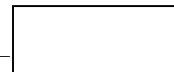
Form of withdrawal along with:

☐ Physical Shares: No. of shares tendered _____ No. of shares withdrawn _____
Folio No. _____

☐ Demat Shares: No. of shares tendered _____ Client ID _____
DP ID _____;

Stamp of Collection Center

Signature of Official _____ Date of Receipt _____



INSTRUCTIONS

1. Shareholders are advised to ensure that the Form of Withdrawal should reach the Registrar to the Offer at the address mentioned in the Letter of Offer as per the mode of delivery indicated therein on or before the last date of withdrawal i.e. Tuesday, May 30th, 2006.
2. Shareholders should enclose the following:-
 - I. For Shares held in demat form:-

Beneficial owners should enclose

 - Duly signed and completed Form of Withdrawal.
 - Acknowledgement slip in original/ Copy of the submitted Form of Acceptance-cum-Acknowledgement in case delivered by Registered A.D.
 - Photocopy of the delivery instruction in "Off-market" mode or counterfoil of the delivery instruction in "Off-market" mode, duly acknowledged by the DP.
 - II. For Shares held in physical form:-

Registered shareholders should enclose:

 - Duly signed and completed Form of Withdrawal.
 - Acknowledgement slip in original/ Copy of the submitted Form of Acceptance-cum-Acknowledgement in case delivered by Registered A.D.
 - In case of partial withdrawal, valid Share transfer form(s) for the remaining Shares (i.e. Shares not withdrawn) duly signed as transferors by all registered shareholders (in case of joint holdings) in the same order and as per specimen signatures registered with Financial Eyes(India)Ltd and duly witnessed at the appropriate place.
 - III. Unregistered owners should enclose:
 - Duly signed and completed Form of Withdrawal.
 - Acknowledgement slip in original/ Copy of the submitted Form of Acceptance-cum-Acknowledgement in case delivered by Registered A.D.
3. The withdrawal of Shares will be available only for the Share certificates/the Shares that have been received by the Registrar to the Offer/ Special Depository Account.
4. The intimation of returned Shares to the shareholders will be at the address as per the records of the Target Company/ Depository as the case may be.
5. The Form of Withdrawal should be sent only to the Registrar to the Offer.
6. In case of partial withdrawal of Shares tendered in physical form, if the original Share certificates are required to be split, the same will be returned on receipt of Share certificates from the Target Company. The facility of partial withdrawal is available only to registered shareholders.
7. Only Shareholders holding Shares in dematerialised form are requested to issue the necessary standing instruction for receipt of the credit in their DP account.

8. The Form of Withdrawal and other related documents should be submitted at the office of Beetal Financial & Computer Services Private Limited as stated in the Letter of Offer.

9. Applicants who cannot hand deliver their documents at the address of the registrar, may send their documents only by Registered Post, at their own risk, to the Registrar to the Offer, Beetal Financial & Computer Services(P)Limited, Beetal House, 3rd Floor,99 Madangir, Behind Local Shopping Centre, New Delhi-110062 so as to reach the Registrars to the Offer on or before the last date of withdrawal i.e. Tuesday, May 30th, 2006

All queries in this regard to be addressed to the Registrar to the Offer at the following address quoting your Reference Folio No./DPID/Client ID:

Beetal Financial & Computer Services (P) Ltd

Beetal House, 3rd Floor,99 Madangir
Behind Local Shopping Centre
New Delhi – 110062, India
Tel : + 91 11 29961281
Fax : + 91 11 29961284

E-mail : beetal@beetalfinancial.com
Contact Person:Mr. Puneet Mittal