

PUBLIC ANNOUNCEMENT FOR THE ATTENTION OF THE SHAREHOLDERS OF WOOLITE MERCANTILE COMPANY LIMITED

Registered Office: E-18, Everest Building, 6th Floor, Tardeo, Mumbai - 400 034, India. Tel. No.: +91-22-23531504; Fax No. +91-22-23520490; Email: woolitemercantile@gmail.com

CASH OFFER FOR ACQUISITION OF 3,98,400 EQUITY SHARES FROM SHAREHOLDERS

This Public Announcement (hereinafter referred to as “PA”) is being issued in The Financial Express (all editions), Jansatta (all editions) and Apla Mahanagar (Mumbai edition) by Systematix Corporate Services Limited (hereinafter referred to as “Manager to the Offer”), for and on behalf of Mrs. Seema Alok Pathak (hereinafter referred to as “the Acquirer”) pursuant to and in compliance with, among others, Regulation 10 and 12 of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997 and subsequent amendments thereto (hereinafter referred to as “the Regulations”).

1. BACKGROUND TO THE OFFER

- 1.1 The Open Offer (“**Offer**”) is being made in compliance with Regulation 10 and 12 and other applicable provisions of Chapter III of the Regulations, to the shareholders of Woolite Mercantile Company Limited, a company incorporated under the Companies Act, 1956 and having its registered office at E-18, Everest Building, 6th Floor, Tardeo, Mumbai - 400034, India (hereinafter referred to as “**the Target Company**” or “**Woolite**”).
- 1.2 The Acquirer entered into a Share Purchase Agreement (hereinafter referred to as “**SPA**” or “**the Agreement**”) dated February 25, 2011 with the Promoter of the Target Company i.e. Mr. Umesh P. Chaudia (hereinafter referred to as “**the Seller**”), for the acquisition of 9,80,000 fully paid up equity shares (“**Sale Shares**”) of ₹ 10/- each representing 49.20% of the issued, subscribed and paid up equity share capital of the Target Company, at a price of ₹ 25.35/- (Rupees Twenty Five and Paise Thirty Five only) per share (“**the Negotiated Price**”) aggregating to ₹ 2,48,43,000 (Rupees Two Crore Forty Eight Lac and Forty Three Thousand only). The acquisition of 9,80,000 (49.20%) equity shares under the SPA was executed on February 25, 2011 through bulk deal on Bombay Stock Exchange Limited, Mumbai (“**BSE**”). The entire consideration for the above Sale Shares has been paid to the Seller through their respective Share and Stock Brokers and the Sale Shares are being transferred to the depository account of the Acquirer.
- 1.3 Pursuant to the aforesaid acquisition under SPA, the Acquirer's shareholding in the Target Company has exceeded 15% of the total voting capital in the Target Company and therefore provisions of Regulation 10 read with Regulation 12 of the Regulations have been attracted.
- 1.4 The brief details of SPA in terms of the total number of shares agreed to be bought and sold are as follows:
- | Name of the Acquirer | No. of Shares (%) of Woolite | Name of the Seller / Promoter | No. of Shares (%) of Woolite |
|------------------------|------------------------------|-------------------------------|------------------------------|
| Mrs. Seema Alok Pathak | 9,80,000 (49.20%) | Mr. Umesh P. Chaudia | 9,80,000 (49.20%) |

1.5 The salient features of the SPA are as follows:

- 1.5.1 The Seller recognises that the sale of the said Sale Shares is the subject matter of Chapter III of SEBI (SAST) Regulations, 1997 and amendments thereof and accordingly the Acquirer will invoke the voting rights of the Sale Shares only after due compliance with the Regulations.
- 1.5.2 The Acquirer agrees to comply with the requirements of the Regulations including acquisition of additional 20% of the voting capital of the Company as prescribed in the Regulations.
- 1.5.3 The Acquirer also agreed to pay the Seller the total consideration of Sale Shares i.e. ₹ 2,48,43,000 (Rupees Two Crore Forty Eight Lac and Forty Three Thousand Only) in compliance with Bulk Deal of Sale Shares and other applicable provisions of the Regulations as amended to.
- 1.5.4 The Acquirer confirms that no other consideration either in kind or cash is to be paid to the Seller except as stated herein above.
- 1.5.5 The Sale Shares held by the Seller are and shall be free from all lien, claim, pledge, charge, mortgage and encumbrance and have a controlling stake in the Company and constituting the promoter group within the meaning of Regulations issued by the Securities and Exchange Board of India (“**SEBI**”).
- 2. THE OFFER**
- 2.1 The Acquirer is making an Offer to shareholders of the Target Company (other than the Seller) to acquire up to 3,98,400 (Three Lac Ninety Eight Thousand and Four Hundred) equity shares of the Target Company of the face value of ₹ 10/- each, representing 20% of the paid up equity share capital and voting capital of the Target Company (“**the Offer Size**”) at a price of ₹ 33.00/- (Rupees Thirty Three Only) per fully paid up equity share (hereinafter referred to as “**the Offer Price**”) payable in cash in terms of Regulation 20 of the Regulations.
- 2.2 There are no Persons Acting in Concert (“**PACs**”) within the meaning of Regulation 2(1)(e)(1) of the Regulations in relation to this Offer.
- 2.3 This Offer is not conditional upon any minimum level of acceptance. The Acquirer will acquire all the equity shares of the Target Company that are validly tendered as per terms of the Offer up to a maximum of 3,98,400 equity shares.
- 2.4 This is not a competitive bid.
- 2.5 To the extent of the Offer Size, all the equity shares of the Target Company that are validly tendered pursuant to this Offer are proposed to be acquired by the Acquirer, subject to the terms and conditions set out herein and in the Letter of Offer (hereinafter referred to as the “**LOF**”) that would be sent to the shareholders of the Target Company.
- 2.6 This Offer is subject to the receipt of the statutory and other approvals mentioned in paragraph 7 of the PA. In terms of Regulation 27 of the Regulations, if the statutory approvals are not obtained by the Acquirer or such approvals are not granted, the Offer would stand withdrawn.
- 2.7 The Acquirer has undertaken to comply with the Regulations and complete the Offer formalities irrespective of the compliance or fulfillment or outcome of the Agreement and its related conditions.
- 2.8 The Offer is not as a result of global acquisition resulting in indirect acquisition of Woolite.
- 2.9 The Acquirer has not acquired any equity shares of Target Company during the 12 months period prior to the date of this PA except 9,80,000 equity shares acquired under the SPA dated February 25, 2011 as stated in Para 1 above.
- 2.10 The equity shares of the Target Company will be acquired by the Acquirer as fully paid up, free from any lien, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof.
- 2.11 As on the date of this PA, the Manager to the Offer does not hold any equity shares in the Target Company. The Manager to the Offer undertakes not to deal in the equity shares of the Target Company up to a period of fifteen days after closure of the Offer.

3. THE OFFER PRICE

- 3.1 The equity shares of the Target Company are listed on BSE only. The equity shares of the Target Company are frequently traded on BSE within the meaning of Regulation 20(4) of the Regulations. There is no trading in the equity shares of the Target Company on the other stock exchanges.
- 3.2 The annualized trading turnover in the shares of the Target Company on BSE based on trading volume during September 2010 to February 2011 (six calendar months preceding the month in which the PA is made) is given below:

Name of the Stock Exchange	Total number of shares traded during the 6 calendar months prior to the month in which PA was made	Total Number of Listed Shares	Annualized Trading Turnover (in terms of % to Total Listed Shares)
BSE	10,33,324*	19,92,000	103.75

Source: www.bseindia.com

* inclusive of 9,80,000 equity shares acquired under SPA via bulk deal.

- 3.3 The Offer Price of ₹ 33.00/- (Rupees Thirty Three Only) per equity share is justified in terms of Regulation 20(4) and 20(11) of the Regulations as it is higher of the following:
- | | | |
|---|---------------------------------|--------------------------|
| (a) Negotiated price per equity share under the SPA | ₹ 25.35 | |
| (b) Highest price paid by the Acquirer for acquisitions, if any, including by way of allotment in a Public or Rights or Preferential Issue, during the 26 week period prior to the date of the Public Announcement. | NA | |
| (c) The average price per share of the weekly high and low of closing prices of the shares during 26 weeks period preceding the Date of Public Announcement | ₹ 32.97 | |
| (d) The average of the daily high and low of the prices of the shares during two weeks period preceding the Date of Public Announcement | ₹ 26.00 | |
| (e) Other Parameters as at | September 30, 2010 (Unaudited)# | March 31, 2010 (Audited) |
| i. Return on Networth i.e. (Profit after Tax / Networth) X 100 | Negative | Negative |
| ii. Book Value i.e. Networth / Total number of outstanding equity shares | ₹ 10.41* | ₹ 10.56 |
| iii. Earning Per Share (“EPS”) i.e. Profit after Tax / Total number of outstanding equity shares | Negative | Negative |

Certified by the Auditors of Woolite; NA – Not Applicable; * Not annualised

- 3.4 If the Acquirer acquires any equity shares of the Target Company after the date of this Public Announcement and up to seven (7) working days prior to the closure of the Offer at a price higher than the Offer Price, then the highest price paid for such acquisition shall be payable for all the valid applications received under the Offer.

4. INFORMATION ABOUT THE ACQUIRER

4.1 Mrs. Seema Alok Pathak

- 4.1.1 Mrs. Seema Alok Pathak, W/o Mr. Alok Pathak, aged 49 years and a resident of India is qualified as M.A, B.Ed. She holds an Indian Passport bearing no. G2874910.
- 4.1.2 The Acquirer resides at B - 1205, Silicon Tower, Plot No. 46, Sector - 30/A, Vashi, Navi Mumbai – 400705, Maharashtra, India. Tel. No. 91-22-7814595; Email: seemapathak@hotmail.com
- 4.1.3 The Acquirer has over 10 years of experience in Entertainment Industry. Currently she has been actively associated with a theatre named Shipkaar Production House as a Producer where she has staged over 500 shows in India and abroad.
- 4.1.4 The Acquirer is one of the Promoter in the following companies:
1. Shilpi Pathak Infratrade Private Limited
 2. Prism Medical and Pharmacy Private Limited
 3. Prism Institute of Medical Science Private Limited
 4. Prism Informatics Limited

The Acquirer and the above mentioned companies do not belong to any group. Also, the equity shares of these companies are not listed on any stock exchange in India or abroad except Prism Informatics Limited which is listed on BSE only.

- 4.1.5 The Networth of the Acquirer as on February 28, 2011 is ₹ 6,35,77,209/- (Rupees Six Crore Thirty Five Lac Seventy Seven Thousand Two Hundred and Nine Only) and the same is certified by Mr. Jayesh S. Vora (Membership No. 041681); Chartered Accountant having his office at E-1002, Marathon Cosmos, LBS Marg, Mulund (West), Mumbai - 400 080. Tel. No. +91-22-40244542; Email: jayeshvora123@gmail.com

4.2 OTHER INFORMATION ABOUT THE ACQUIRER

- 4.2.1 There are no PACs within the meaning of Regulation 2(1)(e)(1) of the Regulations in relation to this Offer with the Acquirer.
- 4.2.2 There is no other agreement entered between the Acquirer and the Seller except the SPA.
- 4.2.3 The Acquirer is not related to the Target Company, its Directors and Promoters in any manner whatsoever except the SPA.
- 4.2.4 The Acquirer has not been prohibited by SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act, 1992, as amended (“**SEBI Act**”) or under any other Regulation made under the SEBI Act.
- 4.2.5 Compliance with requirements of Chapter II of the Regulations is applicable to the Acquirer and she has complied with the provisions of the Regulations on time.

5. INFORMATION ABOUT THE TARGET COMPANY – (“WOOLITE”)

- 5.1 Woolite Mercantile Company Limited was incorporated on February 21, 1985 under the Companies Act, 1956, (no. 1 of 1956) in Mumbai and received a Certificate of Commencement of Business from the Registrar of Companies, Maharashtra on March 08, 1985. The Corporate Identification Number (“**CIN**”) of the Target Company is L51109MH2002PLC206595.
- 5.2 The Registered Office of the Target Company is situated at E-18, Everest Building, 6th Floor, Tardeo, Mumbai - 400034, India. Tel. No.: +91-22-23531504; Fax No. +91-22-23520490; Email: woolitemercantile@gmail.com
- 5.3 The main objects of the Target Company to be pursued on its incorporation:
- To carry on the business of exporters, importers, retailers, merchants, buyers, sellers, brokers, buying agents, selling agents, packers, re-packers, commission agents etc.
- As on date of this PA, Woolite has one subsidiary namely, Prism Medical & Pharmacy Pvt. Limited.
- 5.4 As on the date of this PA, the Authorised Share Capital of the Target Company is ₹ 200.00 Lacs comprising of 20,00,000 equity shares o ₹ 10/- each. The issued, subscribed, paid up and voting equity share capital of the Target Company ₹ 199.20 Lacs comprising of 19,92,000 equity shares of ₹ 10 each, fully paid. There are no partly paid shares in the Target Company.
- 5.6 Mr. Praful S. Hande is the Compliance Officer of the Target Company.

5.7. Brief financials of the Target Company as follows:

(₹ in Lacs except as stated)

Sr. No.	Particulars	As at September 30, 2010 (Unaudited)#	As at March 31, 2010 (Audited)
1	Total Income	2.48	3.74
2	Total Expenditure	5.74	11.01
3	Profit After Tax (“PAT”)	(3.26)	(5.02)
4	Paid up Equity Share Capital	199.20	199.20
5	Reserves & Surplus (excluding Revaluation Reserves)	8.07	11.33
6	Networth	207.27	210.53
7	Book Value per share (in ₹)	10.41*	10.56
8	Earning Per Share (“EPS”) (in ₹)	(0.16)*	(0.25)

Certified by the Auditors of Woolite; * Not annualized

- 5.8. There is no outstanding instrument in the nature of warrants / fully convertible debentures / partly convertible debentures, etc. convertible into equity shares on any later date. There are no equity shares under lock-in.
- 5.9. The Board of Directors of Woolite as on date of PA comprises the following:
- Mr. Umesh P. Chaudia
 - Mr. Praful S. Hande
 - Mr. S. M. Zafar

- 5.10. The equity shares of the Target Company are listed on BSE only. The equity shares of Woolite are frequently traded within the meaning of Regulation 20(4) of the Regulations on BSE. The Scrip Code of the equity shares of the Target Company at BSE is 512217 and is placed in “T” group.

6. REASONS FOR THE ACQUISITION, OFFER AND FUTURE PLANS

- 6.1 The Acquirer has entered into an SPA with the Promoter of the Target Company to acquire 9,80,000 equity shares of ₹ 10/- each of Woolite, representing 49.20% of the issued, subscribed and paid up share capital of the Target Company. This acquisition is thus a substantial acquisition of equity shares along with the voting rights in Woolite, which will enable the Acquirer to gain control of the Target Company. As a result of this acquisition, provisions of Regulations 10 & 12 of the Regulations have been attracted. The Acquirer is making an Offer to acquire upto 3,98,400 fully paid equity shares of ₹ 10 each being 20% of the paid up voting and equity share capital of the Target Company in order to comply with the provisions of the Regulations.
- 6.2 The acquisition is in the nature of strategic investment and to focus on business and revenue generation by way of infusion of additional funds if required for growth of the Target Company. The Acquirer may change the name and main objects of the Target Company and venture into different business in future if required upon necessary approvals. Also, the Acquirer may shift the Registered Office of the Target Company upon necessary approval.
- 6.3 As on the date of this PA, the Acquirer does not have any plans to dispose of or otherwise encumber any assets of the Target Company in the next two years except in the ordinary course of business of the Target Company and except to the extent required for the purpose of restructuring and/or rationalization of operations, assets, investments, liabilities or otherwise of the Target Company for commercial reasons and operational efficiencies. Notwithstanding the immediately preceding sentence, the Board of Directors of the Target Company will take appropriate decisions in these matters based upon, among other things, the requirements of the business and in line with the opportunities from time to time.
- 6.4 Other than in the ordinary course of business, the Acquirer undertakes that she will not sell, dispose of or otherwise encumber any substantial assets of the Target Company except with the prior approval of the shareholders of the Target Company.
- 6.5 The Offer is not a global acquisition resulting in indirect acquisition of the Target Company.
- 7. STATUTORY APPROVALS/OTHER APPROVALS REQUIRED FOR THE OFFER**
- 7.1 To the best of the knowledge of the Acquirer, as on the date of this PA, there are no statutory approvals required to implement the Offer. If any other statutory approvals become applicable, the Offer would also be subject to such statutory approvals. The Acquirer, in terms of Regulation 27 of SEBI (SAST) Regulations, will not to proceed with the Offer in the event the statutory approvals are refused.
- 7.2 In case of delay in receipt of any statutory approval(s), SEBI has the power to grant an extension of time to the Acquirer for payment of consideration to shareholders of the Target Company, subject to the Acquirer agreeing to pay interest for the delayed period as directed by SEBI in terms of Regulation 22(12) of the Regulations. Further, if the delay occurs on account of the willful default or neglect or inaction or non-action by the Acquirer in obtaining the requisite approval(s), the amount held in the escrow account shall be subject to forfeiture and be dealt with in the manner provided in Regulation 28(12) of the Regulations.
- 7.3 To the best of her knowledge, the Acquirer does not require any approvals from financial institutions or banks for the Offer.

8. OPTION IN TERMS OF REGULATION 21

Upon completion of the Offer, assuming full acceptance to this Offer and the Sale Shares acquired through SPA, the Acquirer will hold 13,78,400 equity shares constituting 69.20% of paid-up and voting capital of the Target Company and will not result in the public shareholding falling below the minimum limit specified in Clause 40A of the Listing Agreement i.e. 25% of its outstanding equity share and voting capital. Further, the Acquirer undertakes that she will comply with the Listing Agreement for continuous listing of equity shares of the Target Company with BSE. Further, the Seller has provided an undertaking that he would like to classify himself along with his residual shareholding as a public shareholder on completion of the Offer.

9. FINANCIAL ARRANGEMENTS

- 9.1 The total fund requirement for the Offer is ₹ 1,31,47,200/- (Rupees One Crore Thirty One Lac Forty Seven Thousand and Two Hundred only). In accordance with Regulation 28 of the Regulations, the Acquirer has opened an Escrow Account in the name and style as “**Seema A Pathak - Woolite - Escrow A/c**” bearing Account No. 0152-BH0417-050 with IndusInd Bank Limited (“**Escrow Bank**”), Branch: Manratna Business Park, Junction of Tilkat Road and Derasar Lane, Opp. Food Spot, Ghatkopar (East), Mumbai - 400 077 and made a deposit of ₹ 35,00,000/- (Rupees Thirty Five Lacs only) in the account, being more than 25% of the total consideration payable to the shareholders under the Offer. A lien has been marked on the said Escrow Account in favour of the Manager to the Offer by the Escrow Bank. The Manager to the Offer has been solely authorised by the Acquirer to operate and realise the value of Escrow Account in terms of the Regulations.

- 9.2 The Acquirer has adequate financial resources and has made firm financial arrangements for the implementation of the Offer in full out of her own Networth and no borrowings from any Bank and/or Financial Institutions is envisaged. Mr. Jayesh S. Vora (Membership No. 041681); Chartered Accountant having his office at E-1002, Marathon Cosmos, LBS Marg, Mulund (West), Mumbai - 400 080. Tel. No. +91-22-40244542; Email: jayeshvora123@gmail.com has certified vide Certificate dated February 28, 2011 that on the basis of necessary information and explanation given by the Acquirer and on the verification of their assets, liabilities, and the requirement of the funds, the Acquirer has adequate resources to fulfil the obligations under this Offer in full.
- 9.3 Based on the above, the Manager to the Offer is satisfied about the ability of the Acquirer to implement the Offer in accordance with the Regulations. The Manager to the Offer confirms that the firm arrangement for the funds and money for payment through verifiable means are in place to fulfil the Offer obligations.

10. OTHER TERMS OF THE OFFER

- 10.1 The Letter of Offer (“**LOF**”) relating to the Offer along with the Form of Acceptance cum Acknowledgment and Form of Withdrawal will be mailed to the shareholders of the Target Company, whose names appear on the Register of Members of the Target Company as of the close of business hours on March 18, 2011 (“**Specified Date**”).
- 10.2 The Offer is not subject to any minimum level of acceptance.
- 10.3 All the shareholders who own the equity shares of the Target Company are eligible to participate in the Offer anytime before the closing of the Offer. Accidental omission to dispatch Letter of Offer to any member entitled to this Offer or non-receipt of the Letter of Offer by any member entitled to this Offer shall not invalidate the Offer in any manner whatsoever.
- 10.4 The shareholders who wish to tender their equity shares pursuant to the Offer will be required to communicate their acceptance in the form and manner specified in the Letter of Offer together with their original share certificate(s), transfer deed(s) and duly filled Form of Acceptance to **Purva Sharegistry (India) Private Limited**, acting as Registrar to the Offer (hereinafter referred to as “**Registrar to the Offer**”) from Monday to Saturday between 11.00 a.m. and 4.00 p.m. (except public holidays) either by hand delivery or by registered post on or before the closing date of the Offer i.e. May 16, 2011 in accordance with the instructions specified in the Letter of Offer and in the Form of Acceptance.
- 10.5 Shareholders of the Target Company who are holding equity shares in physical form and who wish to tender their equity shares will be required to send the duly signed Form of Acceptance cum Acknowledgment, Original Share certificate(s) and Transfer Deed(s) duly signed to the Registrar to the Offer, either by hand delivery on weekdays or by Registered Post, so as to reach on or before the closure of the Offer, in accordance with the instructions to be specified in the Letter of Offer and in the Form of Acceptance cum Acknowledgment.
- 10.6 The Registrar to the Offer has opened a special depository account for tendering demat equity shares in the Offer. The details of the account are as follows:

Name of the Escrow Account	PSIPL Escrow A/c Woolite Open Offer
Depository Name	Central Depository Services (I) Limited (“ CDSL ”)
Depository Participant (DP) Name	BCB Brokerage Private Limited
DP ID Number	10400
Beneficiary Account Number / Client ID	1201040000020703
ISIN	INE730E01016
Mode of Instruction	Off-Market

- 10.7 Shareholders who tender their equity shares in electronic form are requested to attach their respective counterfoils of the transaction duly stamped by their respective DPs along with the Form of Acceptance cum Acknowledgment which will be sent along with LOF to them. Shareholders of the Target Company having their beneficiary account with National Securities Depository Limited (“**NSDL**”) shall use the inter-depository delivery instruction slip and send the same (duly stamped by their Depository Participants) for the purpose of crediting their equity shares in favour of the special depository account with CDSL.

- 10.8 Beneficial owners (holders of shares in dematerialized form) who wish to tender their equity shares of the Target Company will be required to send their duly signed Form of Acceptance cum Acknowledgment along with the photocopy of the delivery instruction in “off-market” mode or counterfoil of the delivery instructions in “off-market” mode, duly acknowledged by the Depository Participant (“**DP**”), in favour of the special depository account to the Registrar to the Offer, either by hand delivery or by Registered Post acknowledgment due, so as to reach on or before the closure of the Offer, in accordance with the instructions to be specified in the Letter of Offer and in the Form of Acceptance cum Acknowledgment. The credit for the tendered shares should be received in the special depository account on or before the closure of the Offer, i.e., not later than May 16, 2011 at the below mentioned Collection Centre:

Address of Collection Centre	Contact Person, Telephone No., Fax No., Email and Web	Mode of Delivery
Purva Sharegistry (India) Pvt. Ltd. 9, Shiv Shakti Industrial Estate, J. R. Boricha Marg, Lower Parel (East), Mumbai - 400 011.	Mr. V B Shah Tel. No.: +91-22-23016781 Fax. No.: +91-22-23012517 E-mail: busicomp@vsnl.com Web: www.purvashare.com	Hand Delivery / Registered Post

Neither the share certificate(s) nor transfer deed(s) nor the Form of Acceptance should be sent to the Seller nor the Acquirer nor the Target Company nor the Manager to the Offer.

- 10.9 Unregistered owners can send their application in writing to the Registrar to the Offer, on a plain paper stating the Name & Address of the First Holder, Name(s) & Address (es) of Joint Holder(s) if any, Number of Shares held, Number of Shares offered, Distinctive Numbers, Folio Number, together with the Original Share Certificate(s), valid Share Transfer Deeds and the original Contract Note(s) issued by the Broker through whom they acquired their shares. No indemnity is required from unregistered owner.

- 10.10 In case of non-receipt of the Letter of Offer, the eligible persons may (i) download the same from the SEBI's website (www.sebi.gov.in), (ii) obtain a copy of the same by writing to the Registrar to the Offer, or (iii) make an application to the Registrar to the Offer, on a plain paper stating the Name & Address of the First Holder, Name(s) & Address (es) of Joint Holder(s) if any, Registered Folio Number, Share Certificate Numbers, Distinctive Numbers, Number of Shares held, Number of Shares offered along with documents as mentioned above either by hand delivery on weekdays or by Registered Post, so as to reach the Registrar to the Offer on or before the closure of the Offer. In case of beneficial owners, they may send the application in writing to the Registrar to the Offer, on a plain paper stating the Name & Address of the First Holder, Name(s) & Address (es) of Joint Holder(s) if any, Number of Shares held, Number of Shares offered, DP Name, DP ID, Beneficiary Account Number and a photocopy of the delivery instruction in “off-market” mode or counterfoil of the delivery instruction in “off-market” mode, duly acknowledged by the DP, in favour of the special depository account, so as to reach the Registrar to the Offer, either by hand delivery on weekdays or by Registered Post, so as to reach on or before the closure of the Offer.

- 10.11 Shareholders who have sent their shares for dematerialisation need to ensure that the process of getting shares dematerialized is completed well in time so that the credit in the special depository account should be received on or before the closure of the Offer, i.e., not later than May 16, 2011 else the application would be rejected.

- 10.12 Payment to those shareholders whose certificates and/or other documents are found valid and in order and are approved by Manager and Registrar will be paid by way of a crossed account payee cheque/demand draft/pay order through Direct Credit (“**DC**”) / National Electronic Fund Transfer (“**NEFT**”) / Real Time Gross Settlement (“**RTGS**”) / National Electronic Clearing Services (“**NECS**”) / Electronic Clearing Services (“**ECS**”). Shareholders who opt for receiving consideration through DC/NEFT/RTGS/NECS/ECS are requested to give the authorisation for the same in the Form of Acceptance cum Acknowledgment and enclose a photocopy of crossed cheque or passbook with Name, Account Number and Complete Address along with Form of Acceptance cum Acknowledgment. The decision regarding acquisition (in part or full), or rejection of, the shares tendered pursuant to this Offer and (i) any corresponding payment for the acquired shares and/or (ii) the shares certificates for any rejected shares or shares withdrawn will be dispatched to the shareholders by Registered Post or by Ordinary Post as the case may be, at the Shareholder's sole risk.

- 10.13 If the aggregate of the valid responses to the Offer exceeds the Offer size, then the Acquirer shall accept the valid applications received on a proportionate basis, in accordance with regulation 21(6) of the Regulations, in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in non-marketable lots. Provided that acquisition of equity shares from a shareholder shall not be less than the minimum marketable lot or the entire holding, if it is less than the marketable lot.

- 10.14 Applications in respect of equity shares of the Target Company that are subject matter of litigation wherein the shareholders of the Target Company may be prohibited from transferring the equity shares during the pendency of the said litigation are liable to be rejected if the directions / orders confirming their transferability are not received together with the equity shares tendered under the Offer. The Letter of Offer in some of these cases, wherever possible, will be forwarded to the concerned statutory authorities for further action by such authorities.

- 10.15 The Registrar to the Offer will hold in trust the Equity Shares/Share Certificates, Equity Shares held in credit of the special depository account, Form of Acceptance cum Acknowledgment, if any, and the transfer form(s) on behalf of the shareholders of the Target Company who have accepted the Offer, until the cheques/drafts for the consideration or the unaccepted equity shares/share certificates are dispatched/returned.

- 10.16 Unaccepted Share Certificates, Transfer Forms and other documents, if any, will be returned by Registered Post/Speed Post at the shareholders/unregistered owners' sole risk to the sole/first shareholder. Unaccepted equity shares held in dematerialized form will be credited back to the beneficial owners' depository account with the respective Depository Participant as per the details furnished by the beneficial owner in the Form of Acceptance cum Acknowledgment.

- 10.17 While tendering the equity shares under the Offer, NRIs / foreign shareholders will be required to submit the previous RBI Approvals (specific or general) that they would have been required to submit to acquire the equity shares of the Target Company. In case the previous RBI approvals are not submitted, the Manager to the Offer reserves the right to reject such equity shares tendered. While tendering shares under the Offer, NRI/ foreign shareholders will be required to submit a Tax Clearance Certificate from the Income Tax authorities, indicating the amount of tax to be deducted by the Acquirer under the Income Tax Act, 1961 (“**Income Tax Act**”), before remitting the consideration. In case the aforesaid Tax Clearance certificate is not submitted, the Acquirer will arrange to deduct tax at the rate as may be applicable to the category of the shareholder under the Income Tax Act, on the entire consideration amount payable to such shareholder.

- 10.18 As per the provisions of Section 196D(2) of the Income Tax Act, no deduction of tax at source shall be made from any income by way of capital gains arising from the transfer of securities referred to in Section 115AD of the Income Tax Act payable to a Foreign Institutional Investor (“**FII**”) as defined in Section 115AD of the Income Tax Act.

- 10.19 The payment of acquisition of shares will be made by the Acquirer in Cash through a crossed Demand Draft/Pay Order/DC/NEFT/RTGS/ECS/NECS to the equity Shareholders of Target Company whose equity share certificates and other documents are found in order and accepted, within 15 Days from the date of Closing of the Offer.

- 10.20 Pursuant to regulation 22(5A) of the Regulations, equity shareholders of the Target Company desirous of withdrawing the acceptance tendered by them in the Offer may do so up to three working days prior to the closing date of the Offer. The withdrawal option can be exercised by submitting the documents as per the instructions below, so as to reach the Registrar to the Offer at their office mentioned above as per the mode of delivery indicated therein on or before May 11, 2011:

- The withdrawal option can be exercised by submitting the Form of Withdrawal, which is enclosed with the Letter of Offer.
- In case of non-receipt of the Form of Withdrawal, the withdrawal option can be exercised by making a plain paper application along with the following details:
 - In case of physical shares: Name & Address of the First Holder, Name(s) & Address (es) of Joint Holder(s) if any, Distinctive Numbers, Folio Number, Number of Shares offered; and
 - In case of dematerialised shares: Name & Address of the First Holder, Name(s) & Address (es) of Joint Holder(s) if any, DP name, DP ID, Number of Shares offered, beneficiary account number and a photocopy of the delivery instruction in “off-market” mode or counterfoil of the delivery instruction in “off-market” mode, duly acknowledged by the DP, in favour of the special depository account.

- 10.21 The shares withdrawn by the Shareholders, if any, would be returned by Registered Post.

- 10.22 A schedule of some of the key events in respect of the Offer is given below:

ACTIVITY	DATE	DAY
Public Announcement	March 4, 2011	Friday
Specified Date*	March 18, 2011	Friday
Last date for a Competitive Bid	March 25, 2011	Friday
Date by which Letter of Offer to be posted to the shareholders	April 18, 2011	Monday
Date of Opening of the Offer	April 27, 2011	Wednesday
Last date for revising the offer price / number of shares	May 5, 2011	Thursday
Last date for withdrawal of acceptance by the shareholders	May 11, 2011	Wednesday
Date of Closure of the Offer	May 16, 2011	Monday
Date of communicating the rejection /acceptance and payment of consideration for the acquired shares	May 31, 2011	Tuesday

*Specified Date is only for the purpose of determining the names of the shareholders as on such date to whom the Letter of Offer would be sent. All owners (registered or unregistered) of equity shares of the Target Company (except the Acquirer and the Seller) are eligible to participate in the Offer anytime before the closure of the Offer.

GENERAL

- 11.1 Neither the Target Company nor the Seller nor the Acquirer has been prohibited by SEBI from dealing in securities, under directions issued pursuant to Section 11B of the SEBI Act, 1992.
- 11.2 Pursuant to Regulation 13 of the Regulations, the Acquirer has appointed Systematix Corporate Services Limited as Manager to the Offer.
- 11.3 The Acquirer has appointed Purva Sharegistry (India) Private Limited as Registrar to the Offer.
- 11.4 Shareholders who have accepted the offer by tendering the requisite documents, in terms of the Public Announcement / Letter of Offer, can withdraw the same up to three working days prior to the date of closure of the Offer. The withdrawal option can be exercised by submitting the document as per the instruction below and in the Letter of Offer, so as to reach the Registrar to the Offer at the collection centre mentioned in 10.8 above, as per the mode of delivery indicated therein.
- The withdrawal option can be exercised by submitting the Form of Withdrawal (which will be sent to the shareholders along with the LOF) to the Registrar's Office.
 - In case of non-receipt of the Form of Withdrawal, the withdrawal option can be exercised by submitting an application to the Registrar's Office on plain paper along with the following details: Name(s), Address, Distinctive Nos., Folio Number, Total number of shares held, Number of shares tendered, Number of shares to be withdrawn.
 - Copy of the acknowledgement received from the Registrar to the Offer while tendering shares should be sent along with the Form of Withdrawal / plain paper application for withdrawal.
- 11.5 The share certificate(s) in respect of shares withdrawn by the shareholders would be returned by the Registrars to the Offer by registered post.
- 11.6 Should the Acquirer decide to revise the offer price upwards, such upward revision will be made in accordance with Regulation 26 of the Regulations not later than May 5, 2011 i.e. 7 working days prior to the offer closing date. If the offer price is revised upward, such revised price will be payable to all the shareholders who have accepted this offer and submitted their shares at any time during the period between the offer opening date and the offer closing date to the extent