

This Public Announcement (the "PA") is being issued by **Intensive Fiscal Services Private Limited** (the "Manager to the Offer") on behalf of Mr. Sanjay Kumar Sanghi & Mr. Ritesh Kumar Sanghi (hereinafter collectively referred to as the "Acquirers") to the equity shareholders of **Hifunda Limited** ("HFL" or the "Target Company") pursuant to and in compliance with Regulation 10 and 12 of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997 and subsequent amendments thereto (the "SEBI (SAST) Regulations" or the "Regulations").

1. BACKGROUND OF THE OFFER

- 1.1. This open offer is being made to the equity shareholders of the Target Company ("Shareholders") by the Acquirers under regulations 10 and 12 of the SEBI (SAST) Regulations.
- 1.2. The Acquirers, **Mr. Sanjay Kumar Sanghi**, residing at Narbada Niwas, H.No. 8-2-686/DR/6&7, Road no. 12, Banjara Hills, Hyderabad-500034, Tel No.: 040-66628411, Fax No.040-23223124 and **Mr. Ritesh Kumar Sanghi**, residing at Narbada Niwas, H.No. 8-2-686/DR/6&7, Road no. 12, Banjara Hills, Hyderabad-500034, Tel.No.: 040-66628411, Fax.No. 040-23223124 are the Acquirers within the meaning of Regulation 2(1) (b) of the SEBI (SAST) Regulations.
- 1.3. The Acquirers are hereby making an Open Offer in terms of SEBI (SAST) Regulations, 1997 to the public shareholders of Target Company to acquire 18,38,120 fully paid up equity shares ("Offer Size") bearing a face value of Rs. 10/- each, representing 20.00% of the total paid up equity and voting share capital of the Target Company at a price of Rs. 0.40/- (Paisa Forty Only) per equity share ("Offer Price"), payable in cash, aggregating to Rs.7,35,248/- (Rupees Seven Lakhs Thirty Five Thousand Two Hundred and Forty Eight only) subject to the terms and conditions mentioned in this PA and in the Letter of Offer that will be circulated to the shareholders in accordance with the SEBI (SAST) Regulations, 1997, ("Letter of Offer") whose names appear on the register of members on the **Specified Date i.e. Friday, January 21, 2011**.
- 1.4. The Acquirers have entered into a Share Purchase Agreement (SPA) on December 21, 2010 with the Promoter and Promoter Group referred to as "Sellers" of HFL named in table below:

Sellers			Acquirers		
Name of the Shareholders	No. of Equity Shares	% w.r.t. to the total paid up capital	Name of the Shareholders	No. of Equity Shares	% w.r.t. to the total paid up capital
Promoter & Promoter Group					
Vijay Jain	13,93,110	15.16%	Mr. Sanjay Kumar Sanghi	32,16,930	35.00%
Shivani Jain	5,47,450	5.96%	Mr. Ritesh Kumar Sanghi	32,16,930	35.00%
Urvashi Jain	13,91,000	15.13%			
Vikram Jain	5,71,000	6.21%			
Richvik Enterprises (P) Ltd.	19,27,300	20.97%			
Gaylord Commercial Company Ltd.	6,04,000	6.57%			
Total	64,33,860	70.00%	Total	64,33,860	70.00%

The above Acquirers intends to acquire 64,33,860 fully paid up equity shares of Rs. 10/- each, representing 70% of the paid up and voting share capital of Target Company at a price of Rs. 0.40/- (Forty paisa only) per share, payable in cash, amounting to Rs. 25,73,544/- (Rupees Twenty Five Lakhs Seventy Three Thousand Five Hundred and Forty Four only).

- 1.5. The key terms of the SPA are as follows:
- The Acquirers will not apply for the registration of any equity shares of the Target Company, including the shares to be acquired from the Sellers under the SPA, in its name, unless and until their Merchant Banker has certified the unconditional fulfillment of the provisions of the SEBI (SAST) Regulations by the Acquirers.
 - The Sellers acknowledge that there is a levied penalty u/s 271 (1)(c) of the Income Tax Act 1961 for Rs. 14,78,139/- for Assessment Year 2005-2006 on the Company against which the Company has filed an appeal with C.I.T. (A). Further, the sellers have accepted that in case of appeal filed by the company in not settled in favour of the company by I.T. Dept., the payment of liability that arises on account of above penalty shall be totally to the account of the sellers.
 - In consideration of above, the sellers have agreed to hold a cheque amounting to Rs. 14,78,139/- (Fourteen Lakhs Seventy Eight Thousand One Hundred Thirty Nine Only) issued by the acquirers which shall be utilized to pay the levied penalty on the event of rejection of appeal otherwise, the amount shall be released to the sellers, as part of consideration in case of favourable order by C.I.T. (A). The remaining amount of Rs. 10,95,405/- (Rupees Ten Lakhs Ninety Five Thousand Four Hundred and Five only) is paid to the sellers on pro-rata basis of their share holding as per the annexure attached to the agreement.
 - The Sellers provide and shall cause the Company to provide to the Acquirers, authorized representatives and advisers full access to the Company, its facilities, books, records and documents and provide all required materials, data and information necessary or as the Acquirers may require, to investigate any facts or matters for conducting due diligence of any facts, matters, information relating to the business, affairs operations or prospects of the Company.
 - Subject to fulfillment of the requirements under the SEBI (SAST) Regulations, including without limitations the obligation set forth in sub-regulations (7) of Regulation 22 of the SEBI (SAST) Regulations, the Acquirers shall have right to appoint its nominee as Directors of the Company after a period of 21 days from the date of the PA and upon exercise of such right by the Acquirers, the Sellers shall take prompt steps for appointment of the persons nominated by the Acquirers as directors of the company including amendments to Memorandum and Articles of Association of the Target company and approval of shareholders of the Company, if required.
 - The Acquirers undertake that it will not exercise the voting rights, which have been vested by virtue of acquisition of shares under SPA till the completion of all the formalities under the SEBI (SAST) Regulations.
 - There is no non compete fee agreement between the Acquirers and the Sellers.
 - The Share Purchase Agreement, by its own terms, shall be effective only upon the certification by the Manager of the Offer that the formalities related to the Offer have been duly completed.
 - If the provisions of the SEBI (SAST) Regulations are not complied with the SPA shall not be acted upon, either by the Sellers or the Acquirers.
- 1.6. As on September 30, 2010, the shareholding pattern filed with the Stock Exchange, the Sellers are the part of the Promoter & Promoter Group of the Target Company.
- 1.7. Pursuant to the proposed substantial acquisition of equity shares as consequent change in control of the Target Company contemplated under the SPA referred to in paragraph 1.4 above, this mandatory Offer (the "Offer" or "Open Offer") is being made by the Acquirers in compliance with Regulation 10 and 12 and other applicable provisions of SEBI (SAST) Regulations.
- 1.8. The Acquirers have not entered into any inter-se agreement for the purpose of allocation of shares received in this offer.
- 2. THE OFFER**
- 2.1. The Acquirers hereby makes this Offer to the shareholders (other than the parties to the SPA) of the Target Company to acquire up to 18,38,120 equity shares of Rs. 10/- each, representing in aggregate 20% of the voting capital of the Target Company in terms of Regulation 21(1) of the SEBI (SAST) Regulations, at a price of Rs. 0.40/- (Paisa Forty only) per fully paid up equity share ("Offer Price") payable in cash.
- 2.2. For the purpose of this Offer, there is no Person Acting in Concert ("PAC") with the Acquirers within the meaning of Regulation 2(1) (e) of the SEBI (SAST) Regulations.
- 2.3. This is not a Competitive Bid.
- 2.4. This is not conditional Offer and not subject to any minimum level of acceptance. The Acquirers will acquire all the Shares of the Target Company that are validly tendered as per terms of the Offer subject to the terms and conditions mentioned in this public announcement and the Letter of Offer to be sent to the Shareholders up to a maximum of 18,38,120 equity shares.
- 2.5. The Offer is not as a result of global acquisition resulting in indirect acquisition of the Target Company.
- 2.6. The Manager to the Offer, **Intensive Fiscal Services Private Limited**, does not hold any shares in the Target Company as on the date of PA. They declare and undertake that they will not deal in the shares of the Target Company during the period commencing from the date of their appointment as the Manager to the Offer till the expiry of 15 days from the date of closure of Offer.
- 2.7. The Acquirers have not been allotted any equity shares of the Target Company by way of allotment in a Public or Rights or Preferential Issue during the 26-weeks period prior to the date of this PA. The Acquirers do not hold any equity shares/ voting rights in the Target Company as of the date of this Public Announcement other than to be acquired under SPA those as mentioned in Paragraph 1.4 above.
- 2.8. The Shares of the Target Company will be acquired by the Acquirers as are fully paid up, free from all liens, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof.
- 2.9. The Offer is subject to the terms and condition set out herein and in the Letter of Offer that would be sent to the shareholders of the Target Company.
- 2.10. This Offer is subject to the receipt of the statutory and other approvals mentioned in paragraph 7.1 to 7.4 of the PA. In terms of Regulation 27 of the SEBI (SAST) Regulations, if the statutory approvals are refused, the Offer would stand withdrawn.
- 2.11. The Acquirers have undertaken to comply with the Regulations and complete the Offer formalities irrespective of the compliance or fulfillment or outcome of the Agreement and its related conditions.
- 3. THE OFFER PRICE**
- 3.1. The equity shares of the Target Company are listed only on Calcutta Stock Exchange Limited (CSE) having Scrip Code 018358.
- 3.2. The shares of the Target Company are listed at Calcutta Stock Exchange, Kolkata (CSE). Further, the shares of the Target Company are not traded on any Stock Exchange (s) in India under Permitted Category. The company was previously listed in Hyderabad Stock Exchange Limited but now it is been derecognized by SEBI.
- 3.3. The annualized trading turnover of the equity shares of the Target Company during six calendar months preceding the month of PA (June - November 2010) on the Stock exchange on which the equity shares of the Target Company are listed is detailed below:
- | Name of the Stock Exchange | Total no. of Equity shares traded during 6 calendar months prior to the month in which the PA was made | Total no. of listed equity shares | Annualized trading turnover (in terms of the total listed equity shares) |
|----------------------------|--|-----------------------------------|--|
| CSE | Nil | 91,90,600 | Nil |
- The equity shares are thus infrequently traded on the Stock Exchanges within the meaning of Regulation 20 (5) of the SEBI (SAST) Regulations, 1997.
- 3.5. Therefore, the Offer Price of Rs. 0.40/- (Paisa Forty only) per fully paid-up equity share of face value of Rs. 10/- is justified in terms Regulation 20(5):
- | | |
|--|----------------|
| a) Negotiated Price payable under the Agreement | Rs. 0.40/- |
| b) Highest price paid by the Acquirers for acquisition, if any, including by way of allotment in a public or rights or preferential issue during the twenty-six week period prior to the date of this PA | Not Applicable |

FOR THE ATTENTION OF THE SHAREHOLDERS OF

HIFUNDA LIMITED

Reg. Off.: 224 A, J C Bose Road, Suite 618 Krishna, 6th Floor, Kolkata, West Bengal-700017, Tel.: 91-33-2289 2980 / 22477110 / 22404726, Fax: +91-33-2280 8200

CASH OFFER OF RS. 0.40/- PER SHARE FOR ACQUISITION OF UPTO 18,38,120 EQUITY SHARES FROM SHAREHOLDERS OF HIFUNDA LIMITED ('HFL' OR 'TARGET COMPANY')

c) Other Parameters	For the year ended 31.03.2010	For Half year ended 30.09.2010
	(Audited)	(Unaudited)
Profit after Tax (Fig in lacs)	(4.22)	(0.64)
Net worth (Fig in Lacs)	5.29	4.65
Return on Net worth (%)	-	-
Book Value Per Share (Rupees)	0.06	0.05
Earnings per Share (EPS)	(0.05)	(0.01)

As certified by Pramila Sharma (Membership No. 66199), Partner of M/s. Sultania Sanjay & Co., Chartered Accountants, having office at "TRINITY", Suite No 3E, 3rd Floor, 226/1 A.J.C. Bose Road, Kolkata-700020, West Bengal, India, Tel No 2283-3233/34, 2289-0790, Fax No. +91-33-22890575 the financial data & key ratios of the Company for the Half Year ended September 30, 2010 vide certificate dated November 09, 2010)

- 3.6. There is no non-compete agreement between the Acquirers and the Target Company and any other entity as envisaged under Regulation 20(8) of the SEBI (SAST) Regulations. No additional payments are being made by the Acquirers as non-compete fees.
- 3.7. If the Acquirers acquire shares of the Target Company after the date of this Public Announcement and up to 7 working days prior to the closure of the Offer at a price higher than the Offer Price, then the highest price paid for such acquisition shall be payable for all the valid applications received under the Offer.
- 4. INFORMATION ABOUT THE ACQUIRERS**
- 4.1 The Offer is being made jointly by Mr. Sanjay Kumar Sanghi & Mr. Ritesh Kumar Sanghi.
- 4.2 Mr. Sanjay Kumar Sanghi, residing at Narbada Niwas, H.No. 8-2-686/DR/6&7, Road no. 12, Banjara Hills, Hyderabad-500034, Tel.No.: 040-66628411, Fax.No.040-23223124. He is a Commerce Graduate and Geomologist and having 18 years of experience in the business of Gems and Jewelers manufacturing and trading.
- 4.3 He is the Promoter and Managing Director in Sanghi Jewellers Private Limited, Narbada Gems & Jewellery Limited and Narbada Properties Private Limited and also the Promoter and Director in Narbada Technosoft Private Limited
- 4.4 Mr. KBMM Krishna (Membership No. 23142), Proprietor of Krishna and Suresh, Chartered Accountants, having his office at 3-6-542/2, Himayath Nagar, Hyderabad-500029, Phone no: 040-27638964, has certified vide certificate dated July 19, 2010, that the Net worth of Mr. Sanjay Kumar Sanghi as on July 19, 2010 is Rs 2,52,37,570 (Rupees Two crores Ninety One Lakhs Four thousand Seven hundred and Eight Two Only).
- 4.5 Mr. Ritesh Kumar Sanghi, residing at Narbada Niwas, H.No. 8-2-686/DR/6&7, Road no. 12, Banjara Hills, Hyderabad-500034, Tel.No.: 040-66628411, Fax.No. 040-23223124. He is a Commerce Graduate and having 15 years of experience in the business of Gems and Jewelers manufacturing and trading.
- 4.6 He is the Promoter and Managing Director in Narbada Technosoft Private Limited and also the Promoter and Director in Sanghi Jewellers Private Limited, Narbada Gems & Jewellery Limited and Narbada Properties Private Limited
- 4.7 Mr. KBMM Krishna (Membership No. 23142), Proprietor of Krishna and Suresh, Chartered Accountants, having his office at 3-6-542/2, Himayath Nagar, Hyderabad-500029, Phone no: 040-27638964, has certified vide certificate dated July 19, 2010, that the Net worth of Mr. Ritesh Kumar Sanghi as on July 19, 2010 is Rs 2,52,37,570 (Rupees Two Hundred Fifty Two Lakhs Thirty Seven thousand Five hundred and Seventy Only).
- 4.8 As on date of this PA, the Acquirers do not hold any shares of the Target Company and hence the provisions of Chapter II of SEBI (SAST) Regulations are not applicable.
- 4.9 The Acquirers are not forming part of the present Promoter Group of the Target Company. As on the date of the PA, there is no nominee Director of the Acquirers on the Board of Directors of the Target Company.
- 4.10 There is no other person/individual/entity acting in concert with the Acquirers for the purpose of this offer.
- 4.11 The Acquirers have not been prohibited by SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act, 1992, as amended (the "SEBI Act") or any other Regulations made under the SEBI Act.
- 5. INFORMATION ABOUT THE TARGET COMPANY**
- 5.1. The company was incorporated on May 13, 1999 under the name of Net Trade Innovations Private Limited under the Companies Act, 1956. The company was subsequently converted into a Public Limited Company on February 16, 2000. The name of the Company was further changed to Hifunda.Com Limited on February 16, 2000 and a fresh certificate of incorporation was received on that date i.e. February 18, 2000. On June 04, 2004, the Company again changed its name from Hifunda.Com Ltd to HIFUNDA LTD in various business activities having its registered Office at 224 A, J C Bose Road, Suite 618 Krishna, 6th Floor, Kolkata, West Bengal - 700017, Tel No 91-33-2289 2980 / 22477110 / 22404726, Fax No. +91-33-2280 8200 (Hereinafter referred to as the "Target Company"/ the Company"). The Corporate Identification Number (CIN) of the Target Company is L72900WB1999PLC089399.
- 5.2. The Main Objects clause of HFL, as per Memorandum of Association includes carrying on the business of internet & shipping company, e-commerce, to carry on the investment business etc.
- 5.3. As on the date, the authorized share capital of HFL is Rs. 15,50,00,000 (Rupees Fifteen crores fifty lakhs only) divided into 1,55,00,000 equity shares of Rs. 10/- each. The paid-up share capital of the Company is Rs. 9,19,06,000 (Rupees Nine crores Nineteen lakhs and Six thousand only) divided into 91,90,600 equity shares of Rs. 10/- each.
- 5.4. As on the date of this PA, there are no partly paid-up equity shares, no lock-in shares in the Company as on date except for the 56,62,900 shares which are forfeited as per Meeting of Board of Directors held on March 01, 2002 and the same has been furnished to the Stock Exchanges. There are no outstanding instruments in the nature of warrants / fully convertible debentures / partly convertible debentures etc. which are convertible into equity at any later date.
- 5.5. There has been no merger, de-merger and spin off in the last three years in the Target Company.
- 5.6. The present Board of Directors of Target Company are Mr. Vijay Jain, Ms. Shivani Jain, Mr. Shriram Chaudhary and Mr. Rahul Basu.
- 5.7. The equity shares of the Target Company are listed at Calcutta Stock Exchange Limited, Kolkata (CSE).
- 5.8. The financials highlights of HFL are given below:

(Rs. in Lakhs except share data)

Particulars	For the Year ended March 31, 2008	For the Year ended March 31, 2009	For the Year ended March 31, 2010	Six Month ended 30.09.2010
	(Audited)	(Audited)	(Audited)	(Unaudited)
Total Income	39.19	60.35	9.98	0.06
Profit/(Loss) After Tax	(24.66)	54.62	(4.22)	(0.64)
Equity Share Capital	919.06	919.06	919.06	919.06
Earning Per Share (EPS) (Rs.)	(0.27)	0.59	(0.05)	(0.01)
Book Value Per Share (Rs.)	(0.49)	0.10	0.06	0.05
Net worth	(45.10)	9.52	5.29	4.65
Return on Net worth (%)	-	9.74	-	-

(Source: As certified by Pramila Sharma (Membership No. 66199), Partner of M/s. Sultania Sanjay & Co., Chartered Accountants, having office at "TRINITY", Suite No 3E, 3rd Floor, 226/1 A.J.C. Bose Road, Kolkata-700020, West Bengal, India, Tel No 2283-3233/34, 2289-0790, Fax No. +91-33-22890575 the financial data & key ratios of the Company for the Half Year ended September 30, 2010 vide certificate dated November 09, 2010)

6. REASON FOR THE OFFER AND FUTURE PLAN

- 6.1. The Offer is being made pursuant to the SPA between the Acquirers and the Sellers as described in Paragraph 1.4 above whereby the Acquirers intend to acquire 70% of the paid and voting share capital from the Sellers. This shall result in substantial acquisition of shares and change in control of the Target Company in terms of the SEBI (SAST) Regulations. Hence, this Open Offer is being made in compliance with Regulation 10 and 12 read with other applicable provisions of the SEBI (SAST) Regulations.
- 6.2. The Offer to the public shareholders of HFL is for acquiring 20% of the total paid up capital/voting rights. After the proposed Offer, the Acquirers will achieve substantial acquisition of equity shares and voting rights, accompanied with effective management control over the Target Company.
- 6.3. Presently the Acquirers are exploring various business options including acquisition. Accordingly they are intending to acquire the Target Company and undertake business in the line of their core expertise for which alteration to objects clause of Memorandum of Association, including amendments to Articles of Association of the Target Company subject to approvals of shareholders of the Company and other statutory approvals/consents, as may be required
- 6.4. To the extent required and to optimize the value to all the shareholders, the Acquirers may subject to applicable shareholders' consent, enter into any compromise or arrangement, reconstruction, restructuring, merger, amalgamation, rationalizing and/or streamlining of various operations, assets, liabilities, investments, businesses or otherwise of the Target Company. Notwithstanding, the Board of Directors of the Target Company will take appropriate decisions in these matters in line with the requirements of the business and opportunities from time to time.
- 6.5. The Acquirers intends to seek a reconstitution of the Board of Directors of the Target Company after successful completion of Offer.

Disclosure in Terms of Regulation 16(i)

- 6.6 As on the date of PA, the Acquirers does not have any intention to sell, dispose of or otherwise encumber any significant assets of HFL in the succeeding two years, except in the ordinary course of business of HFL and its future policy for disposal of its assets, if any, will be decided by its Board of Directors, subject to the applicable provisions of the law and subject to the prior approval of the shareholders at a General Body Meeting of HFL.
- 7. STATUTORY APPROVALS / OTHER APPROVALS REQUIRED FOR THE OFFER**
- 7.1. As on the date of this PA, there are no statutory approvals required for the acquisition of equity shares tendered pursuant to this Offer except as stated above. If any statutory approvals are required or become applicable, the Offer would be subject to the receipt of such other statutory approvals. The Acquirers will not proceed with the Offer in the event that such statutory approvals that are required are refused in terms of Regulation 27 of the SEBI (SAST) Regulations.
- 7.2. In case of delay / non-receipt of any approval, SEBI may, if satisfied that non receipt of the requisite approvals was not due to any willful default or neglect of the Acquirers or failure of the Acquirers to diligently pursue the application for the approval, grant extension of time for the purpose, subject to the Acquirers agreeing to pay interest to the shareholders as directed by SEBI, in terms of Regulation 22(12) of the SEBI (SAST) Regulations. Further, if any delay occurs on account of willful default by the Acquirers in obtaining the requisite approvals, Regulation 22(13) of the SEBI (SAST) Regulations will also become applicable.
- 7.3. No approvals are required from FiS/Banks for the Offer.
- 7.4. The Offer would be subject to all other statutory approvals that may become applicable at a later date before the completion of the Offer.

8. DISCLOSURE UNDER REGULATION 21(2)

- Upon completion of the Offer, assuming full acceptances in the Offer and acquisition of shares under the SPA, the Acquirers will hold 82,71,980 shares constituting 90% of the equity share capital of the Target Company. As per Clause 40A of the Listing Agreement with the CSE, the Target Company is required to maintain at least 25% public shareholding on a continuous basis. In the event that the acquisition made in pursuance to the Offer results in the public shareholding of the Target Company falling below such minimum level, the Acquirers undertakes to take necessary steps to facilitate compliance of the Target Company with the relevant provisions of the Listing Agreements and other applicable laws, within the time period mentioned therein or in accordance with such other directions as may be provided by the relevant stock exchanges, as of the date of the Letter of Offer, the Acquirers have confirmed that presently they do not have any intention to delist the Target Company from the Stock Exchanges in the next three years from the date of the Letter of Offer.

9. FINANCIAL ARRANGEMENTS

- 9.1. The Total fund requirement or the maximum consideration for the Offer assuming full acceptance of the Offer would be Rs 7,35,248/- (Rupees Seven Lakhs Thirty Five Thousand Two Forty Eight only) i.e. consideration payable for acquisition of 18,38,120 fully paid equity shares of Target Company at an Offer Price of Rs. 0.40/- (Paisa Forty only) per equity share.
- 9.2. The Acquirers have adequate resources to meet the financial requirement of the Offer in terms of Regulation 16(xiv) of the SEBI (SAST) Regulations. The Acquirers have made firm arrangement for the resources required to complete the Offer in accordance with the SEBI (SAST) Regulations. No borrowing from any Bank/ Financial Institution is being specifically made for this purpose.
- 9.3. In accordance with Regulation 28 of the SEBI (SAST) Regulations, the Acquirers have opened an Escrow Account under the name and title of HIFUNDA LIMITED ESCROW ACCOUNT - 00600350091017 with HDFC Bank Limited - Fort Branch ("Escrow Bank") and made a deposited Rs. 7,50,000/- (Rupees Seven Lakhs Fifty Thousand only) in the account being more than 100% of the total consideration payable in accordance with the SEBI (SAST) Regulations. In term of an agreement dated December 21, 2010 amongst the Acquirers and Manager to the Offer and the Escrow Bank ("Escrow Agreement") Manager to the Offer have been solely authorized to operate and to realize the value lying in the Escrow Account in terms of the SEBI (SAST) Regulations.
- 9.4. The Acquirers have duly empowered Intensive Fiscal Services Private Limited, the Manager to the Offer, to realize the value of the Escrow Account in terms of the SEBI (SAST) Regulations.
- 9.5. Mr. KBMM Krishna (Membership No. 23142), Proprietor of Krishna and Suresh, Chartered Accountants, having his office at 3-6-542/2, Himayath Nagar, Hyderabad-500029, Phone no: 040-27638964, has certified vide certificate dated July 19, 2010, that the Net worth of Mr. Sanjay Kumar Sanghi and Mr. Ritesh Kumar Sanghi as on July 19, 2010 is Rs 2,91,04,782 (Rupees Two crores Ninety One Lakhs Four thousand Seven hundred and Eight Two Only) and 2,52,37,570 (Rupees Two Hundred Fifty Two Lakhs Thirty Seven thousand Five hundred and Seventy Only) respectively.
- 9.6. The Manager to the Offer hereby confirms that firm arrangements for funds and money for payment through verifiable means are in place to fulfill the Offer obligations. The Acquirers have adequate net worth for fulfilling the obligation for the Offer and the consideration for shares purchased through Share Purchase Agreement.
- 9.7. In case of revision in the Offer Price, the Acquirers will further make Demand Deposit with the bank of difference amount between previous Offer fund requirements and revised Offer fund requirements to ensure compliance with Regulation 28 of the SEBI (SAST) Regulations.

OTHER TERMS OF THE OFFER

- 10.1. The Letter of Offer (the "Letter of Offer" or "LOO"), specifying the detailed terms and conditions of this Offer, along with the Form of Acceptance cum Acknowledgement (the "Form of Acceptance") and the Form of Withdrawal and the Transfer Deed ("TD") (for shareholders holding shares in physical form) will be dispatched to all the shareholders of the Target Company (other than the parties to the SPA), whose names appear on the Register of Members of the Target Company and to the beneficial owners of the equity shares of the Target Company, whose names appear as beneficiaries on the records of the respective depositories, at the close of business on **Friday, January 21, 2011** (the "Specified Date").
- 10.2. All the Shareholders, registered or unregistered (except the parties to the SPA) who own the equity shares of the Target Company anytime before the closure of the Offer are eligible to participate in the Offer.
- 10.3. Accidental omission to dispatch Letter of Offer to any member entitled to this Offer or non-receipt of the Letter of Offer by any member entitled to this Offer shall not invalidate the Offer in any manner whatsoever. The Offer is subject to the terms and conditions set out herein and in the Letter of Offer that would be sent to the shareholders of Target Company as on the Specified Date.
- 10.4. In case of non-receipt of the Letter of Offer, shareholder(s) may download the same from the SEBI website or obtain a copy of the same from the Manager to the Offer or Registrar to the Offer on providing suitable documentary evidence of acquisition of the said shares.
- 10.5. Applications in respect of equity shares of the Target Company that are the subject matter of litigation wherein the shareholder(s) may be precluded from transferring the shares during the pendency of the said litigation are liable to be rejected in case directions/orders regarding these equity shares are not received together with the shares tendered under the Offer prior to the date of the closure of the Offer.
- 10.6. Equity shares tendered by the shareholders of the Target Company in the Offer shall be free from lien, charges and encumbrances of any kind whatsoever.
- 11. PROCEDURE FOR ACCEPTANCE AND SETTLEMENT**
- 11.1. The Acquirers have appointed Niche Technologies Pvt. Ltd, Kolkata, as Registrar to the Open offer. ("Registrar") The shareholders who wish to accept the offer and tender their shares pursuant to this Offer will be required to send their share certificate(s), transfer deeds, duly filed Form of Acceptance cum-Acknowledgement and such other documents as may be specified in the Letter of Offer to the Registrar to the Offer as mentioned in below either by Hand Delivery or by Registered Post/ Courier, on or before the date of Closure of the Offer i.e. Saturday, March 5, 2011, in accordance with the instructions specified in the Letter of Offer and in the Form of Acceptance cum Acknowledgement. The documents can be tendered at the centre given below between 11.00 am to 5.00 pm from Monday to Saturday. The centre will be closed on Sundays and Public holidays.

Name & Address of Collection Centre	Contact Person & Contact Numbers	Mode of Delivery
Niche Technologies Pvt. Ltd. D-511, Bagree market 71, B.R.B. Basu Road Kolkata -700 001 West Bengal- India	Contact Person - Mr. S. Abbas Designation - Sr. Manager Systems Tel.: (033) 2235-7271/ 7270; 2234-3576 Fax: (033) 2215-6823 Email: nichetechpl@nichetechpl.com	Hand Delivery/ Registered Post

Neither the share certificate(s) nor transfer deed(s) nor the Form of Acceptance should be sent to the Sellers or the Acquirers or the Target Company or Manager to the Offer.

- 11.2. Shareholders who are holding their shares in physical form and wish to tender their shares will be required to send the Form of Acceptance, original Share Certificate(s) and Blank Transfer deed(s) duly signed, in accordance with the instructions specified in the Letter of Offer and the Form of Acceptance, to the Registrar to the Offer i.e. Niche Technologies Pvt. Ltd. either by hand delivery so as to reach on or before the closure of the Offer i.e. no later than March 5, 2011, at the address given above.
- 11.3. For shareholders holding their shares in Demat Form, the Registrar to the Offer-Niche Technologies Pvt. Ltd. has opened a Special Depository Account with Trans Scan Securities Private Limited, registered with National Securities Depository Limited (NSDL), DP ID number- IN302496 styled "NICHE TECHNOLOGIES PVT LTD - HFL OPEN OFFER ESCROW A/C". Shareholders holding their beneficiary account with Central Depository Services (India) Limited (CDSL) have to use Inter depository delivery instruction slip for the purpose of crediting their shares in favour of the Special Depository Account with NSDL.
- 11.4. Beneficial owners (holders of shares in dematerialized form) who wish to tender their shares will be required to send their Form of Acceptance cum Acknowledgement along with a photocopy of the delivery instructions in "Off-Market" mode or counterfoil of the delivery instruction in "Off-Market" mode, duly acknowledged by the Depository Participant ("DP"), in favour of the Special Depository Account, in accordance with the instructions to be specified in the Letter of Offer and Form of Acceptance, to the Registrar to the Offer either by hand delivery on all working days between (11 A.M to 5 P.M) or by Registered Post, so as to reach on or before the closure of the Offer i.e. no later than March 5, 2011 at the address given above.
- 11.5. Shareholders of Target company who have sent their equity shares for transfer should submit the Form of Acceptance duly completed and signed, copy of the letter to Target Company (for transfer of said shares) and acknowledgement received thereon and valid share transfer form. Shareholders of the Target Company who have sent their shares for dematerialisation need to ensure that the process of getting shares dematerialized is completed well in time so that the credit in the Escrow Account should be received on or before the closure of the Offer i.e. not later than March 5, 2011, else the application would be rejected.
- 11.6. In case of non receipt of the Letter of Offer, the eligible persons may send their consent to the Registrars to the Offer, on a plain paper stating the Name & Address of the First/Sole Holder, Name(s) & Address (es) of Joint Holder(s) if any, Registered Folio Number, Share Certificate Numbers, Distinctive Numbers, Number of Shares held, Number of Shares offered, together with the original Share Certificate(s), and Blank Transfer deed(s) duly signed or such other documents as may be specified, so as to reach the Registrars to the Offer on or before the closure of the Offer, i.e. not later than March 5, 2011, or in case of beneficial owners (holders of shares in dematerialized form), they may send the application in writing to the Registrar to the Offer, on a plain paper stating Name & Address of the First/Sole Holder, Name(s) & Address (es) of Joint Holder(s) if any, the Number of Shares held, Number of Shares offered, DP Name, DP ID, Beneficiary Account Number and a photocopy of the delivery instruction in "Off-market" mode or counterfoil of the delivery instruction in "Off-market" mode, duly acknowledged by the DP, in favour of the Special Depository Account, so as to reach the Registrar to the Offer, on or before the closure of the Offer, i.e., no later than March 5, 2011.
- 11.7. Unregistered owners can send their application in writing to the Registrar to the Offer, on a plain paper in accordance with the procedure mentioned above along with the original Contract Note issued by the Broker through whom they acquired their shares, so as to reach the Registrar to the Offer, on or before the closure of the Offer, i.e., no later than March 5, 2011. No indemnity is required from the unregistered owners.
- 11.8. Applications which are complete in all respect and which reach the Registrar to the Offer on or before the date of closure of the Offer, i.e. no later than March 5, 2011 would be approved and accepted by the Acquirers.

- 11.9. Where the number of shares tendered in the Offer by the shareholders are more than the shares agreed to be acquired under the Offer, the Acquirers will accept the valid applications received from the shareholders on a proportionate basis, in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in non-marketable lots, provided that acquisition of shares from a shareholder shall not be less than the minimum marketable lot or the entire holding if it is less than the marketable lot. The marketable lot of the Target Company is 1 (One) Equity Share for Demat Shares and 100 (One Hundred only) Equity Shares for Physical Shares.
- 11.10. The Registrar to the Offer will hold in trust the Share Certificates, Shares lying in credit of the Special Depository Account, Form of Acceptance cum Acknowledgement, if any, and the transfer form(s) on behalf of the shareholders of the Target Company who have accepted the Offer, till the Direct Credit (DC), Electronic Clearing System (ECS), Real Time Gross Settlement (RTGS), National Electronic Funds Transfer (NEFT) at specified centers where clearing houses are managed by the Reserve Bank of India or Cheques / Drafts for the consideration and/ or the unaccepted shares/ share certificates are dispatched/ returned.
- 11.11. The payment of consideration for equity shares accepted under the Offer may be made through a crossed account payee cheque/demand draft/pay order or through Direct Credit (DC), National Electronic Funds Transfer (NEFT), Real Time Gross Settlement (RTGS), Electronic Clearing Services (ECS), at specified centers where clearing houses are managed by the Reserve Bank of India within 15 days from the date of closure of Offer. Shareholders who opt for receiving consideration through DC/NEFT/RTGS/ECS are requested to give the authorization for the same in the Form of Acceptance and enclose a photocopy of cheque along with the Form of Acceptance.
- 11.12. For those shareholders, who have opted for physical mode of payment and shareholders whose payment consideration is not credited by electronic mode due to technical error or incomplete/ incorrect bank account details, payment consideration will be made by crossed account payee Cheques/Demand Drafts. Such considerations in excess of Rs. 1500/- will be returned by registered post/ speed post at the shareholders'/ unregistered owners' sole risk to the sole/first shareholder/unregistered owner. All other dispatches will be made under certificate of posting at the shareholders sole risk.
- 11.13. It will be desirable if the shareholders provide bank account details in the Form of Acceptance for incorporation in the cheque / demand draft. In case of acceptance on a proportionate basis, unaccepted share certificates, transfer deeds and other documents, if any, will be returned by registered post at the shareholders' sole risk to the sole/ first shareholder.
- 11.14. The intimation regarding acceptance of applications and payment of consideration will be dispatched to the shareholders by registered/speed post at the shareholders' sole risk. In case of joint holder(s), the cheque/demand draft/pay order/ ECS will be drawn in the name of the first holder and in case of unregistered owners of shares the consideration will be paid to the person whose name is stated in the contract note.
- 11.15. Unaccepted share certificates, transfer forms and other documents, if any, will be returned by Registered Post / Speed Post at the shareholders' / unregistered owners' sole risk to the Sole / First Shareholder. Unaccepted shares held in dematerialized form will be credited back to the beneficial owners' DP account with the respective depository participant as per the details furnished by the beneficial owner in the Form of Acceptance. It will be the responsibility of the shareholders to ensure that the unaccepted shares are accepted by their respective depository participants when transferred by the Registrar to the Offer.
- 11.16. While tendering the shares under the Offer, NRIs / OCBs / foreign shareholders will be required to submit the previous RBI Approvals (specific or general) that they would have obtained for acquiring shares of Target Company. In case of previous RBI Approvals not being submitted, the Acquirers reserves the right to reject the shares tendered. While tendering shares under the Offer, NRI / OCBs / foreign shareholders will be required to submit a Tax Clearance Certificate from the Income Tax authorities, indicating the amount of tax to be deducted by the Acquirers